

August 15, 2024

STANDARD INSURANCE ATTN: MS. MARIFE PINEDA Email: mpineda@standard-insurance.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED | | AMOUNT |
|-------------------------|--------|--|------------|------------|-----|------------|
| 1 | UNIT/S | MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE | 113,195.00 | 81,292.10 | PHP | 81,292.10 |
| 1 | UNIT/S | MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32 | 41,995.00 | 28,756.10 | PHP | 28,756.10 |
| 1 | UNIT/S | MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32 | 49,995.00 | 34,996.10 | PHP | 34,996.10 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL UNIT COST | | | | | PHP | 145,644.30 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Initial Charge for 1 Floor Mounted AC: P11,000.00 (3tr.) / P14,000.00 (5tr.) including Labor;

Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot);

1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot); labor.

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes 34, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube. Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.hp), Circuit Breaker (Nema), Special Designed Bracket.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, THREE (3) YEARS WARRANTY ON COMPRESSOR. FOR SPLIT TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE. PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM KMI-ASSISTANT

Noted by:

MART NATHAMER B. FLORES

KMI-QUOTE-08-24-0733 REG-22%/7K/4K

Kolin Marketing, Inc.

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Approved Byr

MS. EDITHA M. FLOF

Conforme:

SIGNATURE OVER PRINTED NAME

Bringing comfort to your home.