



November 10, 2025

ENDURA LAND DEVELOPMENT CORPORATION
UNIT 601-605 PACIFICA ONCE CENTER, 2178 CHINO ROCES AVE., BRGY. PIO DEL PILAR, MAKATI CITY
ATTN: MR. JANSSEN LEE
TEL#: 0936-2766465

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 2.1*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
5	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	560,781.00
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
1	UNIT/S	MODEL: KS-IW20-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
3	UNIT/S	MODEL: KS-IW15-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	19,336.20	PHP	58,008.60
TOTAL UNIT COST					PHP	723,994.00
ESTIMATED COST OF INSTALLATION (please see attached) w/ additional labor for night schedule					PHP	377,210.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	1,101,804.00

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MARTIN HANUEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0789
REG-24%/14K/7K/6.5K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



November 10, 2025

Endura Land Development Corporation

Unit 601-605 Pacifica One Center, 2178 Chino Roces Ave. Brgy Pio Del Pilar Makati City

0936-2766465

Email address

MODEL	Qty
KLG-IF60-G6HIM32	5
KLG-IF40-5G1M32	1
KSG-IWF-20Wfy8K1M32	1
KSG-IWF-15Wfy8K1M32	3

OPTION 2

EXE DVD ROOM	Area	13.8 sqm
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ACU 1	1.5 HP Wall Mounted Inverter	KSG-IWF-15Wfy8K1M32
	Estimated Pipe Length = 27 ft	
	Estimated Royal Cord Length = 32 ft	
	Initial Charge	₱ 7,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 3/8"	17 ft	₱ 350.00/ft	₱ 5,950.00
Royal Cord (comm. wire)	2.mm2 x 4C	22 ft	₱ 100.00/ft	₱ 2,200.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	20A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	4 pc/s	₱ 350.00/pc	₱ 1,400.00
Full thread	3/8" x 10'	1 pc/s	₱ 150.00/pc	₱ 150.00
Metal Clamp	3"	6 pc/s	₱ 120.00/pc	₱ 720.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
				₱ 12,020.00

Estimated Charges	₱ 19,520.00
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TECHNICAL STAFF	Area	21 sqm
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ACU 2	2.0 HP Wall Mounted Inverter	KSG-IWF-20Wfy8K1M32
	Estimated Pipe Length = 27 ft	
	Estimated Royal Cord Length = 32 ft	
	Initial Charge	₱ 7,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 1/2"	17 ft	₱ 350.00/ft	₱ 5,950.00
Royal Cord (comm. wire)	2.mm2 x 4C	22 ft	₱ 100.00/ft	₱ 2,200.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	20A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	4 pc/s	₱ 350.00/pc	₱ 1,400.00
Full thread	3/8" x 10'	1 pc/s	₱ 150.00/pc	₱ 150.00
Metal Clamp	3"	6 pc/s	₱ 120.00/pc	₱ 720.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
				₱ 12,020.00

Estimated Charges	₱ 19,520.00
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ACU 7 6.0 HP Floor Standing Inverter**KLG-IF60-G6HM32**

Estimated Pipe Length = 43 ft

Estimated Royal Cord Length = 50 ft

Initial Charge

₱ 14,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket (Floor)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 5/8"	33 ft	₱ 400.00/ft	₱ 13,200.00
Royal Cord (comm. wire)	2.mm2 x 4C	40 ft	₱ 100.00/ft	₱ 4,000.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	5 ft	₱ 70.00/ft	₱ 350.00
Circuit Breaker waterproof	60A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	6 pc/s	₱ 350.00/pc	₱ 2,100.00
Full thread	3/8" x 10'	1 pc/s	₱ 150.00/pc	₱ 150.00
Metal Clamp	3"	9 pc/s	₱ 120.00/pc	₱ 1,080.00
Outdoor bracket	Fabricated wall	1 pc/s	₱ 5,000.00/pc	₱ 5,000.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Drain Hose	White -1/2"	5 ft	₱ 25.00/ft	₱ 125.00
				₱ 27,305.00

