

TO : ALL CONCERNED DEPARTMENT

FROM : KOLIN MARKETING, INC.

SUBJECT : REVISED DISCOUNTING SCHEME

DATE : April 19, 2024

REF : **KMI-000-24-04-026**

CC : DCO/Sales/KMI CAVITE/SVC /SVC *acctg*
Reuben 4/19/24

This is to formalize the discounting scheme of our Aptus Wall mounted Inverter Aircon for KMI customer.

MODEL	SRP	PREVIOUS DISCOUNT	NEW DISCOUNT
		Less 30% / Less 7k	Less 40% / Less 6k
KSM-IW15-9L1M	41,495.00	22,200.00	18,900.00

Note: Orders are subject to availability of stocks.

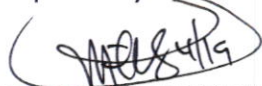
No Installation subsidy, Initial charge 7,500.00

Warranty – 1 year Parts and Labor, 5 years compressor - Residential, 3 years - Commercial used.

This promo is valid until further notice and effective immediately.

Thank you very much.

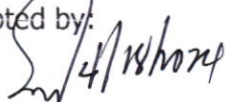
Prepared by:



MART NATHANIEL R. FLORES

KMI Supervisor

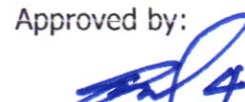
Noted by:



EDITH M. FLORES

Assistant Vice-President

Approved by:



OLIVER M. FILOTEO

Executive Vice-President