



February 6, 2025

MR. SAMMY DELA CRUZ  
ATTN: MS. DAISY  
432 10TH AVE. EAST GRACE PARK, BRGY. 101 CALOOCAN CITY

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	19,396.10	PHP	19,396.10
TOTAL UNIT COST					PHP	19,396.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	10,075.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	30,071.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITH M. FLORES  
AVP - FINANCE

KMI-QUOTE-02-25-0090  
ECY-22%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
www.kolinphil.com.ph / kolinphilippines



**KOLIN Philippines International Inc.**  
**Survey Form**

No 003588

Customer Name : SMITH DE LA CRUZ (DAISY) Date : 2-5-20  
 Address : 132 DOLLYE. EAST CREEK PARK COUNTRY SJR No. : 740978

Establishment Type : Residential ☒ Area Surveyed : Living  
 Commercial ☐ Area Surveyed : \_\_\_\_\_

Recommended Product Model : KSM1W10-WOTOMH32

**Cooling Capacity Computation**

Floor Area : 92 sqm.  
 Ceiling Height : 21 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>92</u>	x	550 Btu/h	<u>5060</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	_____ Btu/h
Total Cooling Capacity	_____			<u>5060</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer <u>1</u>	<u>2</u>	x	400 Btu/h	<u>800</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity	_____			<u>3800</u> Btu/h

**Recommended Cooling Capacity**

9  
8860 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

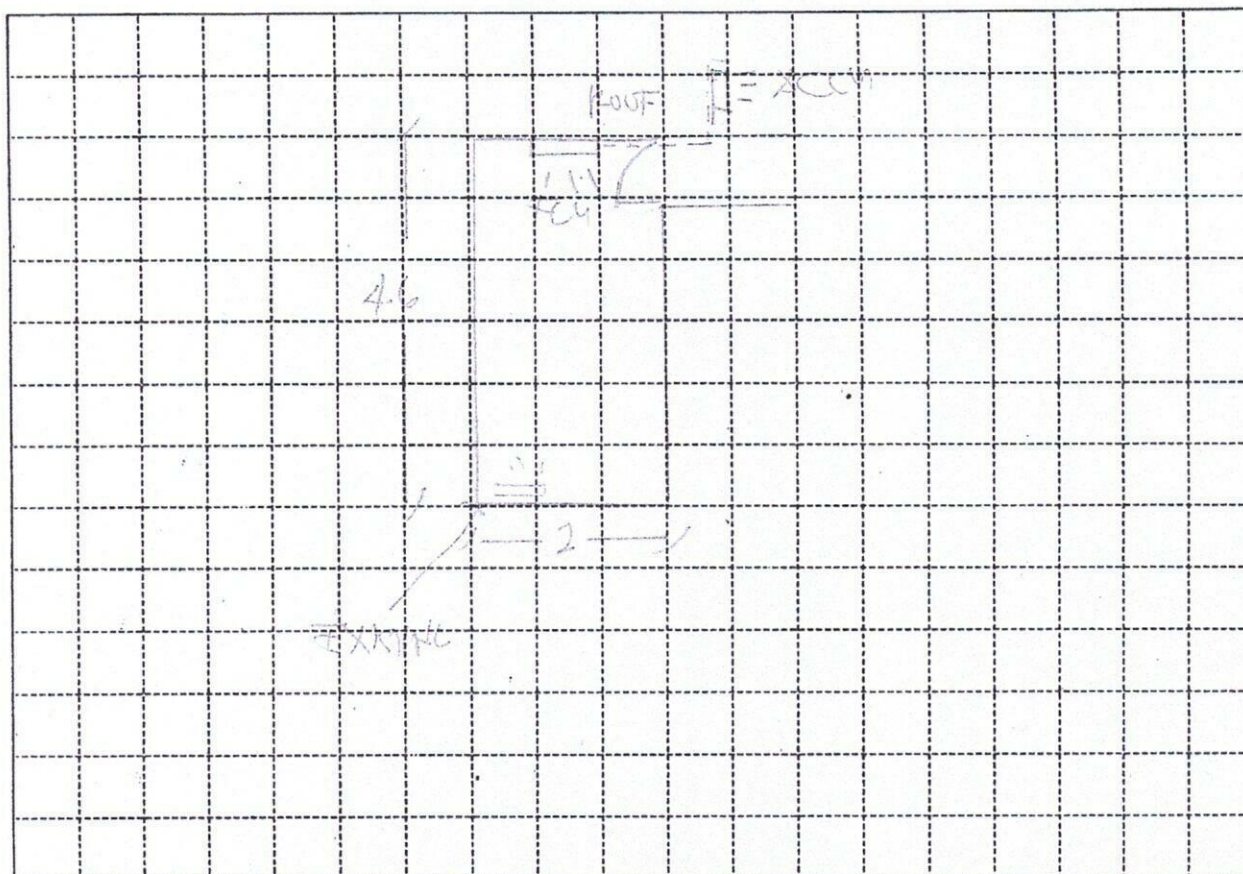
- |                                   |   |  |
|-----------------------------------|---|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |

**Dimension :** \_\_\_\_\_

7. Plastering, carpentry and restoration works are to be done by the customer.  
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.  
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: CUSTOMER WILL DISMANTLE THE EXISTING UNIT. WE EXISTING BRACKET. CUSTOMER WILL TRANSFER THE POWER SUPPLY TO THE NEW LOCATION, A MAX EXPOSED SPECIAL BRACKET MOUNT IN THE PLUMB





Indoor Unit Location : AT NEAR DOOR  
 Outdoor Unit Location : IN THE ROOF  
 Pipe Length : 10 FT  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	750	750
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C		
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) (Floor / Wall)	1	200
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"		
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	WATER 1/2"	100	100
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			
Initial Charge	DE-OUTDOOR BRACKET		6700
TOTAL ESTIMATE		P 10,075	

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name