

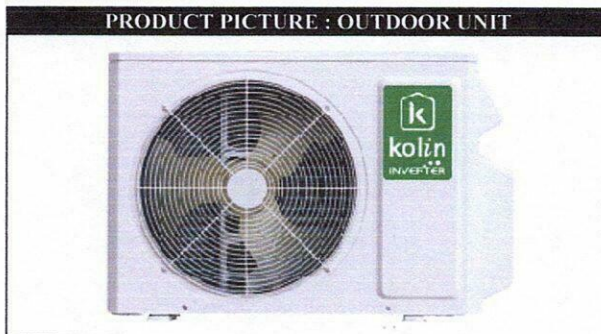
To : ALL DEPARTMENTS  
 From : Sales Management Assistant  
 Date : January 6, 2025  
 Subject : NEW PRODUCT – **VERSAMATCH AIR CONDITIONER**  
 Ref : SAL-SMA-25-1-00/  
 CC : DCO, File

This is to formally introduce the new addition to our product line-up for Light Commercial – the “**VERSAMATCH AIR CONDITIONER**” with details below:

#### VERSAMATCH'S GENERAL FEATURES

- **Inverter Technology** – it is designed to optimize cooling performance while reducing energy consumption
- **Space Saving Design** – it is designed with space-saving features to maximize room efficiency and maintain a clean, tidy look
- **Versatile Outdoor** – this feature enables a variety of indoor air conditioning units to be used in different rooms or spaces, while maintaining a unified cooling solution through one outdoor unit
- **R32 Refrigerant** – a safer and more efficient, eco-friendly, and cost-effective refrigerant with zero ozone depletion and low global warming potential
- **Full Capacity** – effective in maintaining a consistent and comfortable temperature, making it ideal for a gradual and steady cooling process
- **Self Diagnosis** – displays error codes in the indoor units panel automatically for easy maintenance and troubleshooting
- **Wide Voltage Range (198- 242V)** – it allows the air conditioner to operate efficiently across a wide range of voltage levels, safeguarding it from fluctuations and power instability. It also ensures that the units can continue functioning properly even when voltage levels drop or surge

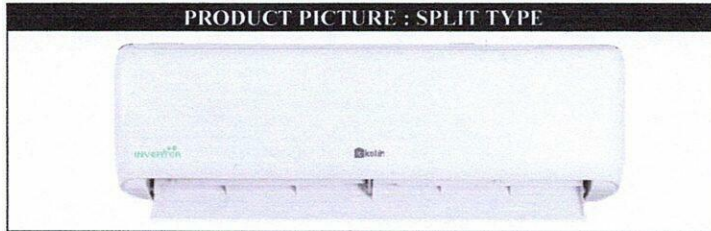
#### PRODUCT PICTURE : OUTDOOR UNIT



OUTDOOR UNIT				
SPECS	KVM-20VAH1M-O	KVM-30VAH1M-O	KVM-40VAH1M-O	KVM-50VAH1M-O
SRP	Php 42,995	Php 59,995	Php 79,995	Php 109,995
ORDERING DATE	JANUARY 6, 2024			
Nominal Capacity	2.0 hp	3.0 hp	4.0 hp	5.0 hp
Cooling Capacity	18,990 kJ/h	28,485 kJ/h	37,980 kJ/h	47,475 kJ/h
Power Supply	1Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz
Rated Power	1,600 W	2,200 W	3,600 W	4,600 W
Rated Current	8 A	10 A	12 A	15 A
Unit Dimension	822 x 352 x 550 mm	964 x 402 x 660 mm	964 x 402 x 660 mm	1020 x 427 x 826 mm
Package Dimension	872 x 398 x 620 mm	1032 x 456 x 737 mm	1032 x 456 x 737 mm	1093 x 497 x 885 mm
Net / Gross Weight	31 / 33.5 kg	47.5 / 52 kg	51 / 55.5 kg	73 / 80 kg
Refrigerant Type / Charge	R32 / 0.75 kg	R32 / 1.70 kg	R32 / 1.80 kg	R32 / 2.40 kg
Maximum Indoor Connection	2	3	4	5
Over-all Pipe Length	40 m	60 m	70 m	100 m
Maximum Distance between IDU-ODU	20 m	20 m	20 m	25 m
Maximum Height between IDU-ODU	15 m	15 m	15 m	20 m
Copper Tube Size (High Side / Low Side)	1/4" / 3/8" 1/4" / 3/8"	1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8"	1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8"	1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8" 1/4" / 3/8"
Circuit Breaker	30 A	30 A	40 A	40 A



