

TO : KMI/ PLANT ACCOUNTING
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A,B & C
 DATE : July 14, 2022
 REF : KMI-000-22-07-053
 CC : DCO/OMF/Sales

Please find below the revised Class A, Class B and Class C prices effective August 1, 2022.

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON E-SERIES (OLD)		Less 40%	NET PRICE	Less 70%
KAG-80DRE (3/4 HP) w/ remote	14,930.00		7,000.00	4,500.00
KAG-100DRE (1.0 HP) w/ remote	17,100.00		8,000.00	5,100.00
KAG-150DRE (1.5 HP) w/ remote	20,500.00		9,700.00	6,150.00
KAG-190DRE (2.0 HP) w/ remote	25,185.00	15,100.00	12,000.00	7,550.00
KAG-60DME (.06 HP) mechanical	9,130.00		4,500.00	2,750.00
KAG-80DME (3/4 HP) mechanical	12,985.00		6,000.00	3,900.00
KAG-100DME (1.0 HP) mechanical	15,710.00		7,300.00	4,700.00
KAG-150DME (1.5 HP) mechanical	18,630.00		8,800.00	5,600.00
KAG-190DME (2.0 HP) mechanical	23,450.00		11,200.00	7,000.00
KAG-250DME (2.5 HP) mechanical	26,655.00		12,800.00	8,000.00
WINDOW TYPE AIRCON S-SERIES (OLD)		Less 40%	Less 50%	Less 70%
KAG-120RS (1.0 HP) w/ remote	19,260.00		9,600.00	5,800.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	13,700.00	11,400.00	6,900.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		13,600.00	8,150.00
KAG-260RS (2.5 HP) w/ remote	30,760.00	18,500.00	15,300.00	9,200.00
WINDOW TYPE AIRCON COMPACT SERIES (OLD)		Less 35%	Less 50%	Less 60%
KAM-75BMC	12,499.00	8,124.35	6,250.00	5,000.00
KAM-95BMC	13,499.00	8,774.35	6,750.00	5,400.00
WINDOW TYPE AIRCON COMPACT SERIES (NEW)		Less 18%	Less 35%	Less 50%
KAM-55CMC32	10,195.00	8,359.90	6,600.00	4,950.00
KAM-75CMC32	13,945.00	11,434.90	9,000.00	6,800.00
KAM-95CMC32	15,245.00	12,500.90	9,900.00	7,400.00
WINDOW TYPE AIRCON E-SERIES		Less 18%	Less 35%	Less 50%
KAG-80HRE4 (3/4 HP) w/ remote	16,925.00	13,878.50	11,000.00	8,450.00
KAG-100HRE4 (1.0 HP) w/ remote	19,505.00	15,994.10	12,700.00	9,750.00
KAG-150HRE4 (1.5 HP) w/ remote	23,025.00	18,880.50	14,900.00	11,500.00
KAG-200HRE4 (2.0 HP) w/ remote	28,565.00	23,423.30	18,500.00	14,300.00
KAG-250HRE4 (2.5 HP) w/ remote	32,605.00	26,736.10	21,200.00	16,300.00
KAG-60HME4 (.06 HP) mechanical	10,935.00		7,100.00	5,450.00
KAG-80HME4 (3/4 HP) mechanical	15,505.00	12,714.10	10,000.00	7,750.00
KAG-100HME4 (1.0 HP) mechanical	18,125.00	14,862.50	11,700.00	9,050.00
KAG-150HME4 (1.5 HP) mechanical	20,995.00		13,600.00	10,500.00
KAG-200HME4 (2.0 HP) mechanical	27,465.00	22,521.30	17,800.00	13,700.00
KAG-250HME4 (2.5 HP) mechanical	31,265.00	25,637.30	20,300.00	15,600.00


