

kolin

air conditioner

May 16, 2024

MS. BELEN VILLANUEVA
2436 TAAL STREET MALATE MANILA
TEL#: 0915-855-8542

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT AND INSTALLATION

** OPTION 1:

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,495.00	28,366.10	PHP	28,366.10
TOTAL UNIT COST					PHP	28,366.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	7,500.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	36,466.10

** OPTION 2:

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	58,395.00	41,548.10	PHP	41,548.10
TOTAL UNIT COST					PHP	41,548.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	7,500.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	49,648.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes ¾, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.0hp), Circuit Breaker (Nema), Special Designed Bracket.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOP NOTICE.

PRICES IS VAT INCLUSIVE.

** NO AVAILABLE STOCK FOR MODEL KSM-IW20-WCT10M1M32.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:
MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-05-24-0447
REG-22%/1.8K

Kolin Marketing, Inc.

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Bringing comfort to your home.

Small Airconditioning Services
Survey Form

Customer Name: MELVIN VILLANUEVA Date: 12/13/2024
Address: 242 PASE ST. INY MACATE DAVITA SR No: 5587
Establishment Type: Residential ☒ Area Surveyed: _____
Commercial ☐ Area Surveyed: _____
Recommended Product Model: _____

Cooling Capacity Computation

Floor Area: 21.07 sqm
Ceiling Height: _____ mtr

note: add 20% per meter in excess of 3 meters
in the initial cooling capacity computed

Floor Area	<u>21.07</u> x	550 Btu/h	<u>11,588.5</u> Btu/h
Ceiling Height (excess of 3 mtrs.)	_____ x	20%	_____ Btu/h
Window Direct Sunlight	_____ x	20% - 50%	_____ Btu/h
Total Cooling Capacity			_____ Btu/h

Add: Additional Heat Load

No. of Person	<u>4</u> x	100Btu/h	<u>400</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u> x	200Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)	_____ x	400Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____ x	400Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____ x	800Btu/h	_____ Btu/h
No. of Cooking Range	_____ x	1500Btu/h	_____ Btu/h
No. of Laptop Computer	_____ x	150Btu/h	_____ Btu/h
No. of Desktop Computer	<u>1</u> x	400Btu/h	<u>400</u> Btu/h
No. of Printer	_____ x	500Btu/h	_____ Btu/h
No. of Photocopier	_____ x	1000Btu/h	_____ Btu/h
Total Cooling Capacity			_____ Btu/h
Recommended Cooling Capacity	<u>2 HP INV</u>		<u>13,588.5</u> Btu/h

Note: Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10ft.)	2230,2430,2520,3520,4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mm x 4C		
Wire (Royal Cord- Breaker to ODU)	3.5mm/5.5mm x 3C		
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		NOT INCLUDED
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"		
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	mtr.		
Chipping Works			
Dismantling Fee (existing air-conditioner)			
Initial Charge			
TOTAL ESTIMATE			P 7,500

Note:

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.

2. Survey fee will be deducted in the installation fee.

Prepared by:

MELVIN

Signature Over Printed Name

Customer Conforme:

[Signature]

Signature Over Printed Name