



November 25, 2025

SWARA SUG MEDIA CORPORATION
ACQ TOWER FORMER JACINTO BLDG. STA. RITA ST., BRGY. GUADALUPE NUEVO, MAKATI CITY
TEL#: 0916-6380554 / 0995-2849117

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - VIP OFFICE

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|--|--------|---|-----------|------------------|-----|-----------|
| 1 | UNIT/S | MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32 | 49,995.00 | 33,996.20 | PHP | 33,996.20 |
| TOTAL UNIT COST | | | | | PHP | 33,996.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 30,970.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 64,966.20 |

* OPTION 2 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|--|--------|---|-----------|------------------|-----|-----------|
| 1 | UNIT/S | MODEL: KS-IW25-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32 | 50,995.00 | 31,756.20 | PHP | 31,756.20 |
| TOTAL UNIT COST | | | | | PHP | 31,756.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 30,970.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 62,726.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHAM. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0818
REG-24%/4K/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003703

Customer Name : SWANIX SUB MEDIX CORP. Date : 11-25-20
 Address : ACOTONAL ST. MTA ST. OROZALUPE NUPVO SJR No. : 281730
MAXI CITY

Establishment Type : Residential ☐ Area Surveyed :
 Commercial ☒ Area Surveyed : VIP OFFICE

Recommended Product Model : KSM 1W25-WCH01/M32

Cooling Capacity Computation

Floor Area : 24.5 sqm.
 Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

| | | | | |
|--------------------------------------|-------------|---|-----------|---------------------|
| Floor Area : | <u>24.5</u> | x | 550 Btu/h | <u>13,475</u> Btu/h |
| Ceiling Height (excess of 3 mtrs.) : | | x | 20% | |
| Window Direct Sunlight | | x | 20% - 50% | |
| Total Cooling Capacity | | | | <u>13,475</u> Btu/h |

Add : Additional Heat Load

| | | | | |
|----------------------------------|-----------|---|------------|-------------------|
| No. of Person | <u>10</u> | x | 300 Btu/h | <u>3000</u> Btu/h |
| No. of Ordinary Light (<40w) | <u>16</u> | x | 200 Btu/h | <u>3200</u> Btu/h |
| No. of Special Light (>40w) | | x | 400 Btu/h | |
| No. of Refrigerator (< 6 cu.ft.) | | x | 400 Btu/h | |
| No. of Refrigerator (> 6 cu.ft.) | | x | 800 Btu/h | |
| No. of Cooking Range | | x | 1500 Btu/h | |
| No. of Laptop Computer | | x | 150 Btu/h | |
| No. of Desktop Computer | | x | 400 Btu/h | |
| No. of Printer | | x | 500 Btu/h | |
| No. of Photocopier | | x | 1000 Btu/h | |
| Total Cooling Capacity | | | | <u>6200</u> Btu/h |

