

December 22, 2025

MR. JOJIE DE GUZMAN
204 AMALTHEA, LEVINA PLACE, JENNYS AVE., ROSARIO PASIG CITY
TEL#: 0995-5805954

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,575.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,351.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	38,292.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,575.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	60,467.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-12-25-0841
REG-24%/6.5K/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003713

Customer Name : JOSE DE GUZMAN Date : 12-18-25
 Address : 204 AMALTHEA, LEXIA PLAGE, JEFFYS AVE, RIVER ROSSO 20, PASIG CITY SJR No. : 182471
 Establishment Type : Residential ☒ Area Surveyed : LIVING, DINING, KITCHEN
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KS-1W20-MCX1120/M32 / KSG-1WF-20WFX6K/M32

Cooling Capacity Computation

Floor Area : 20 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>20</u>	x	550 Btu/h	<u>11000</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%		Btu/h
Total Cooling Capacity				<u>11000</u>	Btu/h

Add : Additional Heat Load

No. of Person	<u>3</u>	x	300 Btu/h	<u>900</u>	Btu/h
No. of Ordinary Light (<40w)	<u>3</u>	x	200 Btu/h	<u>600</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u>	Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u>	Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer		x	400 Btu/h		Btu/h
No. of Printer / <u>MICROWAVE</u>	<u>1</u>	x	500 Btu/h	<u>500</u>	Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>17300</u>	Btu/h

Recommended Cooling Capacity

17300 Btu/h

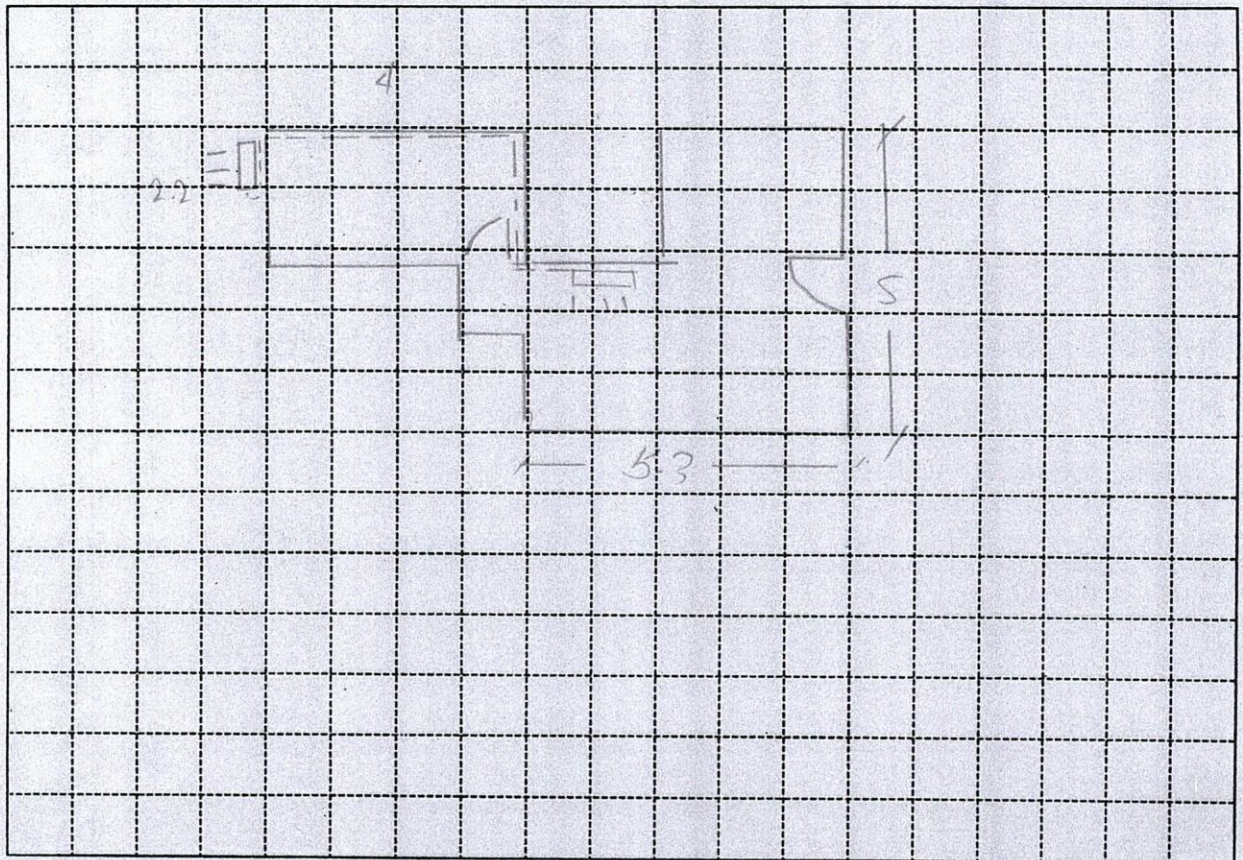
Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|----------------------------------------------------------------------|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: EXPLORE CONVICTION IN THE AREA. CUSTOMER PROVIDE POWER CABLE AT THE OUTDOOR LOCATION. NEED WORKING PERMIT.



Indoor Unit Location : DOOR OF CR. UP XBOX
 Outdoor Unit Location : AT MASTER BALCONY MASTER BEDROOM SIDE
 Pipe Length : 37 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	17 FT	330	9450
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	32 FT	100	3200
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain-Pump Hose 1/2" x 10'	5 FT	25	125
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			750
TOTAL ESTIMATE		P	21,575

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY DAVIS
 Signature Over Printed Name

Customer Conforms:

DAVID J. GORDON
 Signature Over Printed Name

110 X2
 3 WIRES WITH GROUND