

TO : KMI/ PLANT ACCOUNTING
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A & B
 DATE : June 5, 2020
 REF : **KMI-000-20-06-018**
 CC : DCO/OMF/Sales

Please find below the revised Class A and Class B prices.

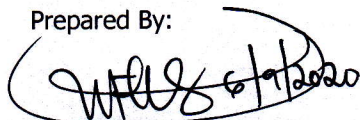
MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE
WINDOW TYPE AIRCON E-SERIES		Less 40%	Less 50%
KAG-80DRE (3/4 HP) w/ remote	14,930.00		7,500.00
KAG-100DRE (1.0 HP) w/ remote	17,100.00		8,500.00
KAG-150DRE (1.5 HP) w/ remote	20,500.00		10,200.00
KAG-190DRE (2.0 HP) w/ remote	25,185.00	15,100.00	12,500.00
KAG-60DME (.06 HP) mechanical	9,130.00		4,500.00
KAG-80DME (3/4 HP) mechanical	12,985.00		6,500.00
KAG-100DME (1.0 HP) mechanical	15,710.00		7,800.00
KAG-150DME (1.5 HP) mechanical	18,630.00		9,300.00
KAG-190DME (2.0 HP) mechanical	23,450.00		11,700.00
KAG-250DME (2.5 HP) mechanical	26,655.00		13,300.00
WINDOW TYPE AIRCON S-SERIES		Less 40%	Less 50%
KAG-120RS (1.0 HP) w/ remote	19,260.00		9,600.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	13,700.00	11,400.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		13,600.00
KAG-260RS (2.5 HP) w/ remote	30,760.00	18,500.00	15,300.00
WINDOW TYPE AIRCON COMPACT SERIES		Less 18%	Less 20 Less 15%
KAM-55BMC	9,199.00	7,500.00	6,200.00
KAM-75BMC	12,499.00	10,250.00	8,500.00
KAM-95BMC	13,499.00	11,000.00	9,200.00
WINDOW TYPE AIRCON E-SERIES		Less 18%	Less 20 Less 15%
KAG-80HRE4 (3/4 HP) w/ remote	15,860.00	13,000.00	10,700.00
KAG-100HRE4 (1.0 HP) w/ remote	18,285.00	15,000.00	12,400.00
KAG-150HRE4 (1.5 HP) w/ remote	21,580.00	17,700.00	14,700.00
KAG-200HRE4 (2.0 HP) w/ remote	26,775.00	22,000.00	18,200.00
KAG-250HRE4 (2.5 HP) w/ remote	30,565.00	25,000.00	20,800.00
KAG-60HME4 (.06 HP) mechanical	10,190.00	8,350.00	6,900.00
KAG-80HME4 (3/4 HP) mechanical	14,450.00	11,850.00	9,800.00
KAG-100HME4 (1.0 HP) mechanical	16,990.00	13,900.00	11,500.00
KAG-150HME4 (1.5 HP) mechanical	19,675.00	16,100.00	13,400.00
KAG-200HME4 (2.0 HP) mechanical	25,745.00	21,100.00	17,500.00
KAG-250HME4 (2.5 HP) mechanical	28,810.00	23,600.00	19,600.00
WINDOW TYPE AIRCON S-SERIES INVERTER		Less 18%	Less 20 Less 15%
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00	22,900.00	19,000.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00	24,000.00	20,800.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00	32,800.00	27,200.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00	36,400.00	30,200.00

