



September 29, 2025

SWARA SUG MEDIA CORPORATION
ACQ TOWER, JACINTA BLDG. GUADALUPE NUEVO, MAKATI CITY
TEL#: 0916-6380554

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-15WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 12,960 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	46,595.00	28,412.20	PHP	28,412.20
TOTAL UNIT COST					PHP	28,412.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	18,895.00
TOTAL UNIT COST					PHP	47,307.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-25-0725
REG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines

KOLIN Philippines International Inc.
Survey Form

Nº 003690

Customer Name : SWANEE SUG MEXICO CORPORATION Date : 9-27-25
 Address : 400 TOWER 1, JACINTO BLDG., STRATA ST. TRINIDAD, C. 2002, LAUREL NUBS, MAXIM SJR No. : 174652
 Establishment Type : Residential ☐ Area Surveyed : 372.45 sqm
 Commercial ☒ Area Surveyed : 372.45 sqm
 Recommended Product Model : KSG-WF-1WTF EKIM-32 / KSM-1WTF WCTDM/m32

Cooling Capacity Computation

Floor Area : 5 sqm.
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>5</u>	x	550 Btu/h	<u>2750</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>2750</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>1</u>	x	300 Btu/h	<u>300</u> Btu/h
No. of Ordinary Light (<40w)	<u>3</u>	x	200 Btu/h	<u>600</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>18</u>	x	400 Btu/h	<u>7200</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>8100</u> Btu/h

Recommended Cooling Capacity

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

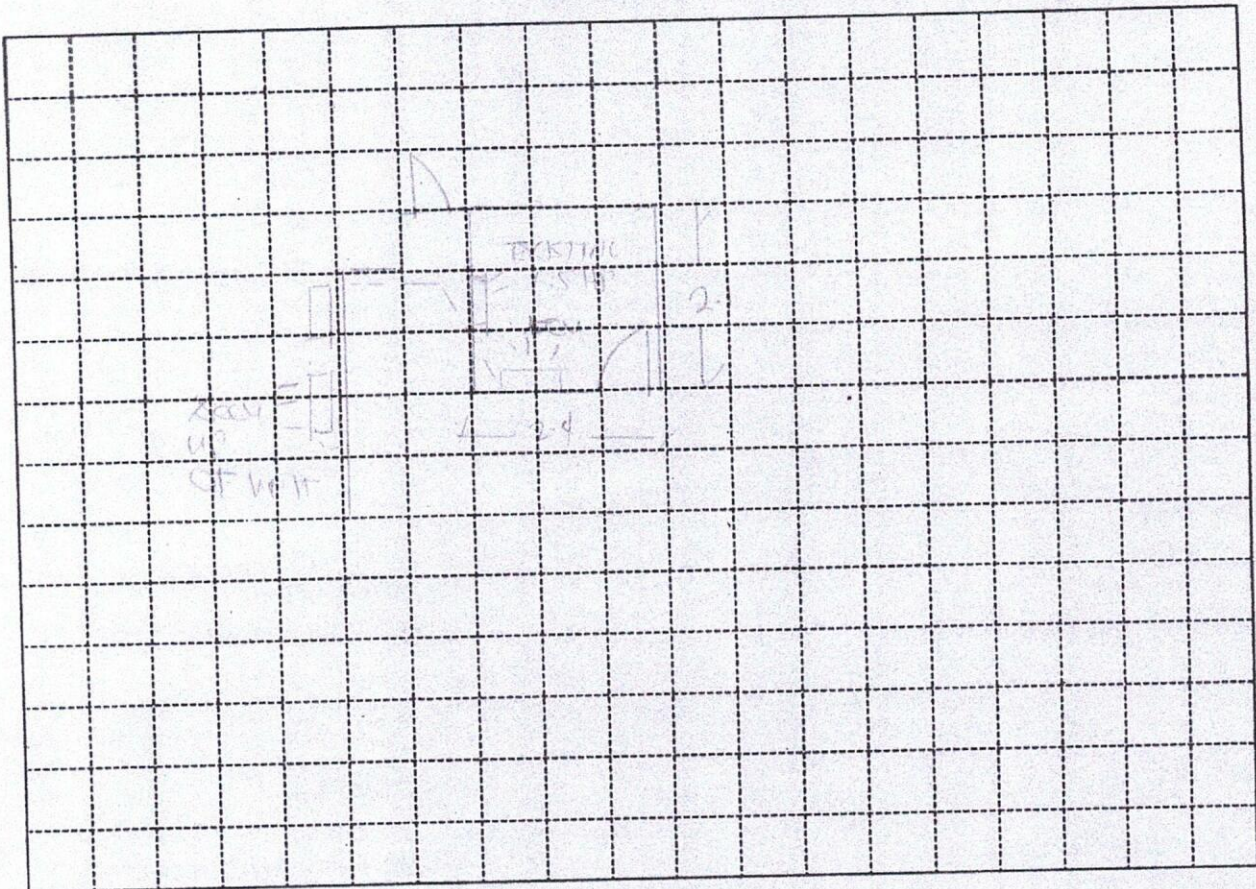
Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

EXPOSED OUTDOOR BRACKET WITH
HEIGHT OF 1.2 METER UP OF EXISTING OUTDOOR UNIT
OUTDOOR PROVIDE LOWER SUPPLY AT THE
OUTDOOR UNIT. WITH EXISTING OF 1.5 HP
BACK UP UNIT. CUSTOMER NEED TO PROVIDE
3/4 INCH FOR 1.5 HP. BECAUSE EXPOSE
COMPRESSOR AND OR UNIT.



Indoor Unit Location : RIGHT SIDE OF DOOR
 Outdoor Unit Location : UP OF EXISTING OUTDOOR
 Pipe Length : 27 FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	17 FT	350	5950
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	12 FT	100	1200
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	4500	4500
Bracket (ODU) OF SITE (Imptd. / Fabricated) ; (Floor / Wall)	1	150	150
Bracket (WAC) Angle Type	1	150	150
PVC Pipe (drain) 1/2", 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"	1	150	150
Drain Pump	1	150	150
Drain Pump Hose	1	150	150
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			7500
Initial Charge			
TOTAL ESTIMATE			P 18,295

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY D. P. 10/05
 Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name