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MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON S-SERIES INVERTER (OLD)		Less 35%	Less 50%	Less 60%
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00	18,196.75	14,000.00	11,200.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00		14,650.00	11,700.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00		20,000.00	16,000.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00	28,873.00	22,200.00	17,700.00
WINDOW TYPE AIRCON QUAD-SERIES INVERTER (NEW)		Less 18%	Less 35%	Less 50%
KAG-75CWINV(0.75 HP) w/wifi remote inverter	24,995.00	20,495.90	16,250.00	12,500.00
KAG-100CWINV (1.0HP) w/wifi remote inverter	27,595.00	22,627.90	17,900.00	13,800.00
KAG-145CWINV (1.5HP) w/wifi remote inverter	31,645.00	25,948.90	20,500.00	15,800.00
KAG-200CWINV (2.0HP) w/wifi remote inverter	41,845.00	34,312.90	27,200.00	20,900.00
KAG-250CWINV (2.5HP) w/wifi remote inverter	46,745.00	38,330.90	30,400.00	23,400.00
SPLIT TYPE AIRCON REGULAR (Old Model)		Less 35%	Less 50%	
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00		11,400.00	
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	17,600.00	13,500.00	
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00	22,900.00	17,600.00	
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00		22,200.00	
KSG-300B1G (3.0 HP SPLIT TYPE REGULAR)	49,220.00		24,600.00	
SPLIT TYPE AIRCON REGULAR		Less 18%	Less 35%	
KSM-SW10-5G1M (1.0 HP SPLIT TYPE REGULAR)	24,945.00	20,454.90	16,200.00	
KSM-SW15-5G1M (1.5 HP SPLIT TYPE REGULAR)	29,595.00	24,267.90	19,200.00	
KSM-SW20-5G1M (2.0 HP SPLIT TYPE REGULAR)	38,545.00	31,606.90	25,000.00	
KSM-SW25-5G1M (2.5 HP SPLIT TYPE REGULAR)	47,055.00		30,100.00	
KSG-SW30-6H1M (3.0 HP SPLIT TYPE REGULAR)	50,700.00		32,450.00	
KSM-SW25-6H1M32 (2.5 HP SPLIT TYPE REGULAR)	48,495.00	39,765.90		
SPLIT TYPE AIRCON INVERTER (Old Model)		Less 35%	Less 50%	
KSM-IW10-4F1M (1.0 HP SPLIT TYPE INVERTER)	31,785.00		15,900.00	
KSM-IW15-4F1M (1.5 HP SPLIT TYPE INVERTER)	35,945.00		18,000.00	
KSM-IW20-4F1M (2.0 HP SPLIT TYPE INVERTER)	46,465.00		23,200.00	
KSM-IW25-4F1M (2.5 HP SPLIT TYPE INVERTER)	53,380.00		26,700.00	
SPLIT TYPE AIRCON INVERTER (Old Model)		Less 35%	Less 50%	
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	33,735.00	21,900.00	16,800.00	
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	38,145.00	24,800.00	19,000.00	
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	49,305.00		24,600.00	
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	56,635.00		28,300.00	

