



November 18, 2025

ATTY. PETER SUCHIANCO
2F JAGS OFFICE, BRGY. CAMP GEN. EMILIO AGUINALDO, QUEZON CITY
TEL#: 0917-8237004

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ relocation of 3 outdoor units					PHP	108,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	140,356.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
TOTAL UNIT COST					PHP	45,436.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ relocation of 3 outdoor units					PHP	108,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	154,036.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MARTHA MANUEL B. FLORES
KMI-SUPERVISOR

Approved By:

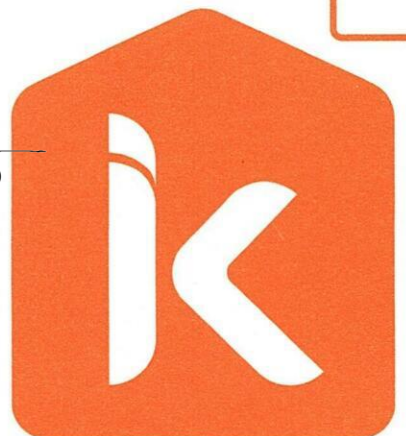
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

PETER C. SUCHIANCO
SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0798
DCG-24%/7K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



MJRC AIRCONDITIONING SERVICES

#124 V.Luna Extn Brgy.Sikatuna Village Quezon City
2453114 / 09062456002 / 09272733186
Email Add: mjrc.airconditioning@gmail.com

QUOTATION

November 18,2025

Atty.Peter Suchianco

2F JAGS Office Brgy.Camp Gen.Emilio

Aguinaldo,Quezon City

09176346853

Please see the below prices for your reference

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
	OFFICE		
1	For Installation of 2.5hp Wall Mounted Kolin Inverter		
	1st 10ft	7,500.00	
	Excess 10ft	3,500.00	
	Royal cord (comm wire) 25ft	2,500.00	
	Nema 3R	1,000.00	
	Chipping 2M	1,000.00	
	Special outdoor bracket	2,500.00	
			18,000.00
1	For Relocation of Outdoor Unit Kolin Inverter - FAC		
	1st 10ft	11,000.00	
	Excess 16ft	6,400.00	
	Royal cord (comm.wire) 31ft	3,100.00	
	Power Supply 8M	2,400.00	
	Chipping 12M	6,000.00	
	Dismantling of Outdoor unit	1,750.00	
	Special Outdoor Bracket	2,500.00	
			33,150.00
1	For Relocation of Outdoor Unit Kolin Inverter - SAC		
	1st 10ft	8,500.00	
	Excess 16ft	5,600.00	
	Royal cord (comm.wire) 31ft	3,100.00	
	Power Supply 8m	2,400.00	
	Dismantling of Old unit	1,250.00	
	Chipping 12M	6,000.00	
	Special Outdoor Bracket	2,500.00	
			29,350.00

1	For Relocation of Outdoor unit		
	Kolin Inverter - FAC		
	1st 10ft	11,000.00	
	Excess 16ft	6,400.00	
	Royal cord (comm.wire) 31ft	3,100.00	
	Power Supply 8M	2,400.00	
	Chipping 12M	6,000.00	
	Dismantling of Outdoor unit	1,750.00	
	Special Outdoor Bracket	2,500.00	
			33,150.00
	Total		113,650.00
	Discounted Price		108,000.00

NOTATION

- 1.Lay-out of new pipings.
- 2.All outdoor units at the firewall on roof.

PAYMENT DETAILS

Bank: BDO
Account Name: MJRC Airconditioning Services
Account Number: 006520187681

INSTALLATION INCLUSION:

- 1.Labor cost for back to back installation
- 2.Addiotnal copper tubing,rubber insulation,field or communication wiring and drain piping
- 3.Boring of holes through CHB wall up to 8 inches wall thickness and up to 4 inches diameter.
4. Installation of outdoor up to 6ft elevation.
- 5.Applicable to expose piping and drainage.
- 6.Polythelene tape covering the insulated refrigerant piping,wiring and drain piping.
- 7.Flexible hose insulating field / communicating wiring.

