



December 13, 2024

MAGELLAN COMMODITIES INC.  
ATTN: MS. BERYL ADOLFO  
Email: mcipaco.purchasing@gmail.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

**\*\* OPTION 1 (RECOMMENDATION)**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WYF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	52,744.10	PHP	52,744.10
TOTAL UNIT COST					PHP	52,744.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,020.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	72,364.10

**\*\* OPTION 2 (CUSTOMER'S CHOICE)**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	34,996.10	PHP	34,996.10
TOTAL UNIT COST					PHP	34,996.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,020.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	54,616.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**\*\* INSTALLATION C/O ASP (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. KIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

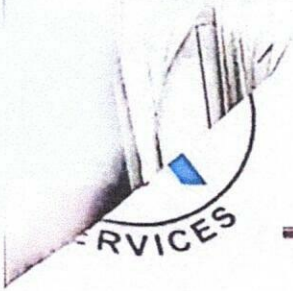
Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-12-24-1016  
REG-22%/7K/4K

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
www.kolinphil.com.ph / kolinphilippines





## RKH Airconditioning Services

Maintenance-Repair-Services-Installation  
#55 Star St. Brgy. Poblacion Mandaluyong City  
Tel. No. : 7914-52-49/ 09288987454/09169941262

Customer Name: Magellan Commodities

Date: 12.9.2024

Establishment Type: Residential ☐

Area Surveyed: \_\_\_\_\_

Commercial ☒

Area Surveyed: OFFICE (ACCOUNTING)

Recommended Product Model: \_\_\_\_\_

### Cooling Capacity Computation

Floor Area: 31.2 sqm.

Ceiling Height: \_\_\_\_\_ mtr.

Floor Area: 31.23

Ceiling Height (excess of 3 mtrs.) \_\_\_\_\_

Window Direct Sunlight 17,176.5

Total cooling Capacity

x 550 Btu/h 17,176.5  
x 20% \_\_\_\_\_  
x 20% - 50% 3435.3  
x \_\_\_\_\_

Add: Additional Heat load

\*No. of Person 6  
\*No. of Ordinary light (<40w) 6  
\*No. of Special light(>40) \_\_\_\_\_  
\*No. of Refrigerator \_\_\_\_\_  
\*No. of Cooking Range \_\_\_\_\_  
\*No. of Laptop Computer 1  
\*No. of Desktop Computer 5  
\*No. of T.V. \_\_\_\_\_  
\*No. of Printer 1  
\*No. of Photocopier \_\_\_\_\_

x 300Btu/h 1800  
x 200Btu/h 1200  
x 400 Btu/h \_\_\_\_\_  
x 400 Btu/h \_\_\_\_\_  
x 800 Btu/h \_\_\_\_\_  
x 1500 Btu/h 150  
x 400 Btu/h 2000  
x 400 Btu/h \_\_\_\_\_  
x 500 Btu/h 500  
x 1000 Btu/h \_\_\_\_\_

Total Cooling Capacity

Recommended Cooling Capacity: 26,261.8 / 9000 = 3hp

Note: Compressor warranty will be reduced to \_\_\_\_yr. If air conditioner purchased is lower than the Recommended cooling capacity or pipe lay-out beyond the maximum allowable length.

### Scope of Work Agreement:

\*Copper tube lay-out ☒ Expose ☐ Embedded  
\*Chipping ☐ Included ☒ Not Included  
\*Fabricated Bracket ☐ Yes ☐ Shop ☐ Site ☒ No  
\*Service Ledge ☐ Yes ☒ No  
\*Dismantling Of Existing Aircon ☐ Included ☒ Not Included  
\*Ducting ☐ Yes ☒ No

Dimension: \_\_\_\_\_



# RKH Airconditioning Services

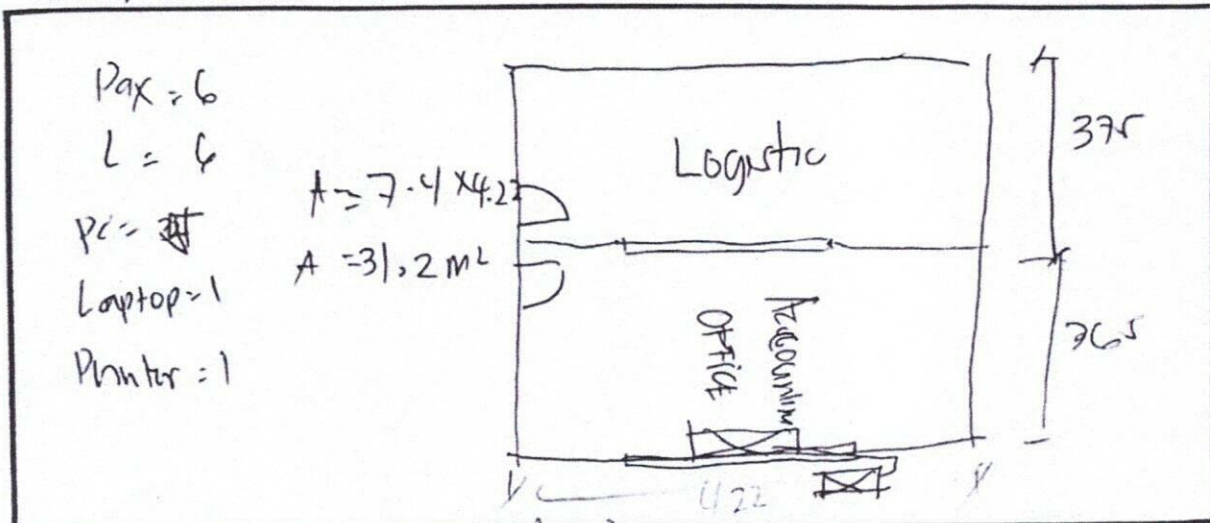
Maintenance-Repair-Services-Installation

#55 Star St. Brgy. Poblacion Mandaluyong City

Tel. No. : 7914-52-49/ 09288987454/09169941262

- \*Plastering, Carpentry and restoration works are to be done by the customer.
- \*Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- \*Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- \*Other concern: \_\_\_\_\_

Plan Lay - out NO: 0007



Indoor Unit Location

Outdoor Unit Location

Pipe Length

Special Note

TOP OF WINDOW  
TOP OF ROOF BELOW WINDOW

## INSTALLATION COST ESTIMATED:

Materials Description	Qty.	Unit Cost	Total Cost
Copper tube (1/4 x 3/8, 1/4 x 1/2, 1/4 x 5/8, 3/8 x 5/8, 3/4 x 3/8, 3/4 x 1/2)	17ft	₱400.00	₱6,800.00
Wire (Royal Cord-signal wire) (Excess of 10ft.)	23ft	₱100.00	₱2,300.00
Wire (Royal Cord- Breaker to ODU) 3.5mm / 5.5mm x 3C	6ft	₱70.00	₱420.00
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1PC	₱1000.00	₱1000.00
Bracket(ODU) (Impt / Fabricated), (Floor/ Wall)			
Bracket (WAC) Angel Type			
PVC Pipe (Drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Worksmtr.			
Dismantling Fee (existing airconditioner)			
INITIAL CHARGE	1 unit	₱8,500	₱8,500

TOTAL ESTIMATE: P

19,020.00/4

Note;

- Survey fee will be deducted in the Installation fee.