

TO : All Concerned Department
 FROM : KOLIN MARKETING INC.
 SUBJECT : Revised Price Class A,B & C
 DATE : January 06, 2023
 REF : KMI-000-23-01-000
 CC : DCO/OMF/Sales

Please find below the revised Class A, Class B and Class C prices effective January 1, 2023.

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON S-SERIES (OLD)		Less 40%	Less 50%	Less 70%
KAG-120RS (1.0 HP) w/ remote	19,260.00		9,600.00	5,800.00
KAG-160RS (1.5 HP) w/ remote	22,910.00	13,700.00	11,400.00 ✓	6,900.00
KAG-210RS (2.0 HP) w/ remote	27,205.00		13,600.00	8,150.00
KAG-260RS (2.5 HP) w/ remote	30,760.00		15,300.00 ✓	9,200.00
WINDOW TYPE AIRCON COMPACT SERIES (OLD)		Less 40%	Less 50%	Less 60%
KAM-75BMC	12,499.00	7,499.40	6,250.00 ✓	5,000.00
KAM-95BMC	13,499.00		6,750.00 ✓	5,400.00
WINDOW TYPE AIRCON COMPACT SERIES (NEW)		Less 18%	Less 35%	Less 50%
KAM-55CMC32	10,495.00 ✓	8,605.90	6,800.00 ✓	5,250.00
KAM-75CMC32	14,395.00 ✓	11,803.90	9,350.00 ✓	7,200.00
KAM-95CMC32	15,795.00 ✓	12,951.90	10,250.00 ✓	7,900.00
KAM-150CMC32	19,995.00	16,395.90	13,000.00	10,000.00
WINDOW TYPE AIRCON E-SERIES (Old model)		Less 40%	Less 50%	Less 60%
KAG-80HRE4 (3/4 HP) w/ remote	16,925.00 ✓	10,155.00	8,450.00 ✓	6,750.00
KAG-100HRE4 (1.0 HP) w/ remote	19,505.00 ✓	11,703.00	9,750.00 ✓	7,800.00
KAG-150HRE4 (1.5 HP) w/ remote	23,025.00 ✓	-	11,500.00 ✓	9,200.00
KAG-200HRE4 (2.0 HP) w/ remote	28,565.00 ✓	-	14,300.00 ✓	11,400.00
KAG-250HRE4 (2.5 HP) w/ remote	32,605.00 ✓	19,563.00	16,300.00 ✓	13,000.00
KAG-60HME4 (.06 HP) mechanical	10,935.00	-	5,450.00	4,350.00
KAG-80HME4 (3/4 HP) mechanical	15,505.00 ✓	9,303.00	7,750.00	6,200.00
KAG-100HME4 (1.0 HP) mechanical	18,125.00 ✓	10,875.00	9,050.00 ✓	7,250.00
KAG-150HME4 (1.5 HP) mechanical	20,995.00 ✓	-	10,500.00 ✓	8,400.00
KAG-200HME4 (2.0 HP) mechanical	27,465.00 ✓	-	13,700.00 ✓	11,000.00
KAG-250HME4 (2.5 HP) mechanical	31,265.00 ✓	-	15,600.00 ✓	12,500.00
WINDOW TYPE AIRCON S-SERIES INVERTER (OLD)		Less 40%	Less 50%	Less 60%
KAG-110RSINV (1.0 HP) w/ remote inverter	27,995.00 ✓	16,797.00	14,000.00 ✓	11,200.00
KAG-145RSINV (1.5 HP) w/ remote inverter	29,295.00 ✓		14,650.00 ✓	11,700.00
KAG-200RSINV (2.0 HP) w/ remote inverter	40,030.00 +		20,000.00 +	16,000.00
KAG-240RSINV (2.5 HP) w/ remote inverter	44,420.00 ✓	26,652.00	22,200.00 ✓	17,700.00

