

TO : All Concerned Department
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A,B & C
 DATE : July 22, 2024
 REF : KMI-000-24-07-054
 CC : DCO/OMF/Sales

Please find below the revised Class A, Class B and Class C prices.

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON S-SERIES (OLD)		Less 50%	Less 70%	Net Price
KAG-120RS (1.0 HP) w/ remote	19,260.00		5,800.00	3,000.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	11,455.00	6,800.00	4,000.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		8,150.00	5,000.00
KAG-260RS (2.5 HP) w/ remote	30,760.00		9,200.00	6,000.00
WINDOW TYPE AIRCON COMPACT SERIES (OLD)		Less 50%	Less 70%	Net Price
KAM-75BMC	12,499.00	-	3,750.00	2,500.00
KAM-95BMC	13,499.00	-	4,000.00	3,000.00
WINDOW TYPE AIRCON COMPACT SERIES (NEW) ***		Less 22%	Less 50%	Less 70%
KAM-55CMC32	10,695.00	8,342.10	5,200.00	3,200.00
KAM-75CMC32	14,695.00	11,462.10	7,350.00	4,400.00
KAM-95CMC32	16,195.00	12,632.10	8,100.00	4,850.00
KAM-150CMC32	20,495.00	15,986.10	10,250.00	6,150.00
KAM-75DRC32	16,595.00	12,944.10		
KAM-95DRC32	17,995.00	14,036.10		
KAM-150DRC32	22,495.00	17,546.10		
KAM-200DRC32	30,995.00	24,176.10		
WINDOW TYPE AIRCON E-SERIES (Old model)		Less 50%	Less 70%	Net Price
KAG-80HRE4 (3/4 HP) w/ remote	16,925.00	8,462.50	5,000.00	2,500.00
KAG-100HRE4 (1.0 HP) w/ remote	19,505.00	-	5,800.00	3,000.00
KAG-150HRE4 (1.5 HP) w/ remote	23,025.00	-	6,900.00	3,500.00
KAG-200HRE4 (2.0 HP) w/ remote	28,565.00	-	8,600.00	4,000.00
KAG-250HRE4 (2.5 HP) w/ remote	32,605.00	-	9,800.00	4,500.00
KAG-60HME4 (.06 HP) mechanical	10,935.00	-	3,300.00	2,000.00
KAG-80HME4 (3/4 HP) mechanical	15,505.00	7,752.50	4,600.00	2,500.00
KAG-100HME4 (1.0 HP) mechanical	18,125.00	9,062.50	5,400.00	3,000.00
KAG-150HME4 (1.5 HP) mechanical	20,995.00	-	6,300.00	3,500.00
KAG-200HME4 (2.0 HP) mechanical	27,465.00	-	8,200.00	4,000.00
KAG-250HME4 (2.5 HP) mechanical	31,265.00	-	9,400.00	4,500.00
WINDOW TYPE AIRCON S-SERIES INVERTER (OLD)		Less 50%	Less 70%	Net Price
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00	-	8,400.00	5,000.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00	-	8,800.00	6,000.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00	-	12,000.00	7,000.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00	-	13,300.00	8,000.00

