



April 25, 2025

MR. NIKKO DOBLON
TEJOHAL BLDG., 1205 BENAVIDEZ ST., TONDO MANILA
0920-2755708

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	51,212.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	25,795.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	77,607.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-04-25-0306
REG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME



Customer Name : NIKKO DOBLON Date : 4-24-25
Address : TEJOH BWC, 1205 BENAYTES ST. TOLD SJR No. : 257735

Establishment Type : Residential ☐ Area Surveyed :
Commercial ☒ Area Surveyed : STAIR

Recommended Product Model : KSC-1WF-30WFX-8K/M32

Cooling Capacity Computation

Floor Area : 29 sqm.
Ceiling Height : 12.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>29</u>	x	550 Btu/h	<u>15,950</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	<u>20%</u> - 50%	<u>3,190</u> Btu/h
Total Cooling Capacity				<u>19,140</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>5</u>	x	300 Btu/h	<u>1500</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)	<u>3</u>	x	800 Btu/h	<u>2400</u> Btu/h
No. of Cooking Range / <u>STOVE</u>	<u>2</u>	x	1500 Btu/h	<u>3000</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer		x	400 Btu/h	
No. of Printer / <u>WICKONAVE</u>	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier / <u>OVER TONER</u>	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>9,200</u> Btu/h
				<u>3.1</u>
Recommended Cooling Capacity				<u>28,340</u> Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

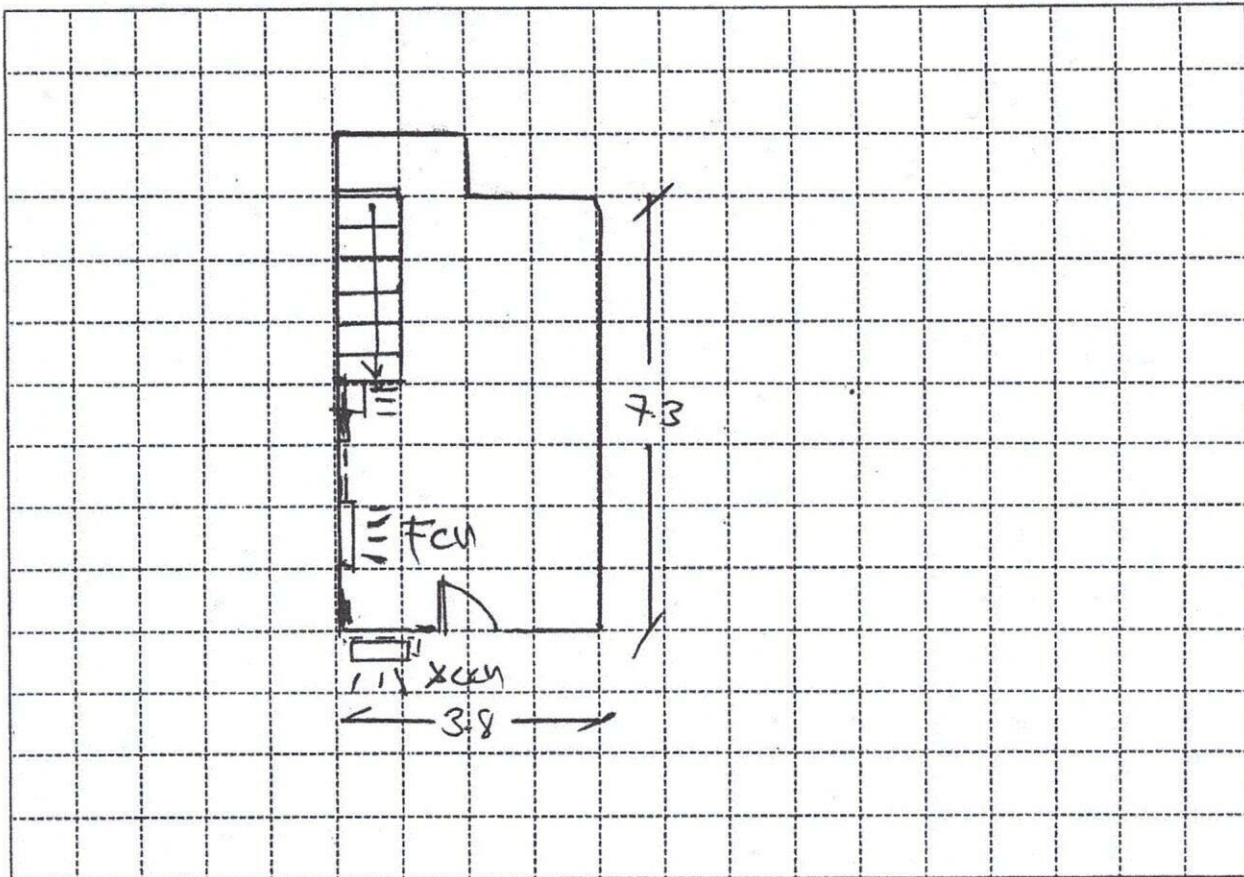
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

CUSTOMER NEED TO PROVIDE POWER SUPPLY
TO OUTDOOR UNIT / LOCATION.
CUSTOMER USE PIPE / TUBES FOR DRAIN LINE.
EXPOSE COPPER TUBE IN THE SPACE.
NEED WAIVER AGREEMENT.



Indoor Unit Location : 1H BETWEEN COLUMN NEXT MAIN DOOR
 Outdoor Unit Location : UP OF ROLL-UP, BELOW WINDOW TYPE.
 Pipe Length : 12 METER / 40 FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	30 FT	400	12000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	37 FT	100	3700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Faptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose 1/2" x 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			8,500
TOTAL FOR 3HP → TOTAL ESTIMATE		P 25,795 -	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY DADIPS
 Signature Over Printed Name

Customer Conforme:

SEND TO CUSTOMER
 Signature Over Printed Name
 VISER # . 0920-2755708