

TO : All Concerned Department
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A,B & C
 DATE : June 21, 2023
 REF : KMI-000-23-06-049
 CC : DCO/OMF/Sales

Please find below the revised Class A, Class B and Class C prices.

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON S-SERIES (OLD)		**Less 50%	Less 65%	Less 80%
KAG-120RS (1.0 HP) w/ remote	19,260.00		9,600.00	3,800.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	11,455.00	8,000.00	4,600.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		9,500.00	5,400.00
KAG-260RS (2.5 HP) w/ remote	30,760.00		10,700.00	6,100.00
WINDOW TYPE AIRCON COMPACT SERIES (OLD)		**Less 50%	Less 50%	Less 60%
KAM-75BMC	12,499.00	-	6,250.00	5,000.00
KAM-95BMC	13,499.00	-	6,750.00	5,400.00
WINDOW TYPE AIRCON COMPACT SERIES (NEW)		Less 20%	Less 35%	Less 50%
KAM-55CMC32	10,495.00	8,396.00	6,800.00	5,250.00
KAM-75CMC32	14,395.00	11,516.00	9,350.00	7,200.00
KAM-95CMC32	15,795.00	12,636.00	10,250.00	7,900.00
KAM-150CMC32	19,995.00	15,996.00	13,000.00	10,000.00
✦ WINDOW TYPE AIRCON E-SERIES (Old model)		**Less 50%	Less 60%	Less 70%
KAG-80HRE4 (3/4 HP) w/ remote	16,925.00	8,462.50	6,800.00	5,000.00
KAG-100HRE4 (1.0 HP) w/ remote	19,505.00	-	7,800.00	5,800.00
KAG-150HRE4 (1.5 HP) w/ remote	23,025.00	-	9,200.00	6,900.00
KAG-200HRE4 (2.0 HP) w/ remote	28,565.00	-	11,400.00	8,600.00
KAG-250HRE4 (2.5 HP) w/ remote	32,605.00	-	13,000.00	9,800.00
KAG-60HME4 (.06 HP) mechanical	10,935.00	-	4,350.00	3,300.00
KAG-80HME4 (3/4 HP) mechanical	15,505.00	7,752.50	7,750.00	6,200.00
KAG-100HME4 (1.0 HP) mechanical	18,125.00	9,062.50	7,250.00	5,400.00
KAG-150HME4 (1.5 HP) mechanical	20,995.00	-	8,400.00	6,300.00
KAG-200HME4 (2.0 HP) mechanical	27,465.00	-	11,000.00	8,200.00
KAG-250HME4 (2.5 HP) mechanical	31,265.00	-	12,500.00	9,400.00
WINDOW TYPE AIRCON S-SERIES INVERTER (OLD)		Less 50%	Less 60%	Less 70%
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00	-	11,200.00	8,400.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00	-	11,700.00	8,800.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00	-	16,000.00	12,000.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00	-	17,700.00	13,300.00