INSTALLATION EXCLUSION:

- 1.Extra installation work required by the customer (subject to additional charges which will be determined on the site)
- 2.Concrete chipping,glass cutting,wall plastering and restoration.
- 3.Power connection from breaker to main source.
- 4.Ducting and Ventilation of outdoor unit.
- 5.Use of scaffolding for Overhead Installation.

THANK YOU FOR YOUR BUSINESS

Phoebe Masuba

Prepared by

Conformme

Company Name and Logo

Customer Name : ATTY.PETER SUCHIANCO Date : NOV.14.2025
 Address : 2F JAGS OFFICE BRGY.CAMP GEN. EMILIO AGUINALDO QUEZON CITY SJR No : HO-0027989
 Establishment Type: Residential ☐ Commercial ☒
 Area Surveyed : LOUNGE

Cooling Capacity Computation

Floor Area : 22.4 sqm. note: add 20% per meter in excess of 3 meters in the
 Ceiling Height : 3 mtr. initial cooling capacity computed.

Floor Area :	<u>22.4</u>	x	550 Btu/hr	<u>12,320</u>
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Windows Direct Sunlight		<input type="checkbox"/>	20% Heat Load of Floor Area	
Glass Wall Direct Sunlight		<input type="checkbox"/>	50% Heat Load of Floor Area	
Total Cooling Capacity				<u>12,320</u>
Add : Additional Heal Load				
No. of Person	<u>5</u>	x	300 Btu/hr	<u>1,500</u>
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/hr	<u>800</u>
No. of Special Light (<40w)	<u>1</u>	x	400 Btu/hr	<u>400</u>
No. of Refrigerator (<6 cu.ft.)		x	400 Btu/hr	
No. of Refrigerator (<6 cu.ft.)		x	800 Btu/hr	
No. of Television		x	400 Btu/hr	
No. of Cooking Range		x	1500 Btu/hr	
No. of Laptop Computer	<u>2</u>	x	250 Btu/hr	<u>500</u>
No. of Desktop Computer		x	500 Btu/hr	
No. of Printer		x	500 Btu/hr	
No. of Photocopier		x	1000 Btu/hr	
Total Cooling Capacity				<u>15,520</u>
Computed Cooling Capacity				

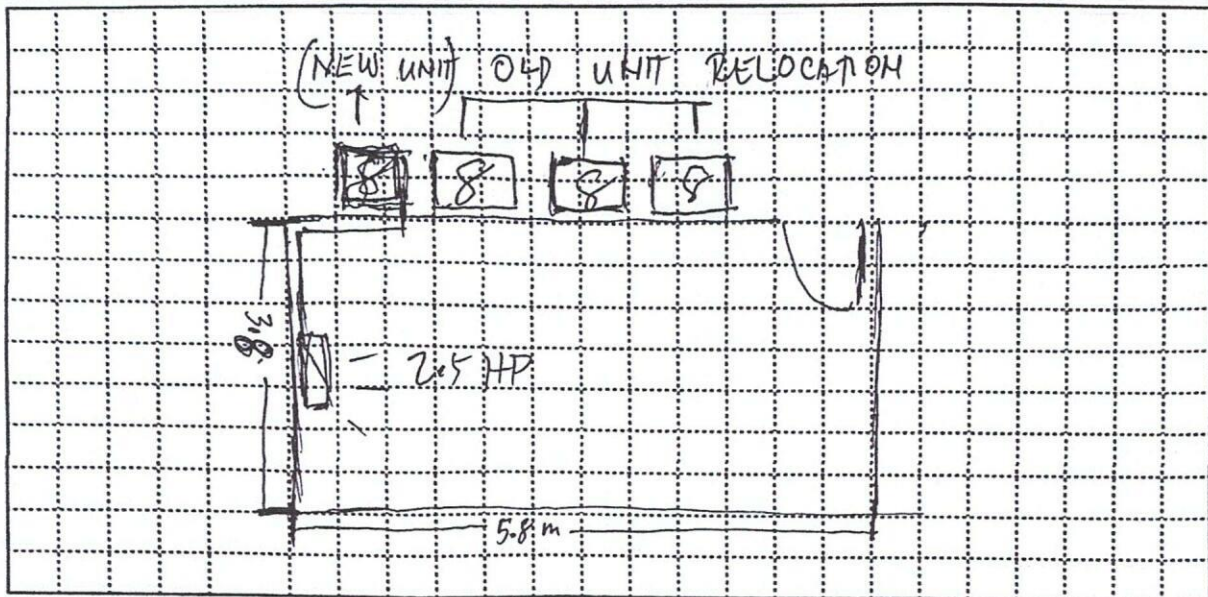
Recommended Product Model KSG-1WF-25WFY-8K11432 Recommended Capacity / Type 2.5HP WALL MOUNTED