PRODUCT PICTURE : SPLIT TYPE

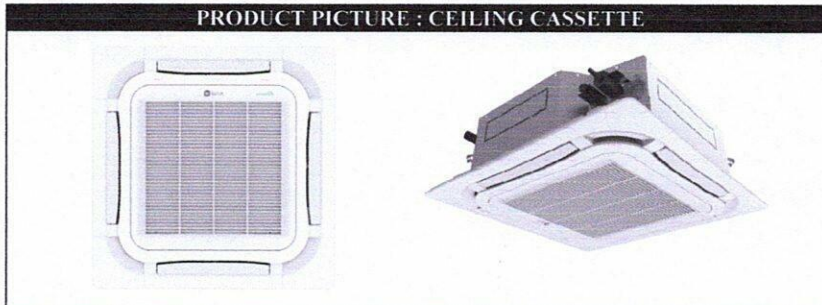


SPLIT TYPE				
SPECS	KVM-10IWAH-I	KVM-15IWAH-I	KVM-20IWAH-I	KVM-25IWAH-I
SRP	Php 10,995	Php 12,995	Php 15,995	Php 19,995
ORDERING DATE	JANUARY 6, 2024			
Nominal Capacity	1.0 hp	1.5 hp	2.0 hp	2.5 hp
Cooling Capacity	9,495 kJ/h	12,660 kJ/h	18,990 kJ/h	23,210 kJ/h
Power Supply	1Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz
Unit Dimension	783 x 185 x 260 mm	835 x 200 x 275 mm	943 x 246 x 333 mm	1078 x 246 x 333 mm
Package Dimension	828 x 332 x 258 mm	895 x 345 x 271 mm	1001 x 405 x 322 mm	1133 x 414 x 333 mm
Net / Gross Weight	8 / 9.5 kg	9 / 11 kg	13 / 15.5 kg	15 / 18 kg
Sound Pressure Level	39 / 35 / 28 dB(A)	39 / 35 / 30 dB(A)	45 / 41 / 35 dB(A)	46 / 41 / 37 dB(A)
Copper Tube (High Side / Low Side)	1/4" / 3/8"	1/4" / 3/8"	1/4" / 1/2"	1/4" / 5/8"

FEATURES

- **Ionizer** – makes indoor spaces more comfortable, healthy, and breathable by eliminating bacteria, viruses and other air contaminants ensuring a safe and protected environment
- **Quiet Operation** – produces minimal sounds as low as 28 dB (A) to which ensures quieter operation
- **Stylish Design** – designed with a modern, smooth exterior that integrates into any decor while delivering high-performance cooling
- **Auto Swing** – designed to enhance air distribution by automatically adjusting the direction of airflow for larger spaces

PRODUCT PICTURE : CEILING CASSETTE

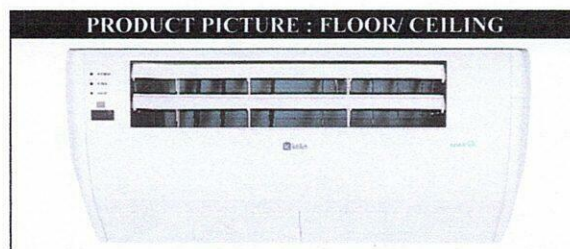


CEILING CASSETTE				
SPECS	KVM-10ISAH-I	KVM-15ISAH-I	KVM-20ISAH-I	KVM-25ISAH-I
SRP	Php 29,995	Php 31,995	Php 35,995	Php 39,995
ORDERING DATE	JANUARY 6, 2024			
Nominal Capacity	1.0 hp	1.5 hp	2.0 hp	2.5 hp
Cooling Capacity	9,495 kJ/h	12,660 kJ/h	18,990 kJ/h	23,210 kJ/h
Power Supply	1Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz
Unit Dimension	570 x 570 x 265 mm	570 x 570 x 265 mm	570 x 570 x 265 mm	840 x 840 x 240 mm
Package Dimension	698 x 653 x 295 mm	698 x 653 x 295 mm	698 x 653 x 295 mm	963 x 963 x 325 mm
Panel Dimension	620 x 620 x 47.5 mm	620 x 620 x 47.5 mm	620 x 620 x 47.5 mm	950 x 950 x 52 mm
Panel Packaging Dimension	701 x 701 x 125 mm	701 x 701 x 125 mm	701 x 701 x 125 mm	1038 x 1033 x 112 mm
Net / Gross Weight	17 / 22 kg	17 / 22 kg	17 / 22 kg	29 / 36 kg
Sound Pressure Level	38 / 34 / 30 dB(A)	38 / 34 / 30 dB(A)	39 / 34 / 30 dB(A)	43 / 40 / 38 dB(A)
Copper Tube (High Side / Low Side)	1/4" / 3/8"	1/4" / 3/8"	1/4" / 1/2"	1/4" / 5/8"