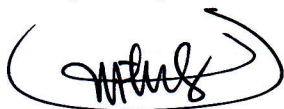
MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
WINDOW TYPE AIRCON QUAD-SERIES INVERTER (NEW)		Less 18%	Less 35%	Less 50%
KAG-75CWINV(0.75 HP) w/wifi remote inverter	25,495.00 ✓	20,905.90	16,550.00 ✓	12,750.00
KAG-100CWINV (1.0HP) w/wifi remote inverter	28,195.00 ✓	23,119.90	18,300.00 ✓	14,100.00
KAG-145CWINV (1.5HP) w/wifi remote inverter	32,295.00 ✓	26,481.90	21,000.00 ✓	16,150.00
KAG-200CWINV (2.0HP) w/wifi remote inverter	42,695.00 ✓	35,009.90	27,750.00 ✓	21,350.00
KAG-250CWINV (2.5HP) w/wifi remote inverter	47,695.00 ✓	39,109.90	31,000.00 ✓	23,850.00
SPLIT TYPE AIRCON REGULAR (Old Model)		Less 40%	Less 50%	
KSG-100B1G (1.0 HP SPLIT TYPE REGULAR)	22,820.00		11,400.00	
KSG-150B1G (1.5 HP SPLIT TYPE REGULAR)	27,055.00	16,250.00	13,500.00	
KSG-200B1G (2.0 HP SPLIT TYPE REGULAR)	35,255.00		17,600.00	
KSG-250B1G (2.5 HP SPLIT TYPE REGULAR)	44,345.00		22,200.00	
KSG-300B1G (3.0 HP SPLIT TYPE REGULAR)	49,220.00		24,600.00	
SPLIT TYPE AIRCON REGULAR (Old model)		Less 40%	Less 50%	
KSM-SW10-5G1M (1.0 HP SPLIT TYPE REGULAR)	24,945.00	14,967.00	12,500.00 ✓	
KSM-SW15-5G1M (1.5 HP SPLIT TYPE REGULAR)	29,595.00	-	14,800.00 ✓	
KSM-SW20-5G1M (2.0 HP SPLIT TYPE REGULAR)	38,545.00	-	19,300.00 ✓	
KSM-SW25-5G1M (2.5 HP SPLIT TYPE REGULAR)	47,055.00		23,500.00 ✓	
KSG-SW30-6H1M (3.0 HP SPLIT TYPE REGULAR)	50,700.00		25,350.00 ✓	
SPLIT TYPE AIRCON REGULAR (New model)		Less 18%	Less 40%	
KSM-SW10-6H1M32 (1.0 HP SPLIT TYPE REGULAR)	25,995.00	21,315.90	15,600.00	
KSM-SW15-6H1M32 (1.5 HP SPLIT TYPE REGULAR)	30,795.00	25,251.90	18,500.00	
KSM-SW20-6H1M32 (2.0 HP SPLIT TYPE REGULAR)	40,195.00	32,959.90	24,100.00	
KSM-SW25-6H1M32 (2.5 HP SPLIT TYPE REGULAR)	50,495.00	41,405.90	30,300.00	
SPLIT TYPE AIRCON INVERTER (Old Model)		Less 40%	Less 50%	
KSM-IW10-6H1M (1.0 HP SPLIT TYPE INVERTER)	33,735.00		16,800.00	
KSM-IW15-6H1M (1.5 HP SPLIT TYPE INVERTER)	38,145.00	22,900.00	19,000.00	
KSM-IW20-6H1M (2.0 HP SPLIT TYPE INVERTER)	49,305.00	29,600.00	24,600.00	
KSM-IW25-6H1M (2.5 HP SPLIT TYPE INVERTER)	56,635.00	33,900.00	28,300.00	
SPLIT TYPE AIRCON INVERTER (Aptus Model)		Less 18%	Less 40%	
KSM-IW10-9L1M (1.0 HP SPLIT TYPE INVERTER)	36,995.00 ✓	30,335.90	22,200.00	
KSM-IW15-9L1M (1.5 HP SPLIT TYPE INVERTER)	41,695.00	34,189.90	25,000.00	
KSM-IW20-9L1M (2.0 HP SPLIT TYPE INVERTER)	53,095.00	43,537.90	31,850.00	
KSM-IW25-9L1M (2.5 HP SPLIT TYPE INVERTER)	60,395.00	49,523.90	36,200.00	

