

To: Mr. Oliver M. Filoteo
EVP/COO
From: Sales Supervisor
Date: May 30, 2022
Subject: APTUS SERIES – KMI and Project Sales
Ref: SAL-SUP-22-05-155
Cc: DCO, Whse, Plant, KMI, Project Sales, Sales Order, CnC, AIS, File

As we are offering our lower capacity Aptus models to limited dealers/accounts/customers yet, this is to introduce our lower capacity models on the said product series which will be available for order on the release date of this memo *for KMI and Project Sales:*

Model	Capacity	SRP
KSM-IW10-9L1M	1.0hp 9,495kj/h 5 Star CSPF rating R32 refrigerant	Php 35, 495
KSM-IW15-9L1M	1.5hp 12,660kj/h 5 Star CSPF rating R32 refrigerant	Php 39, 995

These models are replacement to the previous model of Kolin Regular Inverter Split-Type IW Series (6H1M).

*****Inventory of other dealers will be reviewed first before offering them the above SKU. In which we will only offer new Aptus models to dealers with very little to none inventory count of KSM-IW106H1M and KSM-IW156H1M.***

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