

KOLIN MARKETING, INC.

NEW AND CURRENT MODELS	SRP	DISCOUNT		SELL OUT PROMO	PRICE CLASS A	
		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
E SERIES MECHANICAL						
CURRENT MODEL						
KAG-80HME4	15,505.00	EMP. / VIP	REF. / CUST.	-	EMP. / VIP	REF. / CUST.
KAG-100HME4	18,125.00		8,510.00	-	6,995.00	
			10,330.00	-	7,795.00	
COMPACT SERIES						
CURRENT MODEL						
KAM-55CMC32	10,695.00	EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KAM-75CMC32	14,695.00	0.74	0.76	400.00	7,514.30	7,728.20
KAM-95CMC32	16,195.00			600.00	10,274.30	10,568.20
KAM-150CMC32	20,495.00			800.00	11,184.30	11,508.20
				1,000.00	14,166.30	14,576.20
NEW MODEL						
KAM-75DRC32	16,595.00	0.74	0.76	600.00	11,680.30	12,012.20
KAM-100DRC32	17,995.00			800.00	12,516.30	12,876.20
KAM-150DRC32	22,495.00			1,000.00	15,646.30	16,096.20
KAM-200DRC32	30,995.00			1,200.00	21,736.30	22,356.20
E SERIES REMOTE						
CURRENT MODEL						
KAG-80HRE4	16,925.00	EMP. / VIP	REF. / CUST.	-	EMP. / VIP	REF. / CUST.
			9,430.00	-	7,495.00	
WINDOW TYPE INVERTER						
NEW MODEL						
KAG-75WCINV	26,195.00	0.74	0.76	1,300.00	EMP. / VIP	REF. / CUST.
KAG-100WCINV	28,995.00				18,084.30	18,608.20
KAG-145WCINV	32,995.00				20,156.30	20,736.20
KAG-200WCINV	43,595.00	0.74	0.76	1,800.00	23,116.30	23,776.20
KAG-250WCINV	48,695.00				30,460.30	31,332.20
300V FULL DC INVERTER WINDOW TYPE						
KA-75MCARINV32	22,495.00	0.74	0.76	600.00	EMP. / VIP	REF. / CUST.
KA-100MCARINV32	24,995.00			16,046.30	16,496.20	
KA-150MCARINV32	27,995.00			800.00	17,696.30	18,196.20
KA-200MCARINV32	36,995.00			1,000.00	19,716.30	20,276.20
				1,200.00	26,176.30	26,916.20
VERSAMATCH NEW MODEL						
KVM-10IWAH-Indoor	10,995.00	0.74	0.76	-	EMP. / VIP	REF. / CUST.
KVM-10ICAH-Indoor	25,995.00				8,136.30	8,356.20
KVM-10ISAH-Indoor	29,995.00				19,236.30	19,756.20
KVM-10IDAH-Indoor	22,995.00				22,196.30	22,796.20
KVM-15ICAH-Indoor	27,995.00				17,016.30	17,476.20
KVM-15ISAH-Indoor	31,995.00				20,716.30	21,276.20
KVM-15IDAH-Indoor	24,995.00				23,676.30	24,316.20
KVM-15IWAH-Indoor	12,995.00				18,496.30	18,996.20
KVM-20IWAH-Indoor	15,995.00				9,616.30	9,876.20
KVM-20ICAH-Indoor	29,995.00				11,836.30	12,156.20
KVM-20ISAH-Indoor	35,995.00				22,196.30	22,796.20
KVM-20IDAH-Indoor	27,995.00				26,636.30	27,356.20
KVM-25IWAH-Indoor	19,995.00				20,716.30	21,276.20
KVM-25ICAH-Indoor	34,995.00				14,796.30	15,196.20
KVM-25ISAH-Indoor	39,995.00				25,896.30	26,596.20
KVM-20VAH1M-Outdoor	42,995.00				29,596.30	30,396.20
KVM-30VAH1M-Outdoor	59,995.00				31,816.30	32,676.20
KVM-40VAH1M-Outdoor	79,995.00				44,396.30	45,596.20
KVM-50VAH1M-Outdoor	109,995.00				59,196.30	60,796.20
					81,396.30	83,596.20
SPLIT-TYPE AIRCON REGULAR						
OLD MODEL						
KSG-150B1G	27,055.00	EMP. / VIP	REF. / CUST.	-	EMP. / VIP	REF. / CUST.
			50%	-	13,527.50	
CURRENT MODEL						
KSM-SW10-5G1M	24,945.00	EMP. / VIP	REF. / CUST.	-	EMP. / VIP	REF. / CUST.
KSM-SW15-5G1M	29,595.00		12,495.00	-	12,450.00	
KSM-SW20-5G1M	38,545.00		14,795.00	-	13,500.00	
KSM-SW25-5G1M	47,055.00		19,245.00	-	19,300.00	
			23,555.00	-	23,500.00	
NEW MODEL						
KSM-SW10-6H1M32	25,995.00	EMP. / VIP	REF. / CUST.	-	EMP. / VIP	REF. / CUST.
KSM-SW15-6H1M32	30,795.00		12,000.00	-	13,000.00	
KSM-SW20-6H1M32	40,195.00		14,245.00	-	15,400.00	
			17,095.00	-	20,100.00	
NEW MODEL-CERTUS						
KSM-IW10-WCT10M1M32	29,995.00	0.74	0.76	4,000.00	EMP. / VIP	REF. / CUST.
KSM-IW15-WCT10M1M32	32,995.00				18,196.30	18,796.20
KSM-IW20-WCT10M1M32	41,995.00				20,416.30	21,076.20
KSM-IW25-WCT10M1M32	49,995.00				27,076.30	27,916.20
					32,996.30	33,996.20

