



December 10, 2024

MR. ANASTACIO TUQUIB  
85 SPEAKER PEREZ ST., BRGY. LOURDES, QUEZON CITY  
TEL#: 0917-7098076 / 0920-9608076

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**\*\* KOLIN RECOMMENDATION**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
TOTAL UNIT COST					PHP	28,756.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,095.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,451.10

**\*\* CUSTOMER'S CHOICE**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
TOTAL UNIT COST					PHP	21,736.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,095.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	41,431.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: **\*\*\* Need to sign waiver agreement due to under capacity of unit choice.**

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**\*\* INSTALLATION COST will be based on actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-12-24-1007  
ECY-22%/4K

Conforme: \_\_\_\_\_  
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
www.kolinphil.com.ph / kolinphilippines



**KOLIN Philippines International Inc.**  
**Survey Form**

**Nº 003564**

Customer Name : APACIA TUGWIR Date : 12-07-20  
 Address : 25 SINGAPORE STREET, LAMPYER D.C. SJR No. : 235601

Establishment Type : Residential ☒ Area Surveyed : MASTER BED ROOM  
 Commercial ☐ Area Surveyed : \_\_\_\_\_

Recommended Product Model : KSM JWS INVERTER 22 (KSM JWS INVERTER 22)  
RECOMMENDATION CHASSIS CASE

**Cooling Capacity Computation**

Floor Area : 28.5 sqm.  
 Ceiling Height : 2.7 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>28.5</u>	x	550 Btu/h	<u>15,675</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	_____ Btu/h
Total Cooling Capacity	_____			<u>15,675</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>10</u>	x	200 Btu/h	<u>2,000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity	_____			<u>3,000</u> Btu/h

**Recommended Cooling Capacity** 19 12,075 Btu/h

**Note :** Compressor warranty will be **reduced to 3 yr.** if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

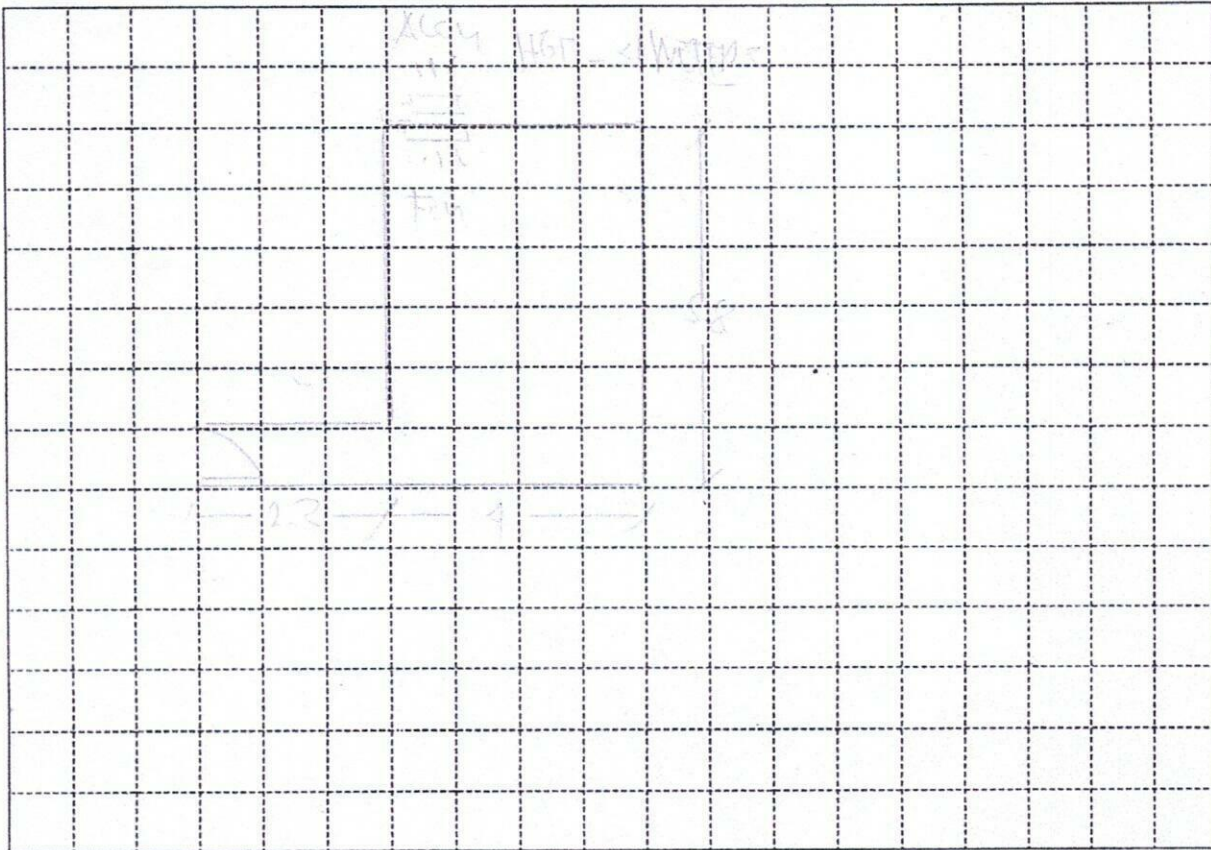
**Scope of Work Agreement**

- |                                   |   |  |
|-----------------------------------|---|--|
| 1. Copper tube lay-out            | <input type="checkbox"/> Expose                                       | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input type="checkbox"/> No  |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                                     | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input type="checkbox"/> No  |

**Dimension :** \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

ON SITE PROVIDED OUTDOOR BRACKET WITH LARGE  
CUSTOMER IS NEED TO TRANSFER POWER SUPPLY TRIGGER  
LINE TO THE OUTDOOR LOCATION  
CUSTOMER PROVIDE SCAFFOLDING 1 PZ



Indoor Unit Location : LEFT CENTER, UP OF WINDOW.  
 Outdoor Unit Location : CENTER OF WINDOW (MAXIMUM 12' FROM WALL)  
 Pipe Length : 5 METERS / 17 FT. HGT: 1 METRIC  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	17	50	850
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	17	100	1700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	17	60	1020
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)	1		600
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	3000	150	450
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose	17	20	340
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			600
TOTAL ESTIMATE		P	19,070

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name