

TO : KMI/PLANT ACCOUNTING
 FROM : KOLIN MARKETING, INC.
 SUBJECT : Class B and C Price for WAC
 DATE : December 03, 2021
 REF : **KMI-000-21-11-110**
 CC : DCO/Sales/OMF/WHSE

Please find below the Class B and C prices for New and Old Window Type AC.

MODEL	SRP	CLASS B	CLASS C PRICE
OLD MODEL			
E SERIES MANUAL		Net Price	Less 70% disc
KAG-80DME	12,985.00	6,000.00	3,900.00
KAG-100DME	15,710.00	7,300.00	4,700.00
KAG-150DME/150ME	18,630.00	8,800.00	5,600.00
KAG-190DME	23,450.00	11,200.00	7,000.00
E SERIES REMOTE		Net Price	Less 70% disc
KAG-80DRE	14,930.00	7,000.00	4,500.00
KAG-100DRE	17,100.00	8,000.00	5,100.00
KAG-150DRE	20,500.00	9,700.00	6,200.00
KAG-190DRE	25,185.00	12,000.00	7,600.00
S SERIES REGULAR		Net Price	Less 70% disc
KAG-120RS	19,260.00	9,600.00	5,800.00
KAG-160RS	22,910.00	10,400.00	6,900.00
KAG-210RS	27,205.00	12,600.00	8,200.00
KAG-260RS	30,760.00	14,300.00	9,200.00
S SERIES INVERTER		Less 20% Less 15%	Less 50% disc
KAG-110RSINV	27,995.00	19,000.00	14,000.00
KAG-150/145RSINV	29,295.00	20,800.00	15,000.00
KAG-200RSINV	40,030.00	27,200.00	20,000.00
KAG-240RSINV	44,420.00	30,200.00	22,200.00

MODEL	SRP	CLASS B	CLASS C PRICE
NEW ODEL		Less 20% Less 15%	Less 50% disc
E -SERIES MANUAL			
KAG-60HME4	10,605.00	7,200.00	5,300.00
KAG-80HME4	15,045.00	10,200.00	7,500.00
KAG-100HME4	17,590.00	12,000.00	8,800.00
KAG-150HME4	20,730.00	13,900.00	10,350.00
KAG-200HME4	26,655.00	18,100.00	13,300.00
KAG-250HME4	30,345.00	20,600.00	15,150.00
E- SERIES REMOTE		Less 20% Less 15%	Less 50% disc
KAG-80HRE4	16,425.00	11,200.00	8,200.00
KAG-100HRE4	18,930.00	12,900.00	9,450.00
KAG-150HRE4	22,345.00	15,200.00	11,150.00
KAG-200HRE4	27,725.00	18,850.00	13,850.00
KAG-250HRE4	31,650.00	21,500.00	15,800.00
COMPACT SERIES		Less 20% Less 15%	Less 50% disc
KAM-55BMC/55CMC32	9,525.00	6,450.00	4,750.00
KAM-75BMC	12,995.00	8,800.00	6,500.00
KAM-95BMC	14,195.00	9,650.00	7,100.00

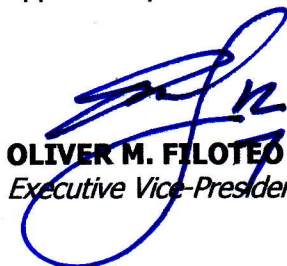
Thank you very much.

Prepared by:



MART NATHANIEL R. FLORES
Assistant Supervisor

Approved by:



OLIVER M. FILOTEO
Executive Vice-President