

To : Mr. Oliver M. Filoteo
Executive Vice President/COO

From : Service Department

Subject : Labor Charges and Rebates for KLG-IF100-4F3M410

Date : January 29, 2024

Ref : SVC-000-24-01-010

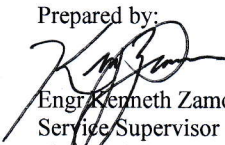
CC : DCO / SVC-ACCTG / KMI / SALES / OP

I trust this letter finds you well. I am writing to present the labor charges associated with our upcoming commercial air conditioning product line the KLG-IF100-4F3M410. We've considered industry standards, market conditions, and operational costs to ensure a fair and competitive pricing structure: **Effective February 1, 2024**

Here are the following labor and material charges:

	Labor	Rebates	
		Regular ASC	Preferred ASC
1. Installation			
Initial Charge (Labor)	P 20,000.00	n/a	n/a
Inclusion			
10ft Copper tube (Hard Drawn Type L)			
7/8 x 3/8 with Rubber Insulation			
10ft Royal Cord (2mm ² , 4 wires)			
10ft Cord 2mm ² (Ground wire)			
Consumable materials like aerotape, polyethylene tape, electrical tape, screws and sealant			
Flushing, Leak testing and Vacuum			
Testing and Commissioning			
Exclusion			
Excess of 10 ft Copper tube (Hard Drawn/ Type L)	P 850.00 /ft		
7/8 x 3/8 with Rubber Insulation			
Excess of 10ft Royal Cord	P 100.00 /ft		
Circuit Breaker 100Amps / 3ph	P 3,000.00 /pc		
Power supply wire, dismantling of existing unit			
Indoor and outdoor bracket			
masonry, carpentry works and			
Equipment mobilization			
2. Repair and Maintenance			
Check up fee	P 1000.00	P 700.00	P 800.00
General Cleaning	P 4,000.00	n/a	n/a
Pump down General Cleaning	P 6,000.00	n/a	n/a
Minor Repair	P 2,000.00	P 1,300.00	P 1,400.00
(Replacement of sensors, capacitors, OLP			
Swing motor, drain hose, louver, filter net			
Display board			
Major Repair	P 5,000.00	P 2,000.00	P 2,100.00
(Parts replacement not included in minor repair)			
System Reprocess	P 15,000.00	n/a	n/a
Leak test, Flushing, Vacuum, Freon Charging			
Replacement of parts (Strainer, expansion valve, capillary tube, Evaporator Condenser and Compressor)			
3. Installation endorsement Fee	P 2000.00		

Prepared by:


Engr. Kenneth Zamora
Service Supervisor
Field and Shop Operation

Approved by:


Mr. Oliver M. Filoteo
Executive Vice President / COO

Noted by:


Mr. Alvin de Rivera
Asst. Service Manager

2/5/2024