



December 23, 2025

MR. ARTHUR LITONJUA  
02 BOLZANO ST., PORTOFINO SOUTH DAANG REYNA, BRGY. ALMANZA DOS, LAS PIÑAS CITY  
TEL#: 0917-5009166

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WYF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	51,212.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of existing unit					PHP	12,665.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	64,477.20

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCAI1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of existing unit					PHP	12,665.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	45,021.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

\* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

\* Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-12-25-0843  
ADR-24%/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



**KOLIN Philippines International Inc.**  
**Survey Form**

No. 003714

Customer Name: ARTHUR LITONJUX Date: 12-22-25  
 Address: 02 ROLAN NO. ST. POLYESTER SOUTH DAANG SJR No.: 18435  
 Establishment Type: Residential ☒ Commercial ☐ Area Surveyed: LIVING ROOM  
 Recommended Product Model: KS6-1WF-32WF/8K1/MS2 / KS-1W25-MCX11201M32

**Cooling Capacity Computation**

Floor Area: 43.1 sqm.  
 Ceiling Height:            mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>43.1</u>	x	550 Btu/h	<u>23,705</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	<u>          </u>	x	20%	<u>4</u> Btu/h
Window Direct Sunlight	<u>          </u>	x	20% - 50%	<u>4,741</u> Btu/h
Total Cooling Capacity				<u>28,446</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)	<u>          </u>	x	400 Btu/h	<u>          </u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>          </u>	x	400 Btu/h	<u>          </u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>          </u>	x	800 Btu/h	<u>          </u> Btu/h
No. of Cooking Range	<u>          </u>	x	1500 Btu/h	<u>          </u> Btu/h
No. of Laptop Computer	<u>          </u>	x	150 Btu/h	<u>          </u> Btu/h
No. of Desktop Computer <u>1x</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>          </u>	x	500 Btu/h	<u>          </u> Btu/h
No. of Photocopier	<u>          </u>	x	1000 Btu/h	<u>          </u> Btu/h
Total Cooling Capacity				<u>5,200</u> Btu/h

**Recommended Cooling Capacity**

37  
33,646 Btu/h

Note : Compressor warranty will be reduced to        yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

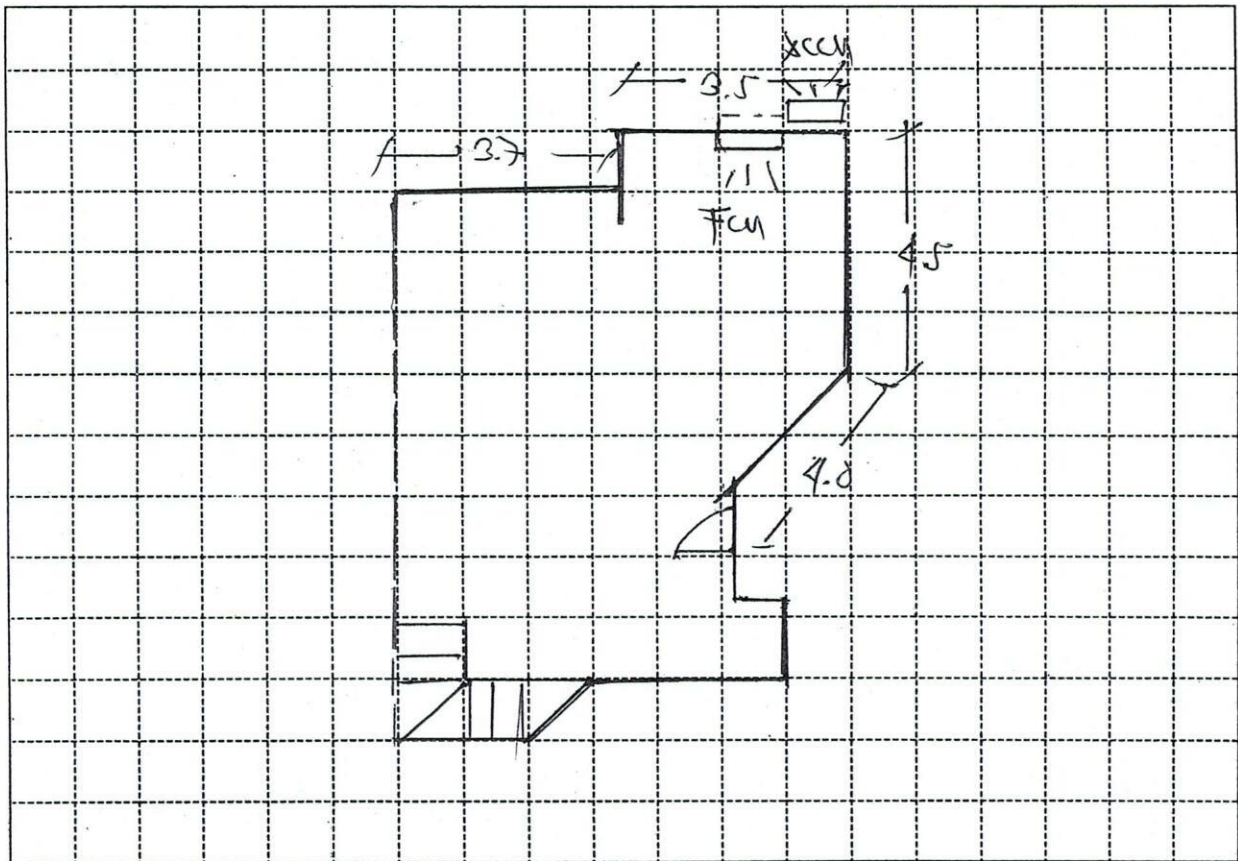
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

Dimension :           

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: DISMANTLE AND LAY-OUT OF NEW COPPER TUBE  
AND WIRING. NEW LOCATION INDOOR AND OUTDOOR.  
USE EXISTING OUTDOOR BRACKET, WHICH DECOMPOSE  
WILL BE SLIGHTLY DAMAGED, CUSTOMER WANTS.  
NEED WARE DUE TO UNDER CAPACITY.





Indoor Unit Location : UP OF WINDOW  
 Outdoor Unit Location : OUTSIDE SIDE OF WINDOW  
 Pipe Length : 10FT  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330 (2430, 2520) 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	50	500
Wire (Royal Cord - Breaker to ODU)	8.5mm / 5.5mm x 3C	60	840
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	150	150
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	7.5	25	175
Chipping Works	mt.		
Dismantling Fee (existing air-conditioner)	2.0	100	200
Initial Charge			8500
TOTAL ESTIMATE			P 12,665 -

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name