

TO : KMI/ PLANT ACCOUNTING
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A,B & C
 DATE : March 14, 2022
 REF : KMI-000-22-03-020
 CC : DCO/OMF/Sales

Please find below the revised Class A, Class B and Class C prices.

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON E-SERIES (OLD)		Less 40%	NET PRICE	Less 70%
KAG-80DRE (3/4 HP) w/ remote	14,930.00		7,000.00	4,500.00
KAG-100DRE (1.0 HP) w/ remote	17,100.00		8,000.00	5,100.00
KAG-150DRE (1.5 HP) w/ remote	20,500.00		9,700.00	6,150.00
KAG-190DRE (2.0 HP) w/ remote	25,185.00	15,100.00	12,000.00	7,550.00
KAG-60DME (.06 HP) mechanical	9,130.00		4,500.00	2,750.00
KAG-80DME (3/4 HP) mechanical	12,985.00		6,000.00	3,900.00
KAG-100DME (1.0 HP) mechanical	15,710.00		7,300.00	4,700.00
KAG-150DME (1.5 HP) mechanical	18,630.00		8,800.00	5,600.00
KAG-190DME (2.0 HP) mechanical	23,450.00		11,200.00	7,000.00
KAG-250DME (2.5 HP) mechanical	26,655.00		12,800.00	8,000.00
WINDOW TYPE AIRCON S-SERIES (OLD)		Less 40%	Less 50%	Less 70%
KAG-120RS (1.0 HP) w/ remote	19,260.00		9,600.00	5,800.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	13,700.00	11,400.00	6,900.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		13,600.00	8,150.00
KAG-260RS (2.5 HP) w/ remote	30,760.00	18,500.00	15,300.00	9,200.00
WINDOW TYPE AIRCON COMPACT SERIES (OLD)		Less 30%	Less 40%	Less 50%
KAM-75BMC	12,499.00	8,749.30	7,500.00	6,250.00
KAM-95BMC	13,499.00	9,449.30	8,000.00	6,750.00
WINDOW TYPE AIRCON COMPACT SERIES (NEW)		Less 18%	Less 20 Less 15%	Less 50%
KAM-55CMC32	9,895.00	8,113.90	6,750.00	4,950.00
KAM-75CMC32	13,525.00	11,090.50	9,200.00	6,800.00
KAM-95CMC32	14,765.00	12,107.30	10,000.00	7,400.00
WINDOW TYPE AIRCON E-SERIES		Less 18%	Less 20 Less 15%	Less 50%
KAG-80HRE4 (3/4 HP) w/ remote	16,925.00	13,878.50	11,500.00	8,450.00
KAG-100HRE4 (1.0 HP) w/ remote	19,505.00	15,994.10	13,250.00	9,750.00
KAG-150HRE4 (1.5 HP) w/ remote	23,025.00	18,880.50	15,650.00	11,500.00
KAG-200HRE4 (2.0 HP) w/ remote	28,565.00	23,423.30	19,400.00	14,300.00
KAG-250HRE4 (2.5 HP) w/ remote	32,605.00	26,736.10	22,200.00	16,300.00
KAG-60HME4 (.06 HP) mechanical	10,935.00	8,966.70	7,400.00	5,450.00
KAG-80HME4 (3/4 HP) mechanical	15,505.00	12,714.10	10,500.00	7,750.00
KAG-100HME4 (1.0 HP) mechanical	18,125.00	14,862.50	12,300.00	9,050.00
KAG-150HME4 (1.5 HP) mechanical	20,995.00	17,215.90	14,250.00	10,500.00
KAG-200HME4 (2.0 HP) mechanical	27,465.00	22,521.30	18,700.00	13,700.00
KAG-250HME4 (2.5 HP) mechanical	31,265.00	25,637.30	21,250.00	15,600.00