MODEL/DESCRIPTION		CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON QUAD-SERIES INVERTER***	NEW SRP	**Less 22% 1.3K .75Hp - 1.5Hp 1.8K 2.0Hp - 2.5Hp	Less 50%	Net Price
KAG-75CWINV(0.75 HP) w/wifi remote inverter	26,195.00	19,132.10	13,100.00	9,300.00
KAG-100CWINV (1.0HP) w/wifi remote inverter	28,995.00	21,316.10	14,500.00	10,300.00
KAG-145CWINV (1.5HP) w/wifi remote inverter	32,995.00	24,436.10	16,500.00	11,000.00
KAG-200CWINV (2.0HP) w/wifi remote inverter	43,595.00	32,204.10	21,800.00	13,000.00
KAG-250CWINV (2.5HP) w/wifi remote inverter	48,695.00	36,182.10	24,400.00	14,500.00
SPLIT TYPE AIRCON REGULAR (Old Model)		Less 50%	Less 60%	
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00	-	9,100.00	-
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	13,527.50	10,800.00	-
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00	-	14,100.00	-
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00	-	17,700.00	-
KSG-300B1G (3.0 HP SPLIT TYPE REGULAR)	49,220.00	-	19,700.00	-
SPLIT TYPE AIRCON REGULAR (Old model)		Less 50%	Less 60%	
KSM-SW10-5G1M (1.0 HP SPLIT TYPE REGULAR)	24,945.00	12,472.50	10,000.00	-
KSM-SW15-5G1M (1.5 HP SPLIT TYPE REGULAR)	29,595.00	-	11,800.00	-
KSM-SW20-5G1M (2.0 HP SPLIT TYPE REGULAR)	38,545.00	-	15,400.00	-
KSM-SW25-5G1M (2.5 HP SPLIT TYPE REGULAR)	47,055.00	-	18,800.00	-
KSG-SW30-6H1M (3.0 HP SPLIT TYPE REGULAR)	50,700.00	-	20,200.00	-
SPLIT TYPE AIRCON REGULAR		**Less 30%/5k	Less 60%	
KSM-SW10-6H1M32 (1.0 HP SPLIT TYPE REGULAR)	25,995.00	13,200.00	10,400.00	-
KSM-SW15-6H1M32 (1.5 HP SPLIT TYPE REGULAR)	30,795.00	16,550.00	12,300.00	-
KSM-SW20-6H1M32 (2.0 HP SPLIT TYPE REGULAR)	40,195.00	23,100.00	16,100.00	-
KSM-SW25-6H1M32 (2.5 HP SPLIT TYPE REGULAR)	50,495.00	30,350.00	20,200.00	-
SPLIT TYPE AIRCON INVERTER (Old Model)		**Less 50%	Less 60%	
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	33,735.00	-	13,500.00	-
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	38,145.00	-	15,200.00	-
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	49,305.00	-	19,700.00	-
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	56,635.00	-	22,600.00	-
SPLIT TYPE AIRCON INVERTER (Aptus Model)		**Less 40%/6k	**Less 70%	
KSM-IW10-9L1M (1.0 HP SPLIT TYPE INVERTER)	36,995.00	16,200.00	11,100.00	-
KSM-IW15-9L1M (1.5 HP SPLIT TYPE INVERTER)	41,695.00	18,900.00	12,500.00	-
KSM-IW20-9L1M (2.0 HP SPLIT TYPE INVERTER)	53,095.00	25,800.00	16,000.00	-
KSM-IW25-9L1M (2.5 HP SPLIT TYPE INVERTER)	60,395.00	30,200.00	18,100.00	-
SPLIT TYPE AIRCON INVERTER (Certus Model)***	NEW SRP	**Less 22%/4K		
KSM-IW10-WCT10M1M32 (1.0 HP SPLIT TYPE INVERTER)	29,995.00	19,396.10	-	-
KSM-IW15-WCT10M1M32 (1.5 HP SPLIT TYPE INVERTER)	32,995.00	21,736.10	-	-
KSM-IW20-WCT10M1M32 (2.0 HP SPLIT TYPE INVERTER)	41,995.00	28,756.10	-	-
KSM-IW25-WCT10M1M32 (2.5 HP SPLIT TYPE INVERTER)	49,995.00	34,996.10	-	-