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
✦ WINDOW TYPE AIRCON QUAD-SERIES INVERTER (NEW)		**Less 22%	Less 35%	Less 50%
KAG-75CWINV(0.75 HP) w/wifi remote inverter	25,495.00	19,886.10	16,550.00	12,750.00
KAG-100CWINV (1.0HP) w/wifi remote inverter	28,195.00	21,992.10	18,300.00	14,100.00
KAG-145CWINV (1.5HP) w/wifi remote inverter	32,295.00	25,190.10	21,000.00	16,150.00
KAG-200CWINV (2.0HP) w/wifi remote inverter	42,695.00	33,302.10	27,750.00	21,350.00
KAG-250CWINV (2.5HP) w/wifi remote inverter	47,695.00	37,202.10	31,000.00	23,850.00
✦ SPLIT TYPE AIRCON REGULAR (Old Model)		**Less 50%	Less 60%	
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00	-	9,100.00	
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	13,527.50	10,800.00	
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00	-	14,100.00	
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00	-	17,700.00	
KSG-300BIF (3.0 HP SPLIT TYPE REGULAR)	49,220.00	-	19,700.00	
✦ SPLIT TYPE AIRCON REGULAR (Old model)		**Less 50%	Less 60%	
KSM-SW10-5G1M (1.0 HP SPLIT TYPE REGULAR)	24,945.00	12,472.50	10,000.00	
KSM-SW15-5G1M (1.5 HP SPLIT TYPE REGULAR)	29,595.00	-	11,800.00	
KSM-SW20-5G1M (2.0 HP SPLIT TYPE REGULAR)	38,545.00	-	15,400.00	
KSM-SW25-5G1M (2.5 HP SPLIT TYPE REGULAR)	47,055.00		18,800.00	
KSG-SW30-6H1M (3.0 HP SPLIT TYPE REGULAR)	50,700.00		20,200.00	
✦ SPLIT TYPE AIRCON REGULAR (New model)		**Less 22%	Less 40%	
KSM-SW10-6H1M32 (1.0 HP SPLIT TYPE REGULAR)	25,995.00	20,276.10	15,600.00	
KSM-SW15-6H1M32 (1.5 HP SPLIT TYPE REGULAR)	30,795.00	24,020.10	18,500.00	
KSM-SW20-6H1M32 (2.0 HP SPLIT TYPE REGULAR)	40,195.00	31,352.10	24,100.00	
KSM-SW25-6H1M32 (2.5 HP SPLIT TYPE REGULAR)	50,495.00	39,386.10	30,300.00	
✦ SPLIT TYPE AIRCON INVERTER (Old Model)		**Less 50%	Less 60%	
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	33,735.00		13,500.00	
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	38,145.00	19,072.50	15,200.00	
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	49,305.00	-	19,700.00	
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	56,635.00	-	22,600.00	
✦ SPLIT TYPE AIRCON INVERTER (Aptus Model)		**Less 22%	Less 40%	
KSM-IW10-9L1M (1.0 HP SPLIT TYPE INVERTER)	36,995.00	28,856.10	22,200.00	
KSM-IW15-9L1M (1.5 HP SPLIT TYPE INVERTER)	41,695.00	32,522.10	25,000.00	
KSM-IW20-9L1M (2.0 HP SPLIT TYPE INVERTER)	53,095.00	41,414.10	31,850.00	
KSM-IW25-9L1M (2.5 HP SPLIT TYPE INVERTER)	60,395.00	47,108.10	36,200.00	