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
SPLIT TYPE AIRCON INVERTER (Old Primus)		Less 40%	Less 50%	
KSM-IW10AE-5G1M (1.0 HP SPLIT TYPE INVERTER)	37,435.00 ✓	22,450.00	18,700.00	
KSM-IW15AE-5G1M (1.5 HP SPLIT TYPE INVERTER)	41,815.00		20,900.00	
KSM-IW20AE-5G1M (2.0 HP SPLIT TYPE INVERTER)	51,200.00		25,600.00	
KSG-IW25AE-5G1M (2.5 HP SPLIT TYPE INVERTER)	58,515.00		29,200.00	
KSM-IW30AE-5G1M (3.0 HP SPLIT TYPE INVERTER)	69,995.00		35,000.00	
SPLIT TYPE AIRCON INVERTER (Primus w/ WIFI)		<i>same</i> Less 40%	Less 50%	
KSM-IW10WAE-7J1M (1.0 HP SPLIT TYPE INVERTER)	38,385.00 ✓	-	19,200.00	
KSM-IW15WAE-7J1M (1.5 HP SPLIT TYPE INVERTER)	42,765.00 ✓	25,650.00	21,300.00	
KSM-IW20WAE-7J1M (2.0 HP SPLIT TYPE INVERTER)	52,150.00 ✓	-	26,000.00	
KSM-IW26WAE-7J1M (2.5 HP SPLIT TYPE INVERTER)	60,995.00 ✓	36,600.00	30,500.00	
KSM-IW30WAE-7J1M (3.0 HP SPLIT TYPE INVERTER)	70,945.00 ✓	-	35,400.00	
SPLIT TYPE AIRCON INVERTER (Primus Gold w/ WIFI)		Less 18%	Less 40%	
KSG-IWF-10Wfy-8K1M32 (1.0 HP SPLIT TYPE INVERTER)	41,695.00	34,189.90	25,000.00	
KSG-IWF-15Wfy-8K1M32 (1.5 HP SPLIT TYPE INVERTER)	45,795.00	37,551.90	27,500.00	
KSG-IWF-20Wfy-8K1M32 (2.0 HP SPLIT TYPE INVERTER)	58,395.00	47,883.90	35,000.00	
KSG-IWF-25Wfy-8K1M32 (2.5 HP SPLIT TYPE INVERTER)	67,695.00	55,509.90	40,600.00	
KSG-IWF-30Wfy-8K1M32 (3.0 HP SPLIT TYPE INVERTER)	74,995.00	61,495.90	45,000.00	
LIGHT COMMERCIAL TYPE AIRCON (Old model)		Less 18%	Less 40%	
KLK-SF40-3D1M (3.0TR FLOOR MOUNTED REG)	69,995.00	-	42,000.00	
KLK-SF70-4D3M (5.0TR FLOOR MOUNTED REG)	105,395.00	86,423.90	63,250.00	
KLK-IF40-3D1M (3.0TR FLOOR MOUNTED INV)	108,195.00	88,719.90	64,900.00	
KLM-IF70-3D3M (5.0TR FLOOR MOUNTED INV)	154,735.00	126,882.70	92,800.00	
KLM-IS70-3D3M (5.0TR CEILING CASSETTE INV)	166,295.00	136,361.90	99,800.00	
KLM-SS40-4F1M (3.0TR CEILING CASSETTE REG)	81,530.00	-	48,900.00	
KLM-SS70-4F3M (5.0TR CEILING CASSETTE REG)	109,795.00	-	65,900.00	
LIGHT COMMERCIAL TYPE AIRCON (New model)		Less 18%	Less 40%	
KLK-SF40-5G1M (3.0TR FLOOR MOUNTED REG)	78,495.00	64,365.90	47,100.00	
KLK-IF40-5G1M32 (3.0TR FLOOR MOUNTED INV)	111,995.00	91,835.90	67,200.00	
KLK-IF70-5G1M32 (5.0TR FLOOR MOUNTED INV)1PH	171,395.00	140,543.90	102,850.00	
KLM-IF70-4F3M410 (5.0TR FLOOR MOUNTED INV)3PH	168,295.00	138,001.90	101,000.00	
KLM-IC40-3D1M410 (3.0TR FLOOR/CEILING INV)	126,495.00	103,725.90	75,900.00	
KLM-IS40-4F1M410 (3.0TR CEILING CASSETTE INV)	128,095.00	105,037.90	76,900.00	

MODEL/DESCRIPTION	SRP	CLASS A PRICE	NEW CLASS B PRICE	NEW CLASS C PRICE
REFRIGERATOR		Less 20%	Less 40%	Less 50%
KRD-70A (Personal Ref 2.3 cuft.)	6,495.00	5,196.00	3,900.00	3,200.00
WATER DISPENSER		Less 25%		
KWD-TL28SB (TOP LOAD)	7,995.00	6,000.00		
KWD-BL59BSS (BOTTOM LOAD)	11,995.00	9,000.00		
AIR CURTAIN		Less 18%	Less 35%	
KAC-36RG (36" AIR CURTAIN)	12,295.00	10,081.90	8,000.00	
KAC-48RG (48" AIR CURTAIN)	13,395.00	10,983.90	8,700.00	
AIR PURIFIER		Less 22%		
KAP-500CHCPUV (MINI AIR PURIFIER W/ UV)	11,650.00	9,087.00		
DEHUMIDIFIER		Less 20%	Less 40%	
KDM-20LES (DEHUMIDIFIER)	12,950.00	10,360.00	7,800.00	
ELECTRIC FAN		Net Price		
KF-16DFB (16" DESK FAN)	695.00	650.00		
KF-16SB (16" STAND FAN)	1,100.00	1,000.00		
KF-18ISF (18" INDUSTRIAL STAND FAN)	1,695.00	1,400.00		

Please be guided. Thank you very much.

Prepared By:



Mart Nathaniel R. Flores
KMI Supervisor

Noted By:



Editha M. Flores
Assistant Vice President

Approved By:



Mr. Oliver M. Filoteo
Executive Vice President

Cash basis only.