Estimated Charges**₱ 41,305.00****ACU 8 6.0 HP Floor Standing Inverter****KLG-IF60-G6HM32**

Estimated Pipe Length = 69 ft

Estimated Royal Cord Length = 76 ft

Initial Charge

₱ 14,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket (Floor)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 5/8"	59 ft	₱ 400.00/ft	₱ 23,600.00
Royal Cord (comm. wire)	2.mm2 x 4C	66 ft	₱ 100.00/ft	₱ 6,600.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	7 ft	₱ 70.00/ft	₱ 490.00
Circuit Breaker waterproof	60A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	10 pc/s	₱ 350.00/pc	₱ 3,500.00
Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Metal Clamp	3"	14 pc/s	₱ 120.00/pc	₱ 1,680.00
Outdoor bracket	Fabricated wall	1 pc/s	₱ 5,000.00/pc	₱ 5,000.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Drain Hose	White -1/2"	5 ft	₱ 25.00/ft	₱ 125.00
				₱ 42,595.00

Estimated Charges**₱ 56,595.00**

ACU 9 6.0 HP Floor Standing Inverter**KLG-IF60-G6HM32**

Estimated Pipe Length = 76 ft

Estimated Royal Cord Length = 83 ft

Initial Charge

₱ 14,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket (Floor)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 5/8"	66 ft	₱ 400.00/ft	₱ 26,400.00
Royal Cord (comm. wire)	2.mm2 x 4C	73 ft	₱ 100.00/ft	₱ 7,300.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	5 ft	₱ 70.00/ft	₱ 350.00
Circuit Breaker waterproof	60A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	10 pc/s	₱ 350.00/pc	₱ 3,500.00
Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Metal Clamp	3"	14 pc/s	₱ 120.00/pc	₱ 1,680.00
Outdoor bracket	Fabricated wall	1 pc/s	₱ 5,000.00/pc	₱ 5,000.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Drain Hose	White -1/2"	5 ft	₱ 25.00/ft	₱ 125.00
				₱ 45,955.00

Estimated Charges

₱ 59,955.00

SHOWROOM

Area 36 sqm

ACU 10 4.0 HP Floor Standing Inverter**KLG-IF40-5G1M32**

Estimated Pipe Length = 69 ft

Estimated Royal Cord Length = 76 ft

Initial Charge

₱ 11,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket (Floor)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 3/8"	59 ft	₱ 400.00/ft	₱ 23,600.00
Royal Cord (comm. wire)	2.mm2 x 4C	66 ft	₱ 100.00/ft	₱ 6,600.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	7 ft	₱ 70.00/ft	₱ 490.00
Circuit Breaker waterproof	40A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	10 pc/s	₱ 350.00/pc	₱ 3,500.00
Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Metal Clamp	3"	14 pc/s	₱ 120.00/pc	₱ 1,680.00
Outdoor bracket	Fabricated wall	1 pc/s	₱ 5,000.00/pc	₱ 5,000.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Drain Hose	White -1/2"	5 ft	₱ 25.00/ft	₱ 125.00
				₱ 42,595.00

Estimated Charges

₱ 53,595.00

Additional Labor for Night Schedule

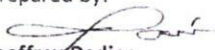
₱ 30,000.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location based in floor plan only.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- 4 Coppertube expose inside the area.
- 5 Unit without **MEETING AREA, EXECUTIVE CONFERENCE ROOM and MEETING RM 2** . provide by customer
- 6 **Working days: Monday to Friday, 6pm- 6am, Saturday and Sunday 6am onwards without parking.**
Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

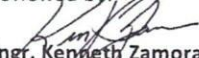
Prepared by:


Jeffrey Dadios
Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:


Engr. Kenneth Zamora
Service Supervisor Shop and
Field Operation