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON S-SERIES INVERTER (OLD)		Less 30%	Less 40%	Less 50%
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00	19,596.50	16,800.00	14,000.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00	20,506.50	17,600.00	14,600.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00	28,021.00	24,000.00	20,000.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00	31,094.00	26,650.00	22,200.00
WINDOW TYPE AIRCON QUAD-SERIES INVERTER (NEW)		Less 18%		
KAG-75CWINV(0.75 HP) w/wifi remote inverter	24,485.00	20,077.70		
KAG-100CWINV (1.0HP) w/wifi remote inverter	26,995.00	22,135.90		
KAG-145CWINV (1.5HP) w/wifi remote inverter	30,995.00	25,415.90		
KAG-200CWINV (2.0HP) w/wifi remote inverter	40,995.00	33,615.90		
KAG-250CWINV (2.5HP) w/wifi remote inverter	45,795.00	37,551.90		
SPLIT TYPE AIRCON REGULAR (Old Model)		Less 35%	Less 50%	
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00		11,400.00	
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	17,600.00	13,500.00	
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00	22,900.00	17,600.00	
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00		22,200.00	
KSG-300B1G (3.0 HP SPLIT TYPE REGULAR)	49,220.00		24,600.00	
SPLIT TYPE AIRCON REGULAR (New Model)		Less 18%	Less 20%	Less 20%
KSM-SW10-5G1M (1.0 HP SPLIT TYPE REGULAR)	24,215.00	19,856.30	15,500.00	
KSM-SW15-5G1M (1.5 HP SPLIT TYPE REGULAR)	28,715.00	23,546.30	18,400.00	
KSM-SW20-5G1M (2.0 HP SPLIT TYPE REGULAR)	37,415.00	30,680.30	23,950.00	
KSM-SW25-5G1M (2.5 HP SPLIT TYPE REGULAR)	47,055.00	38,585.10	30,100.00	
KSG-SW30-6H1M (3.0 HP SPLIT TYPE REGULAR)	50,700.00		32,450.00	
SPLIT TYPE AIRCON INVERTER (Old Model)		Less 35%	Less 50%	
KSM-IW10-4F1M (1.0 HP SPLIT TYPE INVERTER)	31,785.00		15,900.00	
KSM-IW15-4F1M (1.5 HP SPLIT TYPE INVERTER)	35,945.00		18,000.00	
KSM-IW20-4F1M (2.0 HP SPLIT TYPE INVERTER)	46,465.00		23,200.00	
KSM-IW25-4F1M (2.5 HP SPLIT TYPE INVERTER)	53,380.00		26,700.00	
SPLIT TYPE AIRCON INVERTER (New Model)		Less 18%	Less 20%	Less 20%
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	33,735.00	27,662.70	21,600.00	
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	38,145.00	31,278.90	24,400.00	
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	49,305.00	40,430.10	31,550.00	
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	56,635.00	46,440.70	36,250.00	

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE
SPLIT TYPE AIRCON INVERTER (Old Primus)		Less 35%	Less 50%
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00	24,300.00	18,700.00
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00		20,900.00
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00		25,600.00
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00		29,200.00
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00		35,000.00

SPLIT TYPE AIRCON INVERTER (Primus w/ WIFI)		Less 18%	Less 20 Less 20%
KSM-IW10WAE-7J1M (1.0 HP SPLIT TYPE INVERTER)	38,385.00	31,475.70	24,600.00
KSM-IW15WAE-7J1M (1.5 HP SPLIT TYPE INVERTER)	42,765.00	35,067.30	27,400.00
KSM-IW20WAE-7J1M (2.0 HP SPLIT TYPE INVERTER)	52,150.00	42,763.00	33,400.00
KSM-IW26WAE-7J1M (2.5 HP SPLIT TYPE INVERTER)	60,995.00	50,015.90	39,000.00
KSM-IW30WAE-7J1M (3.0 HP SPLIT TYPE INVERTER)	70,945.00	58,174.90	45,400.00