Note : Compressor warranty will be reduced to ____yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|---|--|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input checked="" type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated bracket | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> c/o Customer |
| 6. Leak Test of existing Copper tube | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 7. Duct works | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
8. Location of indoor and outdoor units were agreed by the customer and surveyor.
 9. Plastering, Carpentry and restoration works are to be done by the customer.
 10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 11. Processing of mechanical plan, working permit are to be done by the customer.
 12. Other concern; _____

Plan Lay-out



Indoor Unit Location : LOUNGE AREA
 Outdoor Unit Location : ROOF FIRE WALL
 Pipe Length : 6 m
 Special Note : _____

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cc
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	10FT	P 350.00	P 3,500.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	25T	100.00	2,500.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1	1,000	1,000
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1	2,500	2,500
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works	2M	500	1,000
Others			
Initial Charge		9,500.00	P 9,500.00
TOTAL ESTIMATE			P 18,000

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

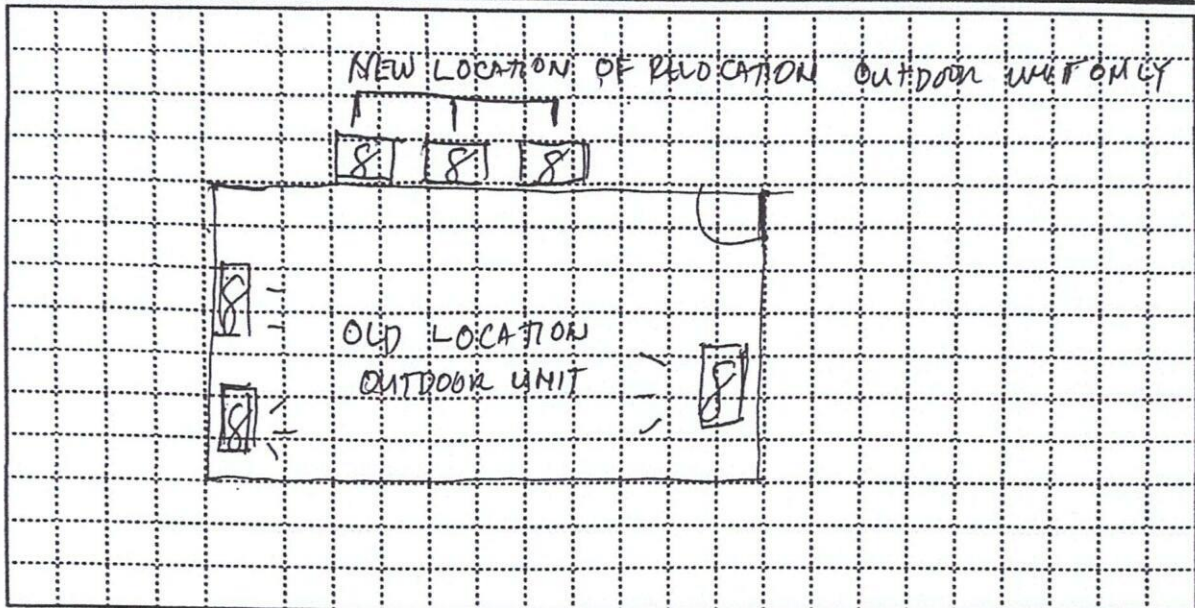
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Customer Conforms:

