



January 29, 2026

MS. VANESSA VICUÑA
KALAYAAN, LAGUNA
TEL#: 0951-8939168

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,620.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	36,796.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	38,292.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,620.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,912.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0052
OMF-24%/6.5K/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



Survey Form

No. _____

Customer Name : VICUNA VANESSA Date : JANUARY 28, 2020
 Address : KALAYAN LAGUNA SJR No. : _____

Establishment Type Residential Area Surveyed : _____
 Commercial Area Surveyed : _____

Recommended Product Model : 2.0HP- KSG-IWF-20WFY-8K1M32

Cooling Capacity Computation

Floor Area : _____ sqm.
 Ceiling Height : _____ mtr. note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>25</u>	x	550 Btu/h	13750 Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>2.5</u>	x	20%	Btu/h
Window Direct Sunlight		x	20% - 50%	Btu/h
Total Cooling Capacity				Btu/h

Add : Additional Heat Load

No. of Person	<u>4</u>	x	300 Btu/h	1200 Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	1000 Btu/h
No. of Special Light (>40w)	<u>2</u>	x	400 Btu/h	800 Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	400 Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	Btu/h
No. of Cooking Range		x	1500 Btu/h	Btu/h
No. of Laptop Computer	<u>1</u>	x	150 Btu/h	150 Btu/h
No. of Desktop Computer		x	400 Btu/h	Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	500 Btu/h
No. of Photocopier		x	1000 Btu/h	Btu/h
Total Cooling Capacity				5300.5 Btu/h

Recommended Cooling Capacity 17800 Btu/h

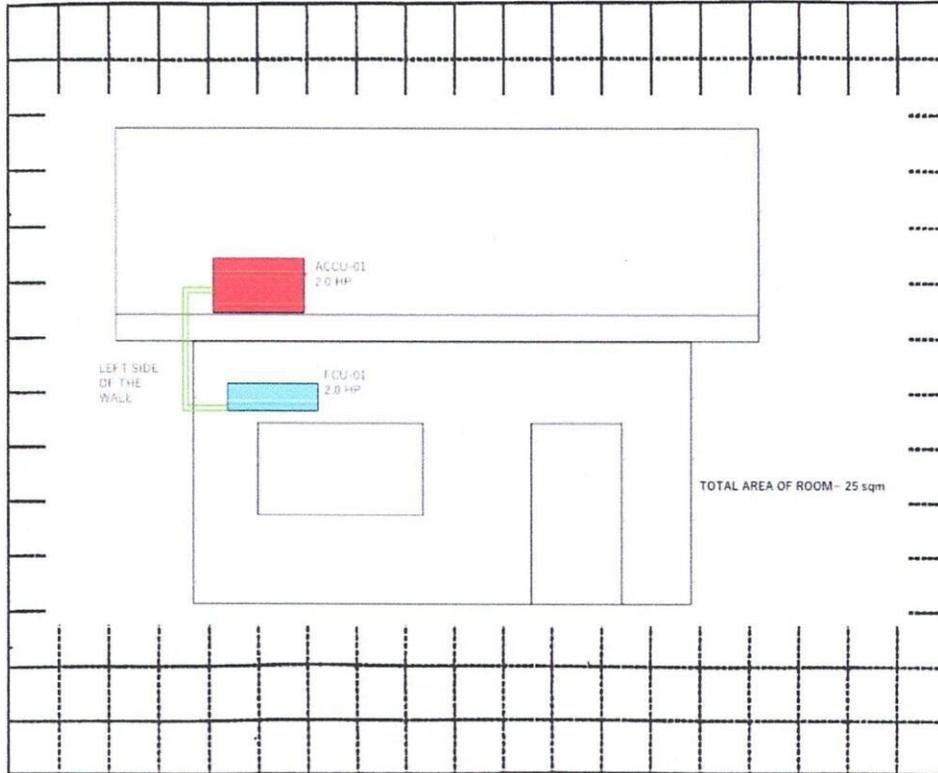
Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- 1. Copper tube lay-out Expose Embedded
- 2. Chipping Included Not Included
- 3. Fabricated Bracket Yes Shop Site No
- 4. Service Ledge Yes No
- 5. Dismantling of existing Aircon Included Not Included
- 6. Ducting Yes No

Dimension : _____

- 7. Plastering, carpentry and restoration works are to be done by the customer.
- 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- 10. Other concern; _____



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : _____
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330 (2430) 2620, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C		
Wire (Royal Cord - Breaker to ODU)	5mm / 5.5mm x 3C	10 ft	P 60 /ft 600
Circuit Breaker	20A, 40A 40A/1ph, 40A/3ph	1PC	1000
Bracket (ODU)	(Impld. / Fabricated) : (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	1PC	200
PVC Pipe (electrical)	3/4", 1"	1PC	250
Drain Pump			
Drain Pump Hose			
Chipping Works	mlr.		
SCAFFOLDING FEE (FREE)			
Initial Charge			7500
TOTAL ESTIMATE		P	9620.00

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Mharlen C. Nequinto
MHARLEN C. NEQUINTO

Customer Conforms:

Signature Over Printed Name

Signature Over Printed Name

REVIEWED BY:

Adrian Nogyo
ENGR. ADRIAN NOGOY
 PROJECT ENGINEER-KPII

01/29/2026