LIGHT COMMERCIAL TYPE AIRCON		Less 18%	Less 40%
KLG-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	69,995.00	57,395.90	42,000.00
KLG-SF40-5G1M (3.0TR FLOOR MOUNTED REG)	71,065.00	58,273.30	
KLG-SF70-3D1M (5.0TR FLOOR MOUNTED REG)	97,305.00	79,790.10	58,400.00
KLG-IF40-3D1M (3.0TR FLOOR MOUNTED INV)	102,995.00	84,455.90	61,800.00
KLG-IF70-2C1M (5.0TR FLOOR MOUNTED INV)	156,230.00	128,108.60	93,700.00
KLM-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	154,735.00	126,882.70	92,800.00
KLM-IC30-2C1M (2.0TR FLOOR/CEILING INV)	69,890.00		42,500.00
KLM-IC40-2C1M (3.0TR FLOOR/CEILING INV)	113,025.00	92,680.50	67,800.00
KLM-SC40-2C1T (3.0TR FLOOR/CEILING REG)	70,310.00		43,000.00
KLM-SC40-3D1M (3.0TR FLOOR/CEILING REG)	69,970.00		42,800.00
KLM-SC40-4F1M (3.0TR FLOOR/CEILING REG)	72,070.00	59,097.40	43,200.00
KLM-SC70-3D3T (5.0TR FLOOR/CEILING REG)	100,850.00	82,697.00	60,500.00
KLM-SC70-4F3M (5.0TR FLOOR/CEILING REG)	100,850.00	82,697.00	60,500.00
KLM-IS40-3D1M (3.0TR CEILING CASSETTE INV)	111,930.00	91,782.60	67,200.00
KLM-IS70-3D3M (5.0TR CEILING CASSETTE INV)	155,055.00	127,145.10	93,000.00
KLM-SS25-2C1M (2.0TR CEILING CASSETTE REG)	58,470.00		35,000.00
KLM-SS40-4F1M (3.0TR CEILING CASSETTE REG)	81,530.00	66,854.60	48,900.00
KLM-SS70-4F3M (5.0TR CEILING CASSETTE REG)	102,315.00	83,898.30	61,400.00

KOLIN LED TV

KLE-32DTE32 (32" Wide Screen LED with bracket)	11,995.00	3,800.00
KLE-43DTE32 (43" Wide Screen LED with bracket)	18,995.00	6,000.00
KLE-32SE30 (32" Wide Screen LED with bracket)	11,595.00	3,500.00

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE
SHOWCASE CHILLER		Less 25%	Less 75%
KSF-275B1L (9.7 cu.ft No Frost Chiller)	22,465.00	16,850.00	6,350.00
KSF-415B1L (14.6 cu.ft No Frost Chiller)	29,425.00		7,300.00
KSF-790B2L (27.88 cu.ft No Frost Chiller)	55,825.00		14,350.00
REFRIGERATOR		Less 20%	Net Price
KRD-70A (Personal Ref 2.3 cuft.)	6,495.00	5,196.00	3,900.00
FREEZER		Less 40%	Less 60%
KCD-235H1 (8.3 cu ft. Chest freezer)	15,615.00		6,200.00
KCD-355H1 (12.5 cu ft. Chest freezer)	19,330.00		7,700.00
WATER DISPENSER		Less 20%	Less 40%
KWD-32B (WATER DISPENSER)	5,215.00	4,172.00	3,100.00
ELECTRIC FAN		Net Price	
KF-16DFB (16" DESK FAN)	695.00	650.00	
KF-16SB (16" STAND FAN)	1,050.00	1,000.00	
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,400.00	
AIR PURIFIER		Less 25%	
KAP-475BHCP (MINI AIR PURIFIER)	12,950.00	9,712.50	
KAP-500CHCPUV (MINI AIR PURIFIER W/ UV)	11,650.00	8,737.50	
KAP-1050AHCP (SMOG BUSTER)	31,950.00	23,962.50	
DEHUMIDIFIER		Less 18%	Less 40%
KDM-20LES (DEHUMIDIFIER)	12,950.00	10,619.00	7,800.00

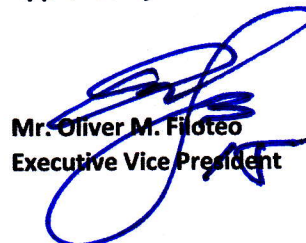
Please be guided. Thank you very much.

Prepared By:



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Asst. Supervisor

Approved By:



Mr. Oliver M. Filoteo
Executive Vice President