Recommended Cooling Capacity

2.2
19,675 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

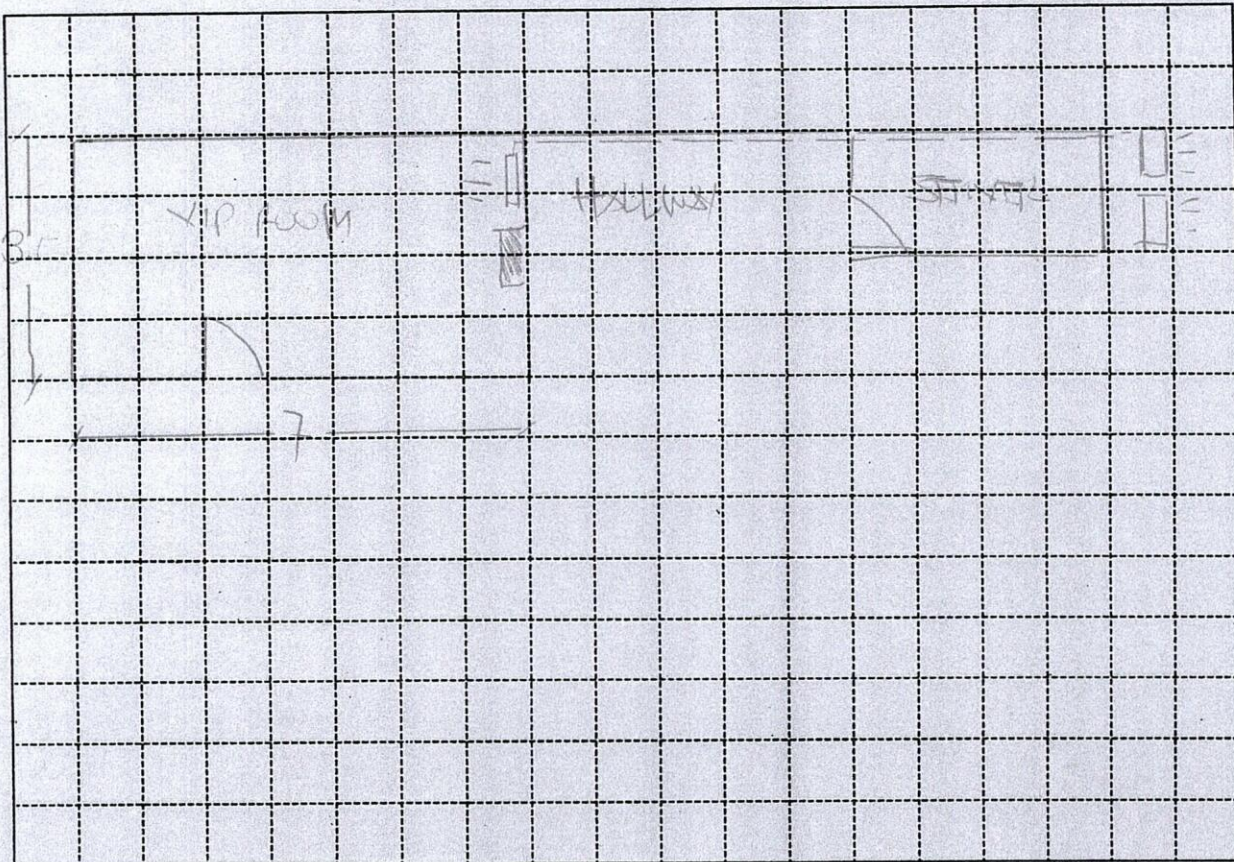
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE AND LAY-OUT OF COMPRESSOR AND S/WIRES
CUSTOMER NOTES TO INSTALL A PLYWOOD AT THE
INDOOR LOCATION TO FIT THE UNIT GOING
DOWN, INSTALL DRAIN PIPING



Indoor Unit Location : RIGHT CORNER, GOING LOWER FOR SERVICE
 Outdoor Unit Location : BROOK OF SERVICE EXISTING
 Pipe Length : 40 FT
 Special Note :

| Installation Cost Estimate | | | |
|---|-------|------------|------------|
| Material Description | Qty. | Unit Cost | Total Cost |
| Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620 | 30 FT | 400 | 12000 |
| Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C | 35 FT | 100 | 3500 |
| Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C | 7 FT | 60 | 420 |
| Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph | 1 | | 1000 |
| Bracket (ODU) (Imptd. / Fabricated); (Floor / Wall) | | | |
| Bracket (WAC) Angle Type | | | |
| PVC Pipe (drain) 1/2", 3/4" | | | |
| PVC Pipe (electrical) 3/4", 1" | | | |
| Drain Pump | 10 FT | 10 | 100 |
| Drain Pump Hose | 1 | | 2950 |
| Chipping Works mtr. | | | |
| Dismantling Fee (existing air-conditioner) 2.5 | | | 2500 |
| Initial Charge | | | 8500 |
| TOTAL ESTIMATE | | P 30,970 - | |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name