FEATURES

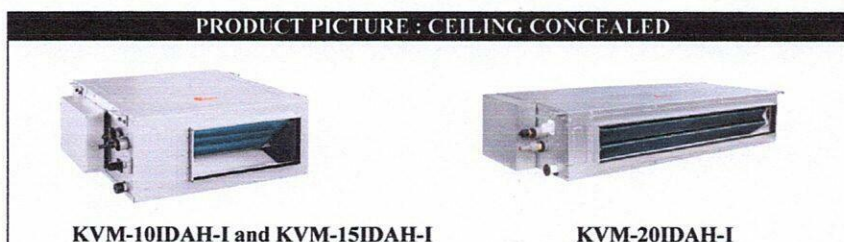
- **360° Airflow** – this feature distributes cool air evenly in all directions, ensuring uniform temperature control throughout the room
- **Quiet Operation** – it produces minimal sounds as low as 26 dB(A) which ensures quieter operation
- **Built-in Drain Pump** – this serves to pump out excess condensate water from the indoor unit that helps to prevent water accumulation and potential leakage
- **Auto Swing** – designed to enhance air distribution by automatically adjusting the direction of airflow for larger spaces





FLOOR / CEILING				
SPECS	KVM-10ICAH-I	KVM-15ICAH-I	KVM-20ICAH-I	KVM-25ICAH-I
SRP	Php 25,995	Php 27,995	Php 29,995	Php 34,995
ORDERING DATE	JANUARY 6, 2024			
Nominal Capacity	1.0 hp	1.5 hp	2.0 hp	2.5 hp
Cooling Capacity	9,495 kJ/h	12,660 kJ/h	18,990 kJ/h	23,210 kJ/h
Power Supply	1Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz
Unit Dimension	870 x 235 x 665 mm	870 x 235 x 665 mm	870 x 235 x 665 mm	1200 x 235 x 665 mm
Package Dimension	1033 x 770 x 300 mm	1033 x 770 x 300 mm	1033 x 770 x 300 mm	1363 x 770 x 300 mm
Net / Gross Weight	25 / 30 kg	25 / 30 kg	25.5 / 30.5 kg	33 / 40 kg
Sound Pressure Level	35 / 30 / 26 dB(A)	35 / 30 / 26 dB(A)	35 / 30 / 26 dB(A)	35 / 31 / 27 dB(A)
Copper Tube (High Side / Low Side)	1/4" / 3/8"	1/4" / 3/8"	1/4" / 1/2"	3/8" / 5/8"

FEATURES	
<ul style="list-style-type: none"> <li>• <b>Four-way Airflow</b> – ensures optimal air distribution by directing cool air in four different directions, enhancing overall cooling performance and comfort</li> <li>• <b>Quiet Operation</b> – it produces minimal sounds as low as 30 dB(A) which ensures quieter operation</li> <li>• <b>Left and Right Draining Position</b> – this gives option where to position the drain of the floor/ceiling for a more efficient and easy installation</li> <li>• <b>Versatile Installation</b> – it adapts to user's space, offering both floor and ceiling installation options for ultimate convenience</li> <li>• <b>Auto Swing</b> – designed to enhance air distribution by automatically adjusting the direction of airflow for larger spaces</li> </ul>	

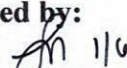


CEILING CONCEALED			
SPECS	KVM-10IDAH-I	KVM-15IDAH-I	KVM-20IDAH-I
SRP	Php 22,995	Php 24,995	Php 27,995
ORDERING DATE	JANUARY 6, 2024		
Nominal Capacity	1.0 hp	1.5 hp	2.0 hp
Cooling Capacity	9,495 kJ/h	12,660 kJ/h	18,990 kJ/h
Power Supply	1Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz	1 Ph / 230 V / 60 Hz
Unit Dimension	710 x 450 x 200 mm	710 x 450 x 200 mm	1010 x 450 x 200 mm
Package Dimension	1008 x 568 x 275 mm	1008 x 568 x 275 mm	1308 x 568 x 275 mm
Net / Gross Weight	18.5 / 22.5 kg	19 / 24 kg	25 / 30 kg
Sound Pressure Level	28 / 25 / 22 dB(A)	36 / 33 / 29 dB(A)	32 / 29 / 26 dB(A)
Copper Tube (High Side / Low Side)	1/4" / 3/8"	1/4" / 3/8"	1/4" / 1/2"

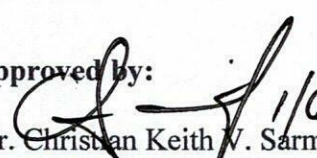
FEATURES	
<ul style="list-style-type: none"> <li>• <b>Space Saving Design</b> – it maximizes room utility and maintains a sleek, unobtrusive appearance making it ideal for rooms where space is at a premium</li> <li>• <b>Quiet Operation</b> – it produces minimal sounds as low as 22 dB(A) which ensures quieter operation</li> <li>• <b>Wired Controller</b> – it is mounted on the wall, which allows users to adjust settings such as temperature, fan speed, and mode with a simple interface</li> </ul>	

Please be guided accordingly.

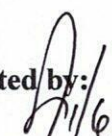
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