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
SPLIT TYPE AIRCON INVERTER (Aptus Model)		Less 18%		
KSM-IW10-9L1M (1.0 HP SPLIT TYPE INVERTER)	36,195.00	29,679.90		
KSM-IW15-9L1M (1.5 HP SPLIT TYPE INVERTER)	40,795.00	33,451.90		
KSM-IW20-9L1M (2.0 HP SPLIT TYPE INVERTER)	51,995.00	42,635.90		
KSM-IW25-9L1M (2.5 HP SPLIT TYPE INVERTER)	59,195.00	48,539.90		
SPLIT TYPE AIRCON INVERTER (Old Primus)		Less 35%	Less 50%	
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00	24,300.00	18,700.00	
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00		20,900.00	
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00		25,600.00	
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00		29,200.00	
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00		35,000.00	
SPLIT TYPE AIRCON INVERTER (Primus w/ WIFI)		Less 35%	Less 50%	
KSM-IW10WAE-7J1M (1.0 HP SPLIT TYPE INVERTER)	38,385.00	24,950.25	19,200.00	
KSM-IW15WAE-7J1M (1.5 HP SPLIT TYPE INVERTER)	42,765.00	27,797.25	21,300.00	
KSM-IW20WAE-7J1M (2.0 HP SPLIT TYPE INVERTER)	52,150.00	33,897.50	26,000.00	
KSM-IW26WAE-7J1M (2.5 HP SPLIT TYPE INVERTER)	60,995.00	39,646.75	30,500.00	
KSM-IW30WAE-7J1M (3.0 HP SPLIT TYPE INVERTER)	70,945.00	46,114.25	35,400.00	
SPLIT TYPE AIRCON INVERTER (Primus Gold w/ WIFI)		Less 18%		
KSG-IWF-10Wfy-8K1M32 (1.0 HP SPLIT TYPE INVERTER)	40,795.00	33,451.90		
KSG-IWF-15Wfy-8K1M32 (1.5 HP SPLIT TYPE INVERTER)	44,895.00	36,813.90		
KSG-IWF-20Wfy-8K1M32 (2.0 HP SPLIT TYPE INVERTER)	57,195.00	46,899.90		
KSG-IWF-25Wfy-8K1M32 (2.5 HP SPLIT TYPE INVERTER)	66,295.00	54,361.90		
KSG-IWF-30Wfy-8K1M32 (3.0 HP SPLIT TYPE INVERTER)	73,495.00	60,265.90		
LIGHT COMMERCIAL TYPE AIRCON		Less 18%	Less 40%	
KLK-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	69,995.00		42,000.00	
KLK-SF40-5G1M (3.0TR FLOOR MOUNTED REG)	76,895.00	63,053.90	46,200.00	
KLK-SF70-4D3M (5.0TR FLOOR MOUNTED REG)	103,295.00	84,701.90	62,000.00	
KLK-IF40-3D1M (3.0TR FLOOR MOUNTED INV)	108,195.00	88,719.90	64,900.00	
KLM-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	154,735.00	126,882.70	92,800.00	
KLK-IF70-5G1M32 (5.0TR FLOOR MOUNTED INV)1PH	167,995.00	137,755.90		
KLM-IF70-4F3M410 (5.0TR FLOOR MOUNTED INV)3PH	164,995.00	135,295.90		
KLM-IC40-3D1M410 (3.0TR FLOOR/CEILING INV)	123,995.00	101,675.90		
KLM-IS40-4F1M410 (3.0TR CEILING CASSETTE INV)	125,495.00	102,905.90		
KLM-IS70-3D3M (5.0TR CEILING CASSETTE INV)	162,995.00	133,655.90	97,800.00	
KLM-SS25-2C1M (2.0TR CEILING CASSETTE REG)	58,470.00	47,945.40	35,000.00	
KLM-SS40-4F1M (3.0TR CEILING CASSETTE REG)	81,530.00	66,854.60	48,900.00	
KLM-SS70-4F3M (5.0TR CEILING CASSETTE REG)	107,595.00	88,227.90	64,500.00	



MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
SHOWCASE CHILLER		Less 25%	Net Price	
KSF-275B1L (9.7 cu.ft No Frost Chiller)	22,465.00	16,848.75	6,350.00	
KSF-415B1L (14.6 cu.ft No Frost Chiller)	29,425.00		7,300.00	
KSF-790B2L (27.88 cu.ft No Frost Chiller)	55,825.00		14,350.00	
REFRIGERATOR		Less 20%	Less 40%	
KRD-70A (Personal Ref 2.3 cuft.)	6,495.00	5,196.00	3,900.00	
FREEZER		Less 40%	Less 60%	
KCD-235H1 (8.3 cu ft. Chest freezer)	15,615.00		6,200.00	
KCD-355H1 (12.5 cu ft. Chest freezer)	19,330.00		7,700.00	
WATER DISPENSER		Less 20%	Less 40%	
KWD-32B (WATER DISPENSER)	5,215.00		3,100.00	
AIR CURTAIN		Less 18%	Less 35%	
KAC-36RG (36" AIR CURTAIN)	11,995.00	9,835.90	7,800.00	
KAC-48RG (48" AIR CURTAIN)	13,095.00	10,737.90	8,500.00	
AIR PURIFIER		Less 25%		
KAP-500CHCPUV (MINI AIR PURIFIER W/ UV)	11,650.00	8,737.50		
KAP-1050AHCP (SMOG BUSTER)	31,950.00	23,962.50		
DEHUMIDIFIER		Less 18%	Less 40%	
KDM-20LES (DEHUMIDIFIER)	12,950.00	10,619.00	7,800.00	
ELECTRIC FAN		Net Price		
KF-16DFB (16" DESK FAN)	695.00	650.00		
KF-16SB (16" STAND FAN)	1,100.00	1,000.00		
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,400.00		

Please be guided. Thank you very much.

Prepared By:


Mart Nathaniel R. Flores
 Asst. Supervisor

Approved By:


Mr. Oliver M. Flores
 Executive Vice President

*update by
 Aug. 1.*