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
SPLIT TYPE AIRCON INVERTER (Old Primus)		Less 50%	Less 70%	
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00	-	11,200.00	-
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00	-	12,500.00	-
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00	-	15,300.00	-
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00	-	17,550.00	-
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00	-	21,000.00	-
SPLIT TYPE AIRCON INVERTER (Primus w/ WIFI)		Less 50%	Less 70%	
KSM-IW10WAE-7J1M (1.0 HP SPLIT TYPE INVERTER)	38,385.00	-	11,500.00	-
KSM-IW15WAE-7J1M (1.5 HP SPLIT TYPE INVERTER)	42,765.00	-	12,800.00	-
KSM-IW20WAE-7J1M (2.0 HP SPLIT TYPE INVERTER)	52,150.00	-	15,600.00	-
KSM-IW26WAE-7J1M (2.5 HP SPLIT TYPE INVERTER)	60,995.00	-	18,300.00	-
KSM-IW30WAE-7J1M (3.0 HP SPLIT TYPE INVERTER)	70,945.00	-	21,300.00	-
SPLIT TYPE AIRCON INVERTER (Primus Gold w/ WIFI)		NEW SRP	**Less 22%/4K	**Less 50%
KSG-IWF-10Wfy-8K1M32 (1.0 HP SPLIT TYPE INVERTER)	42,595.00	29,224.10	21,300.00	-
KSG-IWF-15Wfy-8K1M32 (1.5 HP SPLIT TYPE INVERTER)	46,595.00	32,344.10	23,300.00	-
KSG-IWF-20Wfy-8K1M32 (2.0 HP SPLIT TYPE INVERTER)	59,595.00	42,484.10	29,800.00	-
KSG-IWF-25Wfy-8K1M32 (2.5 HP SPLIT TYPE INVERTER)	68,995.00	49,816.10	34,500.00	-
KSG-IWF-30Wfy-8K1M32 (3.0 HP SPLIT TYPE INVERTER)	76,595.00	55,744.10	38,300.00	-
LIGHT COMMERCIAL TYPE AIRCON (Old model)		Less 22%	**Less 50%	
KLK-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	69,995.00	-	35,000.00	-
KLK-SF70-4D3M (5.0TR FLOOR MOUNTED REG)	105,395.00	-	52,700.00	-
KLK-IF40-3D1M (3.0TR FLOOR MOUNTED INV)	108,195.00	-	54,100.00	-
KLM-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	154,735.00	-	77,400.00	-
KLM-IF70-4F3M410 (5.0TR FLOOR MOUNTED INV)3PH	168,295.00	131,270.10	84,200.00	-
KLM-IS70-3D3M (5.0TR CEILING CASSETTE INV)	166,295.00	129,710.10	83,200.00	-
KLM-SS40-4F1M (3.0TR CEILING CASSETTE REG)	81,530.00	-	40,800.00	-
KLM-SS70-4F3M (5.0TR CEILING CASSETTE REG)	109,795.00	-	54,900.00	-
LIGHT COMMERCIAL TYPE AIRCON FAC NON INVERTER		NEW SRP	**Less 22% / 3.0TR-2.5K/ 5.0TR-3K	
KLK-SF40-WBR6H1M32 (3.0TR FLOOR MOUNTED REG)	80,495.00	60,286.10		
KLK-SF70-4F1M410 (5.0TR FLOOR MOUNTED REG)	110,995.00	83,576.10	-	-
LIGHT COMMERCIAL TYPE AIRCON FAC INVERTER		NEW SRP	**Less 22% / 3.0TR - 7K/5.0TR - 8K	
KLK-IF40-5G1M32 (3.0TR FLOOR MOUNTED INV)	113,195.00	81,292.10	-	-
KLK-IF70-5G1M32 (5.0TR FLOOR MOUNTED INV)1PH	173,995.00	127,716.10	-	-
KLM-IC40-3D1M410 (3.0TR FLOOR/CEILING INV)	126,495.00	91,666.10		
LIGHT COMMERCIAL TYPE AIRCON (New model)		NEW SRP	**Less 22%	
KLM-IC40-AA1M32 (3.0TR FLOOR/CEILING INV)	117,995.00	92,036.10	-	-
KLM-IC60-AA1M32 (5.0TR FLOOR/CEILING INV)	151,995.00	118,556.10	-	-
KLM-IS40-AA1M32 (3.0TR CEILING CASSETTE INV)	119,995.00	93,596.10	-	-
KLM-IS60-AA1M32 (5.0TR CEILING CASSETTE INV)	154,995.00	120,896.10	-	-