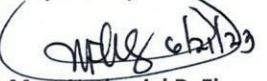
MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
✦ SPLIT TYPE AIRCON INVERTER (Old Primus)		**Less 50%	Less 60%	
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00	-	15,000.00	
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00	-	16,700.00	
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00	-	20,500.00	
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00	-	23,400.00	
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00	-	28,000.00	
✦ SPLIT TYPE AIRCON INVERTER (Primus w/ WIFI)		**Less 50%	Less 60%	
KSM-IW10WAE-7J1M (1.0 HP SPLIT TYPE INVERTER)	38,385.00	-	15,300.00	
KSM-IW15WAE-7J1M (1.5 HP SPLIT TYPE INVERTER)	42,765.00	21,382.50	17,100.00	
KSM-IW20WAE-7J1M (2.0 HP SPLIT TYPE INVERTER)	52,150.00	-	20,800.00	
KSM-IW26WAE-7J1M (2.5 HP SPLIT TYPE INVERTER)	60,995.00	30,497.50	24,400.00	
KSM-IW30WAE-7J1M (3.0 HP SPLIT TYPE INVERTER)	70,945.00	-	28,400.00	
✦ SPLIT TYPE AIRCON INVERTER (Primus Gold w/ WIFI)		**Less 22%	Less 40%	
KSG-IWF-10Wfy-8K1M32 (1.0 HP SPLIT TYPE INVERTER)	41,695.00	32,522.10	25,000.00	
KSG-IWF-15Wfy-8K1M32 (1.5 HP SPLIT TYPE INVERTER)	45,795.00	35,720.10	27,500.00	
KSG-IWF-20Wfy-8K1M32 (2.0 HP SPLIT TYPE INVERTER)	58,395.00	45,548.10	35,000.00	
KSG-IWF-25Wfy-8K1M32 (2.5 HP SPLIT TYPE INVERTER)	67,695.00	52,802.10	40,600.00	
KSG-IWF-30Wfy-8K1M32 (3.0 HP SPLIT TYPE INVERTER)	74,995.00	58,496.10	45,000.00	
✦ LIGHT COMMERCIAL TYPE AIRCON (Old model)		**Less 22%	Less 40%	
KLK-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	69,995.00	-	42,000.00	
KLK-SF70-4D3M (5.0TR FLOOR MOUNTED REG)	105,395.00	-	63,250.00	
KLK-IF40-3D1M (3.0TR FLOOR MOUNTED INV)	108,195.00	-	64,900.00	
KLK-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	154,735.00	-	92,800.00	
KLK-IS70-3D3M (5.0TR CEILING CASSETTE INV)	166,295.00	129,710.10	99,800.00	
KLK-SS40-4F1M (3.0TR CEILING CASSETTE REG)	81,530.00	-	48,900.00	
KLK-SS70-4F3M (5.0TR CEILING CASSETTE REG)	109,795.00	-	65,900.00	
✦ LIGHT COMMERCIAL TYPE AIRCON (New model)		**Less 22%	Less 40%	
KLK-SF40-5G1M (3.0TR FLOOR MOUNTED REG)	78,495.00	61,226.10	47,100.00	
KLK-SF70-4F1M410 (5.0TR FLOOR MOUNTED REG)	108,895.00	84,938.10		
KLK-IF40-5G1M32 (3.0TR FLOOR MOUNTED INV)	111,995.00	87,356.10	67,200.00	
KLK-IF70-5G1M32 (5.0TR FLOOR MOUNTED INV)1PH	171,395.00	133,688.10	102,850.00	
KLK-IF70-4F3M410 (5.0TR FLOOR MOUNTED INV)3PH	168,295.00	131,270.10	101,000.00	
KLK-IC40-3D1M410 (3.0TR FLOOR/CEILING INV)	126,495.00	98,666.10	75,900.00	
KLK-IS40-4F1M410 (3.0TR CEILING CASSETTE INV)	128,095.00	99,914.10	76,900.00	

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
REFRIGERATOR		Less 20%	Less 40%	Less 50%
KRD-70A (Personal Ref 2.3 cuft.)	6,495.00	5,196.00	3,900.00	3,200.00
WATER DISPENSER		Less 25%		
KWD-TL28SB (TOP LOAD)	7,995.00	6,000.00		
KWD-BL59BSS (BOTTOM LOAD)	11,995.00	9,000.00		
AIR CURTAIN		Less 20%		
KAC-36TCRM (36" AIR CURTAIN) New Model	14,295.00	11,436.00		
KAC-48TCRM (48" AIR CURTAIN) New Model	16,795.00	13,436.00		
		**Less 50%	Less 60%	
KAC-48RG (48" AIR CURTAIN) Old Model	13,395.00	6,697.50	5,300.00	
AIR PURIFIER		Less 22%		
KAP-500CHCPUV (MINI AIR PURIFIER W/ UV)	11,650.00	9,087.00		
DEHUMIDIFIER		Less 22%	Less 40%	
KDM-20LES (DEHUMIDIFIER)	12,950.00	10,101.00	7,800.00	
AIR CIRCULATOR		Less 20%		
KCF-10SRD (10" STAND TYPE)	4,195.00	3,356.00		
KCF-10TRD (10" TRIPOD TYPE)	4,195.00	3,356.00		
ELECTRIC FAN		Net Price		
KF-16DFB (16" DESK FAN)	695.00	650.00		
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,100.00		

Legend: ** New discounted price

Please be guided. Thank you very much.

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