



February 16, 2026

MR. HANS FERNANDO
UNIT B, 1160 SANTOL ST. BRGY. SANTOL, QUEZON CITY (NEAR LIGHTS OF LOVE)
TEL#: 0917-8360977

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|------------------------------------------------------|--------|---------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------|-----|-----------|
| 1 | UNIT/S | MODEL: KS-IW25-MCAI1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32 | 50,995.00 | 31,756.20 | PHP | 31,756.20 |
| TOTAL UNIT COST | | | | | PHP | 31,756.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 12,150.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 44,506.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-02-26-0082
REG-24%/6.5K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



Customer Name : HANS FERNANDO Date : 2-13-26
 Address : VITE B 1162 SPTU ST. SAPIRAN SJR No. : 290511

Establishment Type : Residential Area Surveyed : LIVING
 Commercial Area Surveyed : _____

Recommended Product Model : KS-1W7S-MCX120/1M32
CONDENSATE COLLECTOR

Cooling Capacity Computation

Floor Area : 19.5 sqm.
 Ceiling Height : 2.8 mtr.
 note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

| | | | | | |
|-------------------------------------|-------------|---|-----------|---------------|-------|
| Floor Area : | <u>19.5</u> | x | 550 Btu/h | <u>10,725</u> | Btu/h |
| Ceiling Height (excess of 3 mtrs.): | | x | 20% | | Btu/h |
| Window Direct Sunlight | | x | 20% - 50% | <u>2145</u> | Btu/h |
| Total Cooling Capacity | | | | <u>12,870</u> | Btu/h |

Add : Additional Heat Load

| | | | | | |
|----------------------------------|-----------|---|------------|---------------|-------|
| No. of Person | <u>5</u> | x | 300 Btu/h | <u>1500</u> | Btu/h |
| No. of Ordinary Light (<40w) | <u>10</u> | x | 200 Btu/h | <u>2000</u> | Btu/h |
| No. of Special Light (>40w) | | x | 400 Btu/h | | Btu/h |
| No. of Refrigerator (< 6 cu.ft.) | | x | 400 Btu/h | | Btu/h |
| No. of Refrigerator (> 6 cu.ft.) | | x | 800 Btu/h | | Btu/h |
| No. of Cooking Range | | x | 1500 Btu/h | | Btu/h |
| No. of Laptop Computer | | x | 150 Btu/h | | Btu/h |
| No. of Desktop Computer /TV | <u>1</u> | x | 400 Btu/h | <u>400</u> | Btu/h |
| No. of Printer | | x | 500 Btu/h | | Btu/h |
| No. of Photocopier | | x | 1000 Btu/h | | Btu/h |
| Total Cooling Capacity | | | | <u>3700</u> | Btu/h |
| | | | | <u>1.8</u> | |
| Recommended Cooling Capacity | | | | <u>16,770</u> | Btu/h |

Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

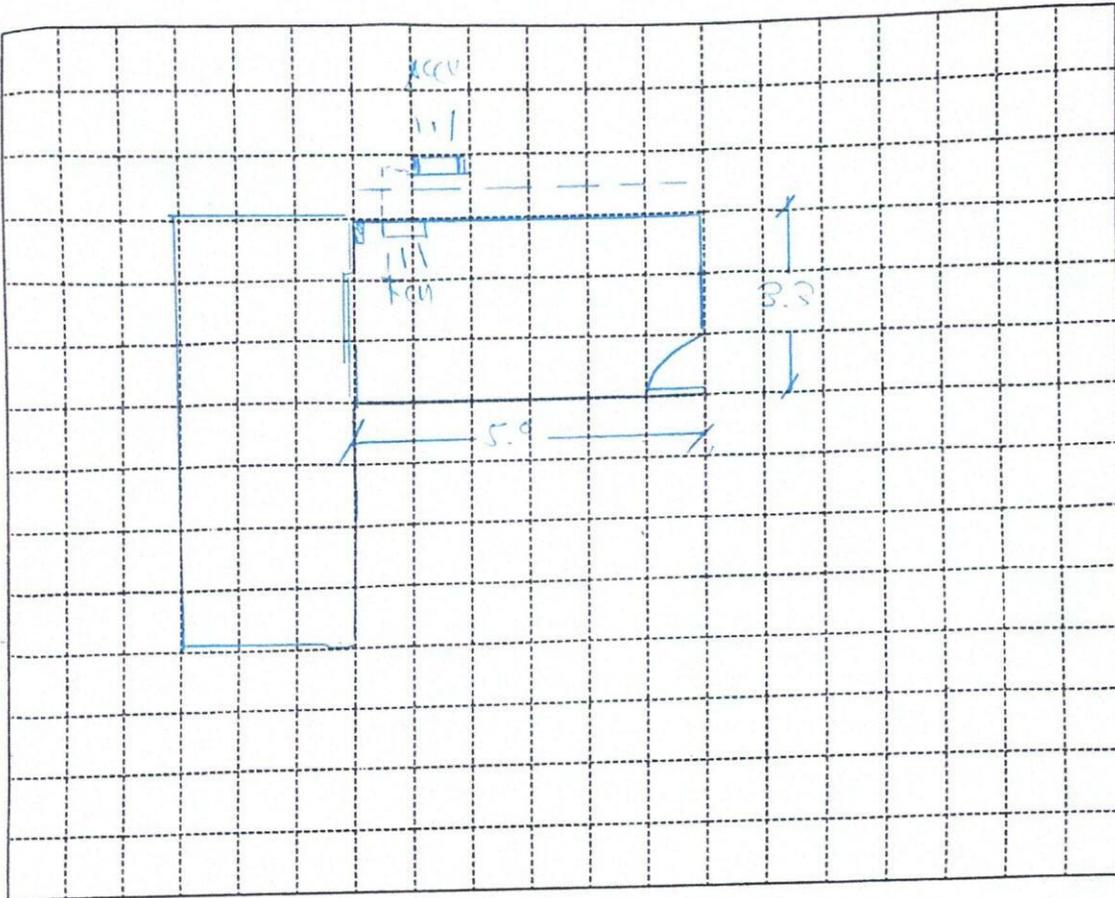
Scope of Work Agreement

- 1. Copper tube lay-out Expose Embedded
- 2. Chipping Included Not Included
- 3. Fabricated Bracket Yes Shop Site No
- 4. Service Ledge Yes No
- 5. Dismantling of existing Aircon Included Not Included
- 6. Ducting Yes No

Dimension : _____

- 7. Plastering, carpentry and restoration works are to be done by the customer.
- 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: DISMANTLE AND RE-PLACE CONDENSATE
TRAY AND UNIT. USE EXISTING OUTDOOR
BRACKET.



Indoor Unit Location : SAME LOCATION LEFT CORNER
 Outdoor Unit Location : XT THE BACK, SAME LOCATION
 Pipe Length : _____
 Special Note : _____

| Installation Cost Estimate | | | |
|-------------------------------------------------|----------------------------------------|-----------|---------------|
| Material Description | Qty. | Unit Cost | Total Cost |
| Copper Tube (excess of 10 ft.) | 2330, 2430, 2520, 3520, 4620 | | |
| Wire (Royal Cord-signal wire) (excess of 10ft.) | 2.0mmx4C | 500 | 500 |
| Wire (Royal Cord - Breaker to ODU) | 3.5mm / 5.5mm x 3C | 60 | 300 |
| Circuit Breaker | 20A, 30A, 40A/1ph, 40A/3ph | 1000 | 1000 |
| Bracket (ODU) | (Imptd. / Fabricated) : (Floor / Wall) | | |
| Bracket (WAC) | Angle Type | | |
| PVC Pipe (drain) | 1/2", 3/4" | 150 | 150 |
| PVC Pipe (electrical) | 3/4", 1" | | |
| Drain Pump | | | |
| Drain Pump Hose | | | |
| Chipping Works | mtr. | | |
| Dismantling Fee (existing air-conditioner) | 1.5 HP | | 2500 |
| Initial Charge | (2500 - 2000) | | 500 |
| TOTAL ESTIMATE | | P | 12,150 |

- Note :
1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 2. Survey fee will be **deducted** in the installation fee.

Prepared by: JEAN-PAUL PARRON
 Signature Over Printed Name

Customer Conforme: _____
 Signature Over Printed Name

REVIEWED BY: [Signature]
 02/13/2026
 ENGR. ADRIAN NOGOY
 PROJECT ENGINEER-KPH