

February 4, 2026

Kevin OR

3R1 HIGH ST. GRACE VILLAGE, BRGY. APOLONIO SÁMSON, QUEZON CITY

0917-8816792

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Area	Kolin's Recommendation	Customer's Choice	Remarks
CLASSROOM	KSG-IWF-30WFY-8K1M32	KS-IW25-MCAI1201M32	Calculated 2.9hp under by 0.4hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. Also, One (1) year warranty for parts (compressor-10years).

For your guidance and information

Prepared by:



Jeffrey Dadios

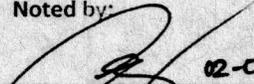
Surveyor

Approved by:

 2/4/26

Mr. Alvir de Rivera  
Service Manager

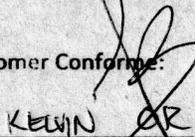
Noted by:

 02-04-2026

Engr. Adrian Rogoy

Project Engineer

Customer Confirms:

  
KEVIN OR  
Signature Over Printed Name



February 4, 2026

MR. KELVIN OR  
3R1 HIGH ST. GRACE VILLAGE, BRGY. APOLONIO, SAMSON QUEZON CITY  
TEL#: 0933-3733776

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30Wfy-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	51,212.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,925.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	65,737.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.
- \*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

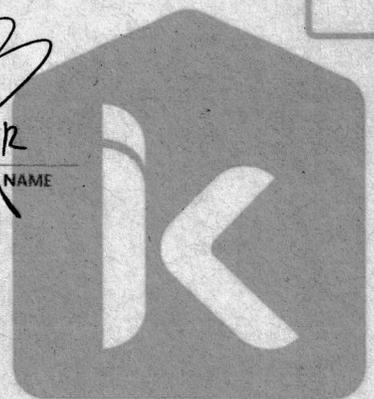
Noted By:  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme: KELVIN OR  
SIGNATURE OVER PRINTED NAME

KMI-QUOTE-02-26-0061  
LCY-24%/7K

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
www.kolinphil.com.ph / kolinphilippines



**KOLIN Philippines International Inc.**  
**Survey Form**

No 003730

Customer Name : WILLI OIL Date : 2-3-76  
 Address : ST. ANTON'S CHURCH, MORE, T. ALABANG, C. OROQUIETA, C. NEGROS OCCIDENTAL SJR No. : 18154

Establishment Type : Residential  Area Surveyed : \_\_\_\_\_  
 Commercial  Area Surveyed : Classroom

Recommended Product Model : KCL 161-3-WP-21102

**Cooling Capacity Computation**

Floor Area : 25 sqm.  
 Ceiling Height : 7.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>25</u>	x	550 Btu/h	<u>13,750</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>4.7</u>	x	20%	<u>2,750</u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u>2,750</u> Btu/h
Total Cooling Capacity				<u>19,250</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>35</u>	x	300 Btu/h	<u>10,500</u> Btu/h
No. of Ordinary Light (<40w)	<u>8</u>	x	200 Btu/h	<u>1,600</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u>0</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u>0</u> Btu/h
No. of Laptop Computer	<u>1</u>	x	150 Btu/h	<u>150</u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u>0</u> Btu/h
Total Cooling Capacity				<u>12,500</u> Btu/h

Recommended Cooling Capacity 25 16,500 Btu/h

Note : Compressor warranty will be reduced to \_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

1. Copper tube lay-out  Expose  Embedded
2. Chipping  Included  Not Included
3. Fabricated Bracket  Yes  Shop  Site  No
4. Service Ledge  Yes  No
5. Dismantling of existing Aircon  Included  Not Included
6. Ducting  Yes  No

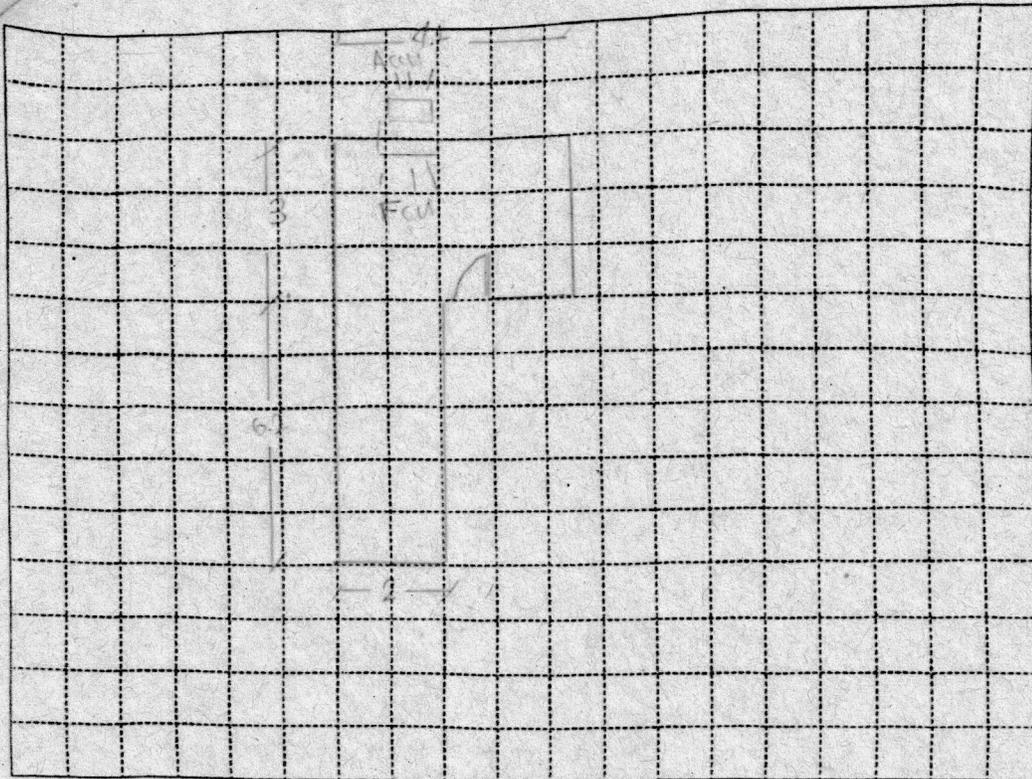
Dimension : \_\_\_\_\_

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern, DRY WALL AND PLASTER CONSTRUCTION, COMMUNICATION WIRE AND WIRE USE EXISTING OUTLET, ELECTRICAL PANEL AND HATCH.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



Indoor Unit Location : LEFT OF WALL SAME LOCATION OF EXISTING  
 Outdoor Unit Location : AT THE BACK SAME LOCATION  
 Pipe Length : 10 FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	1 FT	1600	1600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	1 FT	900	900
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	400	2000
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"			
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain P... Hose white 1/2"	5 FT	28	140
Chipping Works	mr.		
Dismantling Fee (existing air-conditioner) 20 FT	1	2500	2500
Initial Charge			2500
<b>TOTAL ESTIMATE</b>		<b>P 13,925 -</b>	

- Note :
- Initial Charge includes labor, 10ft Copper tube, 10ft Royal cord, C Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
  - Survey fee will be deducted in the installation fee

Prepared by:  
 Signature Over Printed Name

REVIEWED BY:  
  
 02/03/2026  
 ENGR. ADRIAN MOGOY  
 PROJECT ENGINEER KPH

Customer Conforms:  
 Signature Over Printed Name