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Plan Lay-out



Indoor Unit Location : OFFICE
 Outdoor Unit Location : FAR AT THE FIREWALL ON ROOF
 Pipe Length : 8M
 Special Note : SAME CIRCUIT BREAKER / FOR RELOCATION OF OUTDOOR UNIT 4.0HP FAC

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cc
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	16FT	₱ 400	₱ 6,400
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	31FT	100	3,100
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c	8M	300	2,400
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph			
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor <u>Fab. Wall</u> Fab. Wall w/ ledge	1	2,500	2,500
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)	1	1,750	1,750
Chipping Works	12M	500	6,000
Others			
Initial Charge			₱ 1,000
TOTAL ESTIMATE			₱ 33,150.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

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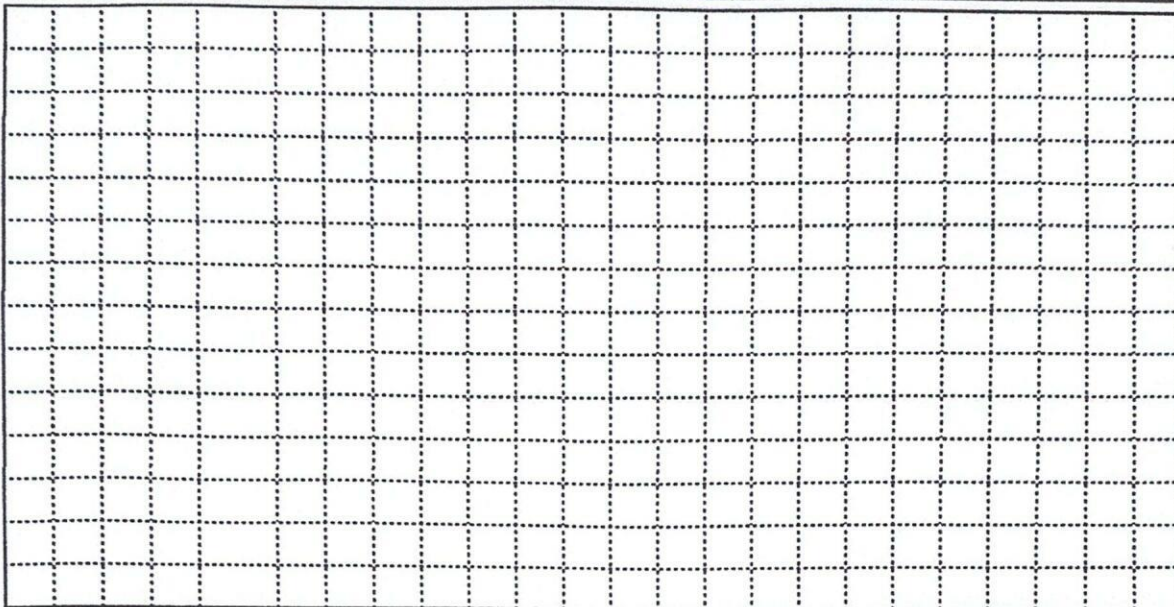
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Customer Conforme:

Signature Over Printed Name

Plan Lay-out



Indoor Unit Location : OFFICE
 Outdoor Unit Location : FINE WALL ON ADDF
 Pipe Length : 8M
 Special Note : NAME C-BULFAKE/ FOR RELOCATION OF OUTDOOR UNIT 4.0HP FAC