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
REFRIGERATOR		Less 30%	Less 50%	Less 60%
KRD-70A (Personal Ref 2.3 cu ft.)	6,495.00	4,546.50	3,250.00	2,600.00
REFRIGERATOR (New Model)		**Less 30%		
KRD-80GPC600 (Personal Ref 2.8 cu ft.)	7,995.00	5,596.50	-	-
KRD-80BVC600 (Personal Ref 2.8 cu ft.)	8,495.00	5,946.50	-	-
**SHOWCASE CHILLER		**Less 25%		
KSD-200MG1 (Direct Cooling 7.0 cu ft)	22,995.00	17,246.25	-	-
KSD-240MG1 (Direct Cooling 8.0 cu ft)	24,995.00	18,746.25	-	-
KSIF-255WB1 (No frost Inverter 9.0 cu ft)	31,995.00	23,996.25	-	-
KSIF-315WB1 (No frost Inverter 11.0 cu ft)	34,495.00	25,871.25	-	-
KSIF-405WB1 (No frost Inverter 14.0 cu ft)	38,495.00	28,871.25	-	-
WATER DISPENSER		**Less 30%		
KCB-BLC-8859T (Coffee Tea Bar)	10,995.00	7,696.50	-	-
KWD-BLC-2088B (BOTTOM LOAD COLOR BLACK)	8,495.00	5,946.50	-	-
**KWD-BLC-3088S (BOTTOM LOAD COLOR SILVER)	8,495.00	5,946.50	-	-
AIR CURTAIN	NEW SRP	**Less 25%		
KAC-36TCRM (36" AIR CURTAIN) New Model	14,595.00	10,946.25	-	-
KAC-48TCRM (48" AIR CURTAIN) New Model	17,195.00	12,896.25	-	-
		Less 50%	Less 60%	
KAC-48RG (48" AIR CURTAIN) Old Model	13,395.00	6,697.50	5,300.00	-
AIR CIRCULATOR		Less 30%/500-TRD/300-SRD		
KCF-10SRD (10" STAND TYPE)	4,195.00	2,650.00	-	-
KCF-10TRD (10" TRIPOD TYPE)	4,195.00	2,450.00	-	-
AIR COOLER		**Less 30%		
KEA-25BWR (Standing Air cooler 2500 CMH)	8,795.00	6,156.50	-	-
KEA-50BLRDCA (Standing Air cooler 5000 CMH)	16,495.00	11,546.50	-	-
KEA-60BDRDCA (Standing Air cooler 6000 CMH)	19,495.00	13,646.50	-	-
KEA-120BDR (Standing Air cooler 12000 CMH)	27,495.00	19,246.50	-	-
AIR PURIFIER		**Less 30%/3K		
KAP-500CHCPUV (MINI AIR PURIFIER W/ UV)	11,650.00	5,155.00	-	-
DEHUMIDIFIER		Less 30%		
KDM-20LWRC290 (DEHUMIDIFIER) New Model	13,295.00	9,306.50	-	-
		Less 35%	Less 50%	
KDM-20LES (DEHUMIDIFIER) Old Model	12,950.00	8,417.50	6,500.00	-

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
ELECTRIC FAN		Net Price		
KF-16DFB (16" DESK FAN)	695.00	650.00	-	-
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,100.00	-	-

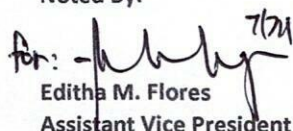
Legend: ** New discounted price

Please be guided. Thank you

Prepared By:


Mart Nathaniel R. Flores
KMI Supervisor

Noted By:

for:  7/21/24
Editha M. Flores
Assistant Vice President

Approved By:


Mr. Oliver M. Filoteo
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