



October 4, 2024

MR. ROBERT CHAM  
FERN GARDENS FAMILY ESTATE, L36 B558, QUIRINO HIGHWAY, HOLY CROSS MEMORIAL PARK  
BRGY. SAN BARTOLOME, NOVALICHES QUEZON CITY  
TEL#: 0977-6410740

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	55,744.10	PHP	55,744.10
TOTAL UNIT COST					PHP	55,744.10
ESTIMATED COST OF INSTALLATION w/ dismantling of old unit (please see attached)					PHP	13,095.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	69,439.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

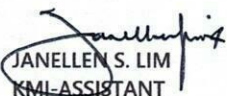
PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-24-0843  
REG-22%/4K

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
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**KOLIN Philippines International Inc.**  
**Survey Form**

Nº 003544

Customer Name : ROBERT CATAN Date : 10-1-24  
 Address : 244 GAYLIP - FAMILY ESTATE 1/20 BLS SJR No. : 224282  
ADY CHOS MEMORIAL 1-441 SLP BAYT LOME, DC  
 Establishment Type : Residential ☐ Area Surveyed : MAXIMUM  
 Commercial ☐ Area Surveyed : MAXIMUM

Recommended Product Model : KSG-10F-30WY-8K1M32

**Cooling Capacity Computation**

Floor Area : 33.3 sqm.  
 Ceiling Height : 4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>33.3</u>	x	550 Btu/h	<u>18315</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>4</u>	x	20%	<u>3663</u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u>3663</u> Btu/h
Total Cooling Capacity				<u>25641</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer		x	400 Btu/h	
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1800</u> Btu/h

**Recommended Cooling Capacity**

3.3  
25641 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

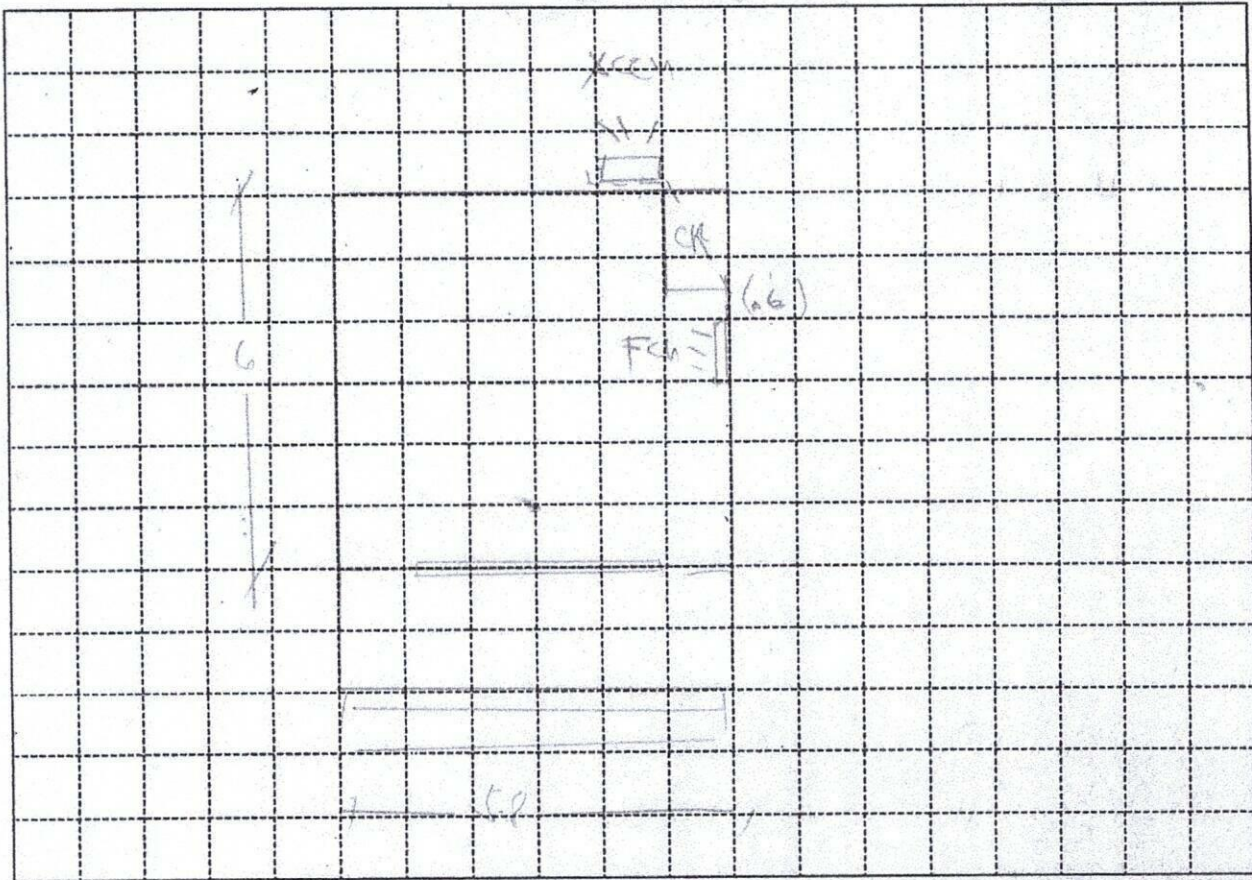
- |                                   |  |   |
|-----------------------------------|--|---|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included          |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

EXPOSE COMPRESSOR IF THE XBOX W MAXIMUM  
CUSTOMER NEED TO PROVIDE POWER SUPPLY TO THE  
OUTSIDE BRACKET & PEX.  
COMPRESSOR LAY-OUT GOING UPSTAIRS  
UP STAIRS WITH DRAIN. ESTIMATE THE  
COST OF DRAINAGE.





Indoor Unit Location : UP OF WINDOW GUXES IN BETWEEN MORE OR 3 METERS  
 Outdoor Unit Location : RIGHT SIDE OF WINDOW UP HEIGHT 28 METERS  
 Pipe Length : 20 FT  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	10 FT	400	4000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	2	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			500
TOTAL ESTIMATE		P 13,095	

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name