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cc
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	16FT	₱ 400	₱ 6,400.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	31FT	100	3,100.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c	8M	300	2,400.00
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph			
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1	2,500	2,500.00
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP) <u>OUTDOOR UNIT ONLY</u>	1	1,750	1,750.00
Chipping Works	12M	500	6,000.00
Others _____			
Initial Charge			₱ 11,000.00
TOTAL ESTIMATE			₱ 33,150.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

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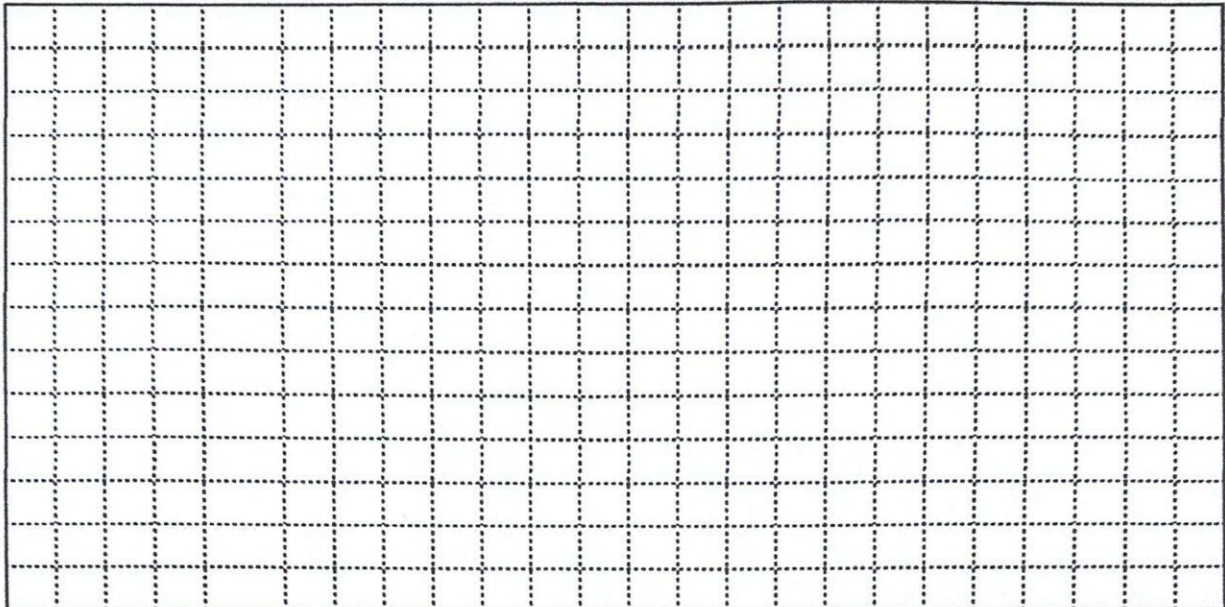
Philde Masuba
 PHILDE MASUBA

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Customer Conforms:

Signature Over Printed Name

Plan Lay-out



Indoor Unit Location : OFFICE
 Outdoor Unit Location : FINE WALL ON ROOF
 Pipe Length : 8M
 Special Note : RELOCATION OF OUTDOOR UNIT 3.0HP WAC / SAME CIRCUIT BREAKER

Instruction: ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cc
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	16 FT	350	5,600.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	31 FT	100	3,100.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c	8M	300	2,400
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph			
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1	2,500	2,500.00
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP) OUTDOOR UNIT ONLY	1	1,250	1,250.00
Chipping Works	12M	500	6,000
Others			
Initial Charge			8,500
TOTAL ESTIMATE			29,350.00

Note:

- Final charges will be based on actual installation.
- Survey fee will be deducted in the installation fee.

Prepared by:

Phoebe Masuda
 PHOEBE MASUDA

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name