

# kolin

air conditioner

August 30, 2024

STATE ENTERPRISE  
ATTN: MR. BRIAN CHEN  
7532 CRUZ COMPOUND, DR. A. SANTOS AVE., SUCAT PARAÑAQUE CITY  
TEL#: 0917-6391437

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

## A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF70-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 61,200 Kj/h (5.0TR) FULL DC INVERTER R-32 SINGLE PHASE	173,995.00	127,716.10	PHP	127,716.10
TOTAL UNIT COST					PHP	127,716.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	53,015.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	181,331.10

## TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

## WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: \*\*\* Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLE S. LIM  
KMI-ASSISTANT

Noted by;

  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-08-24-0752  
TYT-22%/8K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

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Fax: (632) 8852-2170 / (632) 8852-4792

Bringing comfort to your home.



**KOLIN Philippines International Inc.**  
**Survey Form**

**No 003519**

Customer Name : STATE ENTERPRISES Date : 8-29-21  
 Address : 7832 OLIVE COMPOUND, 11th A, SANTOS DA SJR No. : 196H  
BLVD. SAN ISIDRO SUBT. POWER CO.  
 Establishment Type : Residential ☐ Area Surveyed :  
 Commercial ☒ Area Surveyed : W/XT HOUSE  
 Recommended Product Model : KL6-1F70-561M32

**Cooling Capacity Computation**

Floor Area : 148.4 sqm.  
 Ceiling Height : 2.7 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>148.4</u>	x	550 Btu/h	<u>81620</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>81620</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>1</u>	x	300 Btu/h	<u>300</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer		x	400 Btu/h	
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>3300</u> Btu/h

**Recommended Cooling Capacity**

9.4  
81920 Btu/h

**Note :** Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

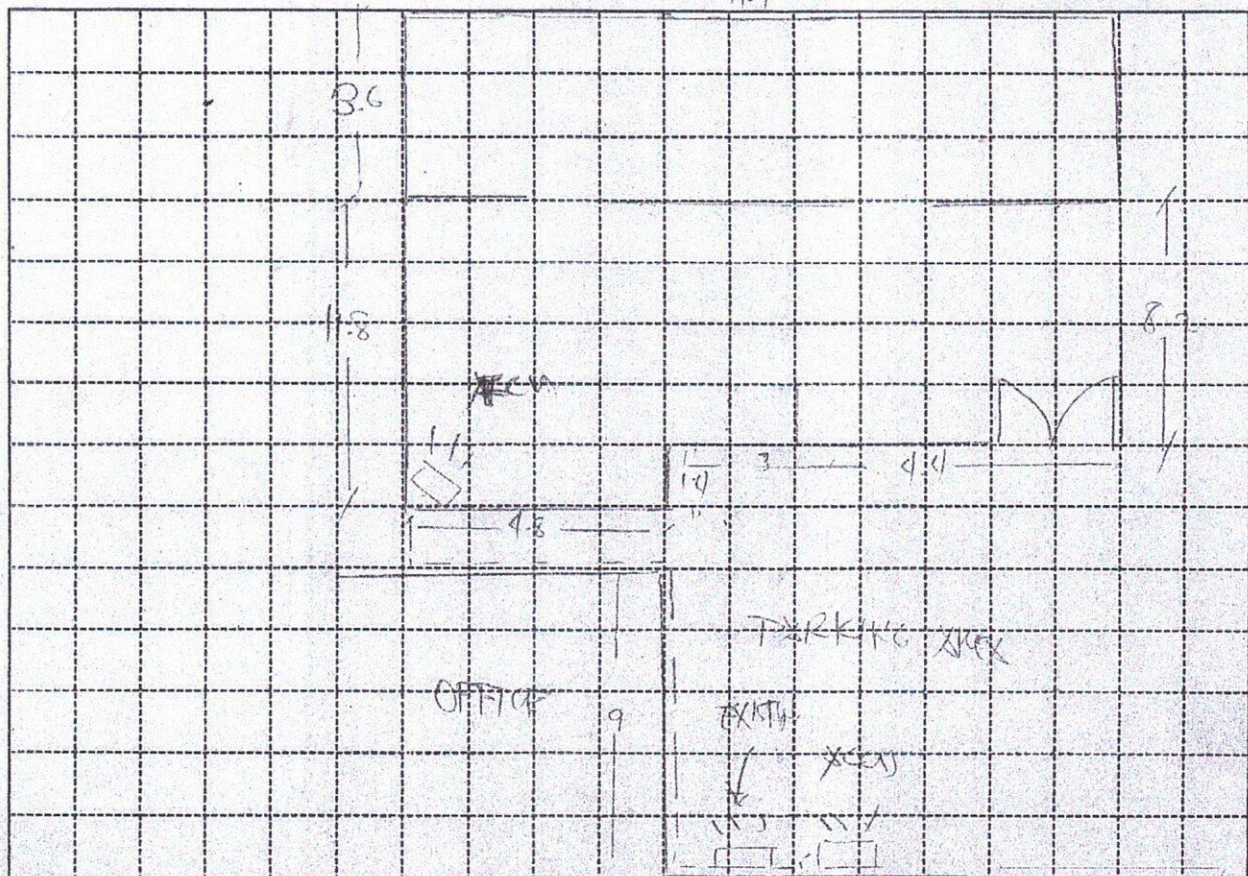
- |                                   |   |   |
|-----------------------------------|---|---|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included          |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included          |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                    |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

CUSTOMER NEED TO PROVIDE POWER SUPPLY AT  
THE OUTDOOR LOCATION.  
EXPLORE COMPRESSOR AND PIPELINE IN THE  
WALL.  
NEED WINTER DUE TO UNDER GROUND.





Indoor Unit Location : LEFT CORNER 45° GOING/FACE CENTER  
Outdoor Unit Location : AT THE EXISTING WOOD - UP, LEFT SIDE OF 3RD  
Pipe Length : 22 METERS / 73 FT EXISTING  
Special Note :

Installation Cost Estimate			
Material Description	Qty	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	65 FT	400	2600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20 FT	100	2000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	70	490
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)	1	5500	5500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2" x 10'	1 FT	15	15
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			19000
TOTAL ESTIMATE			P 53,005

**Note :**

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Green 2. Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

**Customer Conforme:**

**Signature Over Printed Name**



August 30, 2024

STATE ENTERPRISES

7532 Cruz Compound, Dr. A. Santos Ave. Brgy San Isidro Sucat Paranaque City

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
WAREHOUSE	148.4 sqm	KLG-IF100-4F3M410	KLG-IF70-5G1M32	Calculated 9.4hp under by 2.4hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-1year).**

For your guidance and information

Prepared by:

Jeoffrey T. Dadios  
Surveyor

Approved by:

Mr. Arvin de Rivera  
Service Manager

Aug. 30, 2024

Noted by:

Engr. Kenneth Zamora  
Service Supervisor - Field  
and Shop Operation

Customer Conforms:

Signature Over Printed Name