



September 16, 2024

MR. JARRETT YAO
53 ISAGANI ST., BRGY. SAN JOSE, QUEZON CITY
TEL#: 0917-8102158

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** RECOMMENDATION**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF70-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 61,200 Kj/h (5.0TR) FULL DC INVERTER R-32 SINGLE PHASE	173,995.00	127,716.10	PHP	127,716.10
TOTAL UNIT COST					PHP	127,716.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,295.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	147,611.10

**** CUSTOMER'S CHOICE**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	55,744.10	PHP	55,744.10
TOTAL UNIT COST					PHP	55,744.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,795.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	70,139.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

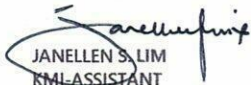
PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-24-0800
REG-22%/8K/4K

Conforme:


SIGNATURE OVER PRINTED NAME

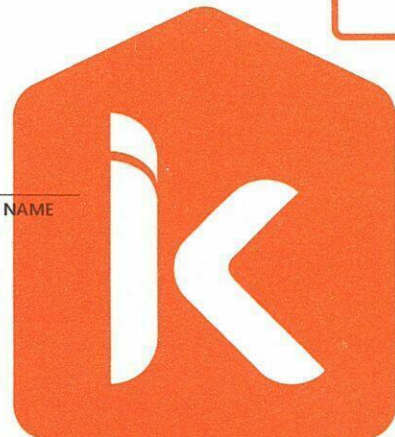
Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

 www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003533

Customer Name : SAHOTA Y20

Address : 63 ISKRAH ST. BAY CANTONMENT QUEZON CITY

Date : 9-13-74

SJR No. : 11479

Establishment Type : Residential ☐
Commercial ☐

Area Surveyed : LIVING / DINING

Area Surveyed : _____

Recommended Product Model :

KLG-1WF-56/1W37

(KLG-1WF-30W/8/1W32)

Cooling Capacity Computation

Floor Area : 54 sqm.

Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>54</u>	x	550 Btu/h	<u>29700</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>29700</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>7</u>	x	300 Btu/h	<u>2100</u> Btu/h
No. of Ordinary Light (<40w)	<u>20</u>	x	200 Btu/h	<u>4000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)	<u>2</u>	x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)	<u>2</u>	x	800 Btu/h	<u>1600</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>36000</u> Btu/h

Recommended Cooling Capacity

37300 Btu/h

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

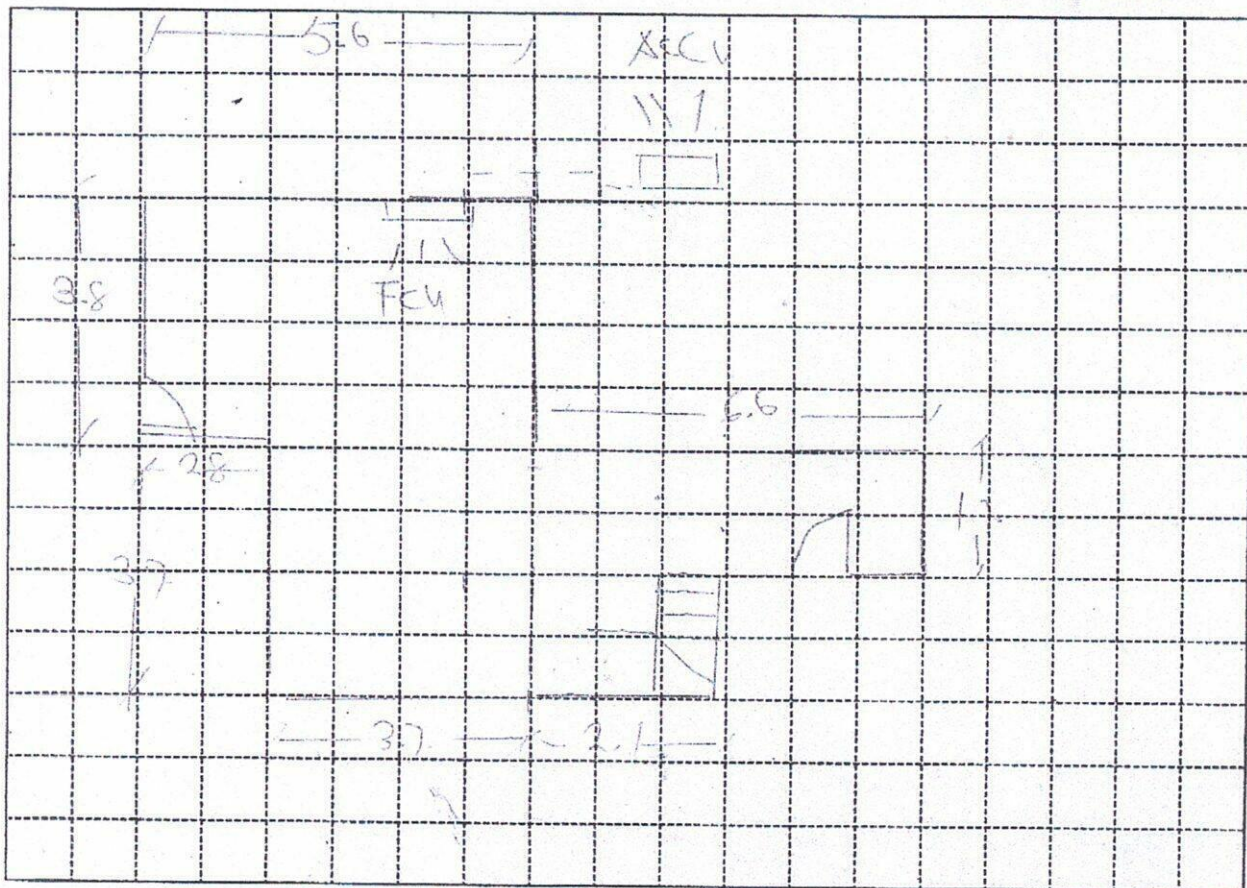
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLE AND REPAIR NEW UNIT.
NEED WORKER DUE TO WATER CATCH CUP.
1 BOX. 1 UNIT. PARKING.
CUSTOMER REQUEST IN HOUSE INSTALLATION.



Indoor Unit Location : RIGHT CORNER OF AREA. SAME LOCATION
 Outdoor Unit Location : AT THE BASE OF UNIT, SAME LOCATION
 Pipe Length : 17.5
 Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	7.5	400	2900
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	1400	1000	1400
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7.5	60	450
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2"	7.5	2	15
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 3.75	1		3500
Initial Charge			5500
TOTAL ESTIMATE			P 13795

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name

SEPTEMBER 13, 2024

JARRET YAO

53 Isagani St. Brgy. San Jose, Quezon City

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
LIVING DINING	54 sqm	KLG-IF70-5G1M32	KSG-IWF-30W FY8K1M32	Calculated 4.3hp under by 1.3hp

Since the unit of your choice is under capacity, it is probable that you may experience the following:

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-1year).**

For your guidance and information

Prepared by:

Jeoffrey T. Dadios
Surveyor

Approved by:

Mr. Arvin de Rivera
Service Manager

Sept. 16, 2024

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Customer Conforme:

Signature Over Printed Name