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE
SPLIT TYPE AIRCON REGULAR (Old Model)		Less 30%	Less 40%
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00		13,600.00
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	18,900.00	16,200.00
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00	24,600.00	21,200.00
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00		26,600.00
KSG-300B1F (3.0 HP SPLIT TYPE REGULAR)	49,220.00		29,500.00
SPLIT TYPE AIRCON INVERTER (Old Model)		Less 30%	Less 40%
KSM-IW10-4F1M (1.0 HP SPLIT TYPE INVERTER)	31,785.00		19,000.00
KSM-IW15-4F1M (1.5 HP SPLIT TYPE INVERTER)	35,945.00	25,200.00	21,500.00
KSM-IW20-4F1M (2.0 HP SPLIT TYPE INVERTER)	46,465.00		27,800.00
KSM-IW25-4F1M (2.5 HP SPLIT TYPE INVERTER)	53,380.00		32,000.00
SPLIT TYPE AIRCON INVERTER (New Model)		Less 18%	
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	31,785.00	26,000.00	
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	35,945.00	29,500.00	
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	46,465.00	38,100.00	
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	53,380.00	43,800.00	
SPLIT TYPE AIRCON INVERTER (Old Primus)		Less 18%	Net Price
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00	30,700.00	22,500.00
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00	34,300.00	25,000.00
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00	42,000.00	31,000.00
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00	48,000.00	35,900.00
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00	57,400.00	43,000.00
LIGHT COMMERCIAL TYPE AIRCON		Less 18%	Net Price
KLM-IC30-2C1M (2.0TR FLOOR/CEILING INV)	69,890.00		42,500.00
KLM-IC40-2C1M (3.0TR FLOOR/CEILING INV)	109,730.00	90,000.00	68,000.00
KLM-SS25-2C1M (2.0TR CEILING CASSETTE REG)	58,470.00		35,000.00
KLM-SS40-2C1M (3.0TR CEILING CASSETTE REG)	79,155.00		48,500.00
KLM-SS70-2C1M (5.0TR CEILING CASSETTE REG)	102,315.00		61,500.00
KLM-IS40-3D1M (3.0TR CEILING CASSETTE INV)	108,670.00	89,100.00	67,500.00
KLM-IS70-3D3M (5.0TR CEILING CASSETTE INV)	155,055.00	127,200.00	95,000.00
KLK-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	66,995.00	54,935.90	41,000.00
KLK-SF70-3D1M (5.0TR FLOOR MOUNTED REG)	97,305.00	79,800.00	58,500.00
KLK-IF40-2C1M (3.0TR FLOOR MOUNTED INV)	100,895.00	82,700.00	62,500.00
KLK-IF70-2C1M (5.0TR FLOOR MOUNTED INV)	151,680.00	124,400.00	93,000.00
KLM-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	150,230.00	123,200.00	92,000.00
KLM-SC40-2C1T (3.0TR FLOOR/CEILING REG)	70,310.00	57,600.00	43,000.00
KLM-SC40-3D1M (3.0TR FLOOR/CEILING REG)	69,970.00	57,400.00	42,800.00
KLM-SC70-3D3T (5.0TR FLOOR/CEILING REG)	100,850.00	82,700.00	60,500.00
KLM-SC70-2C3M (5.0TR FLOOR/CEILING REG)	100,850.00	82,700.00	60,500.00

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE
KOLIN LED TV			
KLE-32SE30 (32" Wide Screen LED with bracket)	11,595.00		
KLE-32DTE32 (32" Wide Screen LED with bracket)	11,995.00	7,995.00	
KLE-43DTE32 (43" Wide Screen LED with bracket)	18,995.00	11,995.00	
SHOWCASE CHILLER			
		Less 30%	Less 75%
KSF-275B1L (9.7 cu.ft No Frost Chiller)	24,155.00	16,900.00	6,350.00
KSF-415B1L (14.6 cu.ft No Frost Chiller)	29,425.00	20,600.00	7,300.00
KSF-790B2L (27.88 cu.ft No Frost Chiller)	55,825.00	39,000.00	14,350.00
REFRIGERATOR			
		Less 20%	NET PRICE
KRD-70A (Personal Ref 2.3 cuft.)	6,305.00	5,000.00	3,500.00
FREEZER			
		Less 40%	Less 60%
KCD-235H1 (8.3 cu ft. Chest freezer)	15,615.00	9,300.00	6,200.00
KCD-355H1 (12.5 cu ft. Chest freezer)	19,330.00		7,700.00
WATER DISPENSER			
		Less 18%	Less 20 Less 15%
KWD-32B (WATER DISPENSER)	5,215.00	4,250.00	3,500.00
ELECTRIC FAN			
		Net Price	
KF-16DFB (16" DESK FAN)	695.00	620.00	
KF-16SB (16" STAND FAN)	1,050.00	950.00	
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,400.00	

Please be guided. Thank you very much.

Prepared By:



Mart Nathaniel R. Flores
Asst. Supervisor

Approved By:



Mr. Oliver M. Piloteo
Executive Vice President