



December 22, 2025

MR. JOJIE DE GUZMAN
204 AMALTHEA, LEVINA PLACE, JENNYS AVE., ROSARIO PASIG CITY
TEL#: 0995-5805954

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCA1201M32 KOLIN WALL MOUNTED CERTUS AI / SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP 26,176.20
TOTAL UNIT COST					PHP 26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP 21,575.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 48,351.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP 38,292.20
TOTAL UNIT COST					PHP 38,292.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP 21,575.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 60,467.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Mart Nathaniel R. Piores
KMI-SUPERVISOR

KMI-QUOTE-12-25-0841
REG-24%/6.5K/7K

Approved By

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003713

Customer Name : JOSE DE GUZMAN Date : 12-18-25
 Address : 204 AMALIALEX BEXX BOX, JENNY'S AVE, SJR No. : 182471
ROXAS 20270, PASIG CITY

Establishment Type : Residential Area Surveyed : LMING, DMNL, KATMEN
 Commercial Area Surveyed : _____

Recommended Product Model : KS-1W20-MCX11201M32 / KSG-1WF-10WFY8K1M32

Cooling Capacity Computation

Floor Area : 20 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>20</u>	x	550 Btu/h	<u>11000</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>_____</u>	x	20%	<u>_____</u> Btu/h
Window Direct Sunlight	<u>_____</u>	x	20% - 50%	<u>_____</u> Btu/h
Total Cooling Capacity	<u>_____</u>			<u>11000</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>3</u>	x	300 Btu/h	<u>900</u> Btu/h
No. of Ordinary Light (<40w)	<u>3</u>	x	200 Btu/h	<u>600</u> Btu/h
No. of Special Light (>40w)	<u>_____</u>	x	400 Btu/h	<u>_____</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>_____</u>	x	400 Btu/h	<u>_____</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer	<u>_____</u>	x	150 Btu/h	<u>_____</u> Btu/h
No. of Desktop Computer	<u>_____</u>	x	400 Btu/h	<u>_____</u> Btu/h
No. of Printer / <u>MICROWAVE</u>	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier	<u>_____</u>	x	1000 Btu/h	<u>_____</u> Btu/h
Total Cooling Capacity	<u>_____</u>			<u>4300</u> Btu/h

Recommended Cooling Capacity

11000 Btu/h

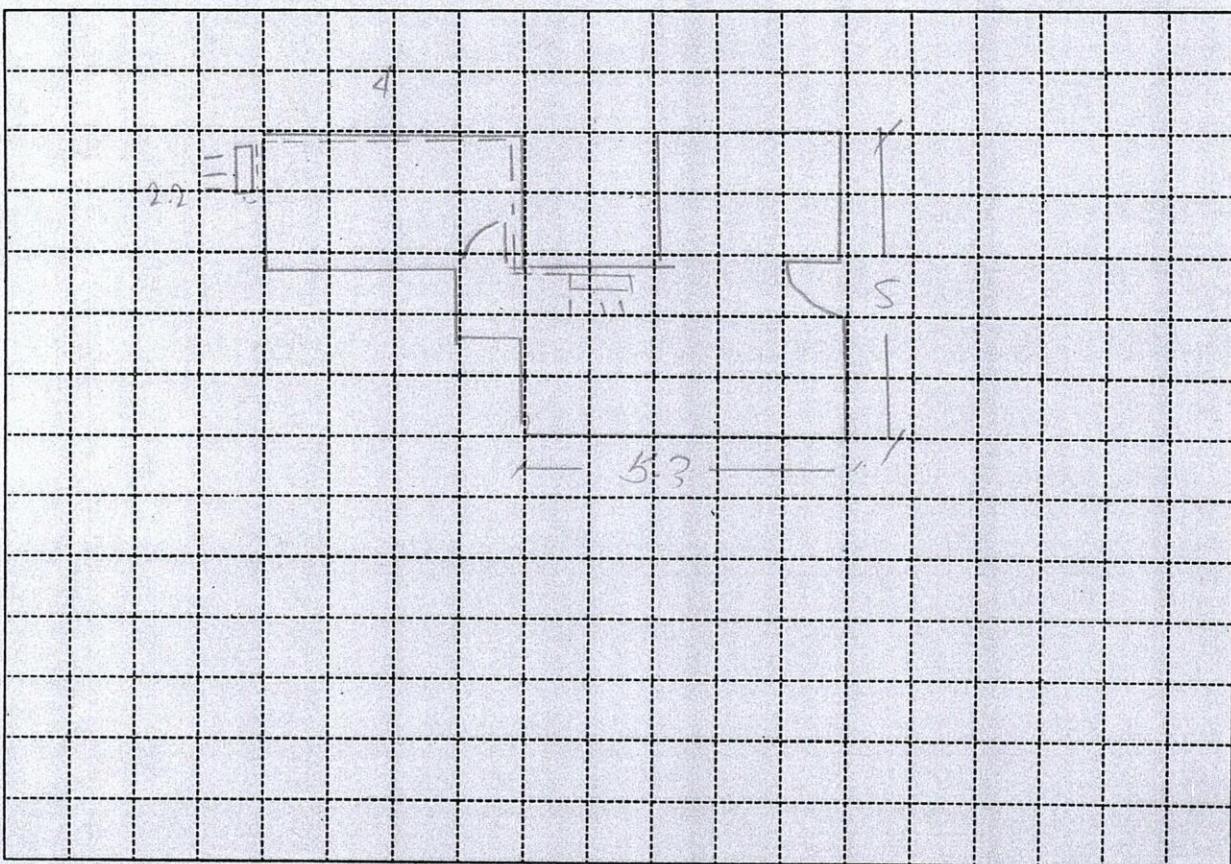
Note : Compressor warranty will be reduced to yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input checked="" type="checkbox"/> Expose	<input type="checkbox"/> Embedded		
2. Chipping	<input checked="" type="checkbox"/> Included	<input type="checkbox"/> Not Included		
3. Fabricated Bracket	<input type="checkbox"/> Yes	<input type="checkbox"/> Shop	<input type="checkbox"/> Site	<input checked="" type="checkbox"/> No
4. Service Ledge	<input type="checkbox"/> Yes	<input type="checkbox"/> No		
5. Dismantling of existing Aircon	<input type="checkbox"/> Included	<input type="checkbox"/> Not Included		
6. Ducting	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No		

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: EXPOSED CONDUITAGE IN THE AREA. CLOSET W/
PRIVATE POWER CIRCUIT AT THE OUTDOOR LOCATION.
NEED WORKING PERMIT



Indoor Unit Location : Door of Cr. up XBOX
 Outdoor Unit Location : AT (MASTER) BALCONY (MASTER BED ROOM SIDE)
 Pipe Length : 37 FT
 Special Note :

Installation Cost Estimate				
Material Description	Qty.	Unit Cost	Total Cost	
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	12 FT	330	3960	
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	3 FT	100	300	
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300	
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000	
Bracket (ODU) (Imtd. / Fabricated) (Floor / Wall)				
Bracket (WAC) Angle Type				
PVC Pipe (drain) 1/2", 3/4"				
PVC Pipe (electrical) 3/4", 1"				
Drain Pump				
Drain Pump Hose	5 FT	X	10	
Chipping Works	mtr.			
Dismantling Fee (existing air-conditioner)				
Initial Charge				750
	TOTAL ESTIMATE			P 21,575-

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name

110 X 12
3 tonnes with ground