



October 21, 2024

MS. MADISON DELA CRUZ  
U-33 LM MALATE BAYVIEW MANSION, 1781 ADRIATICO ST. MALATE MANILA  
TEL#: 0917-5277126

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
TOTAL UNIT COST					PHP	/21,736.10
ESTIMATED COST OF INSTALLATION w/ dismantling of existing unit (please see attached)					PHP	/ 9,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	/ 31,336.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

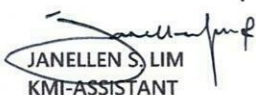
**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**\*\* INSTALLATION C/O ASP (cost will be based on actual)**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-10-24-0909  
ECY-22%/4K

Conforme:

SIGNATURE OVER PRINTED NAME





**Gnasit Airconditioning Services**  
**Survey Form**

Customer Name: DELA CRUZ, MADISON Date: OCT 16, 24

Address: U-33 LM MALATE BAYVIEW MANSION SJR No.: \_\_\_\_\_

Establishment Type: Residential ☒ Commercial ☐ Area Surveyed: 16 sqm  
Area Surveyed: \_\_\_\_\_

Recommended Product Model: \_\_\_\_\_

**Cooling Capacity Computation**

Floor Area: 16 sqm.  
Ceiling Height: \_\_\_\_\_ mtr.

note: add 20% per meter in excess of 3 meters  
in the initial cooling capacity computed.

Floor Area:	<u>16</u>	x	550 Btu/h	<u>8,800</u>	Btu/h
Ceiling Height (excess of 3 mtrs.):	_____	x	20%	_____	Btu/h
Window Direct Sunlight	_____	x	20% - 50%	_____	Btu/h
<b>Total Cooling Capacity</b>	_____			_____	Btu/h

**Add: Additional Heat Load**

No. of Person	<u>1</u>	x	300Btu/h	<u>300</u>	Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200Btu/h	<u>200</u>	Btu/h
No. of Special Light (>40w)	_____	x	400Btu/h	_____	Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400Btu/h	_____	Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800Btu/h	_____	Btu/h
No. of Cooking Range	_____	x	1500Btu/h	_____	Btu/h
No. of Laptop Computer	_____	x	150Btu/h	_____	Btu/h
No. of Desktop Computer	_____	x	400Btu/h	_____	Btu/h
No. of Printer	_____	x	500Btu/h	_____	Btu/h
No. of Photocopier	_____	x	1000Btu/h	_____	Btu/h
<b>Total Cooling Capacity</b>	_____			_____	Btu/h
<b>Recommended Cooling Capacity</b>	<u>1.5HP</u>			<u>1.03</u>	Btu/h

Note: Compressor warranty will be reduced to \_\_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Installation Cost Estimate**

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10ft.)	2230,2430,2520,3520,4620	STANDARD	—
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mm x 4C	STANDARD	—
Wire (Royal Cord- Breaker to ODU)	3.5mm/5.5mm x 3C		
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"		
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose			
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)	1		1,500-
<b>Initial Charge</b>			7,500-
<b>TOTAL ESTIMATE</b>			<b>9,000-</b>

**Note:**

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

MELVIN

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name