NEW WI-FI MODEL- PRIMUS GOLD		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KSG-IWF-10Wfy-8K1M32	42,595.00	0.74	0.76	7,000.00	24,520.30	25,372.20
KSG-IWF-15Wfy-8K1M32	46,595.00				27,480.30	28,412.20
KSG-IWF-20Wfy-8K1M32	59,595.00				37,100.30	38,292.20
KSG-IWF-25Wfy-8K1M32	68,995.00				44,056.30	45,436.20
KSG-IWF-30Wfy-8K1M32	76,595.00				49,680.30	51,212.20
NEW MODEL		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KLM-IS40-AA1M32	119,995.00	0.74	0.76	-	88,796.30	91,196.20
KLM-IS60-AA1M32	154,995.00				114,696.30	117,796.20
FLOOR/CEILING INVERTER						
CURRENT MODEL		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KLM-IC40-3D1M410	126,495.00	0.74	0.76	7,000.00	86,606.30	89,136.20
NEW MODEL		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KLM-IC40-AA1M32	117,995.00	0.74	0.76	-	87,316.30	89,676.20
KLM-IC60-AA1M32	151,995.00				112,476.30	115,516.20
NEW MODEL		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KLK-SF40-WBR6H1M32	80,495.00	0.74	0.76	2,500.00	57,066.30	58,676.20
KLM-SF70-4F1M410	110,995.00			3,000.00	79,136.30	81,356.20
NEW MODEL		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KLK-IF40-5G1M32	113,195.00	0.74	0.76	7,000.00	76,764.30	79,028.20
KL-IF60-G6H1M32	165,995.00	0.74	0.76	14,000.00	108,836.30	112,156.20
KLK-IF100-4F3M410	319,995.00	0.74	0.76	-	236,796.30	243,196.20
AIR CURTAIN		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KAC-48RG	13,395		50%	-		6,697.50
NEW MODEL		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KAC-36TCRM	14,595.00	27%	25%	-	10,654.35	10,946.25
KAC-48TCRM	17,195.00			-	12,552.35	12,896.25
REFRIGERATORS		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KRD-80GPC600	7,995.00		30%	-		5,596.50
KRD-80BVC600	8,495.00			-		5,946.50
SHOWCASE CHILLER						
REGULAR		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KSD-200MG1	22,995.00	27%	25%	1,000.00	15,786.35	16,246.25
KSD-240MG1	24,995.00				17,246.35	17,746.25
INVERTER		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KSIF-255WB1	31,995.00	27%	25%	2,000.00	21,356.35	21,996.25
KSIF-315WB1	34,495.00			3,000.00	22,181.35	22,871.25
KSIF-405WB1	38,495.00			2,000.00	26,101.35	26,871.25
KSIF-762WB2	67,995.00			3,000.00	46,636.25	47,996.25
ELECTRIC FANS		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KIF-20WMBBLDC	5,995.00	0.74	0.76	150.00	4,286.30	4,406.20
KIF-20SMBBLDC	6,195.00				4,434.30	4,558.20
KIF-26WMBBLDC	7,195.00				5,174.30	5,318.20
KIF-26SMBBLDC	7,495.00				5,396.30	5,546.20
KF-16SMBDC	3,295.00				2,288.30	2,354.20
KF-18SMBDC	4,195.00				2,954.30	3,038.20
AIR CIRCULATOR FAN		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KCF-10SRD	4,195.00		1,545.00	-		2,650.00
KCF-10TRD	4,195.00		2,300.00	-		1,895.00
KCF-12SRWDC	4,995.00	0.74	0.76	150.00	3,546.30	3,646.20
KCF-14WRWDC	4,695.00				3,324.30	3,418.20
KCF-14SRGDC	5,995.00				4,286.30	4,406.20
WATER DISPENSER - COFFEE/TEA BAR						
REGULAR		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KCB-BLC-8859T-COFFEE/TEA BAR	10,995.00		30%	-		7,696.50
KWD-BLC-2088B-WATER DISPENSER	8,495.00					5,946.50
KWD-BLC-3088S-WATER DISPENSER	8,495.00					5,946.50
AIR PURIFIER		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KAP-500CHCPUV	11,650.00		30%	3,000.00		5,150.00
AIR COOLER		EMP. / VIP	REF. / CUST.	SELL OUT PROMO	EMP. / VIP	REF. / CUST.
KEA-60BDRDCA	19,495.00	30%		-		13,646.50
KEA-50BLRDCA	16,495.00					11,546.50
KEA-25BWR	8,795.00					6,156.50
KEA-120BDR	27,495.00					19,246.50
PORTABLE AIR CONDITIONER						
REGULAR		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KPA-100R10N410	20,995.00	0.74	0.76	-	15,536.30	15,956.20
KPA-150R15D410	24,995.00				18,496.30	18,996.20
DEHUMIDIFIER		EMP. / VIP	REF. / CUST.		EMP. / VIP	REF. / CUST.
KD-30L410	14,995.00	74%	0.76	-	11,096.30	11,396.20