



December 2, 2024

MR. ROMMEL CHUA  
166 P. ZAMORA ST. BRGY. ADDITIONAL HILLS, SAN JUAN CITY  
TEL#: 0917-8766635

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

| QTY  | U/M    | MODEL / DESCRIPTION  | SRP       | DISCOUNTED PRICE |     | AMOUNT     |
|--|--------|--|-----------|------------------|-----|------------|
| 2  | UNIT/S | MODEL: KSM-IW20-WCT10M1M32<br>KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER<br>18,990 Kj/h (2.0HP) REGULAR INVERTER R-32 | 41,995.00 | 28,756.10        | PHP | 57,512.20  |
| TOTAL UNIT COST                                      |        |  |           |                  | PHP | 57,512.20  |
| ESTIMATED COST OF INSTALLATION (please see attached) |        |  |           |                  | PHP | 56,570.00  |
| OTHERS: DELIVERY CHARGE                              |        |  |           |                  | PHP | 600.00     |
| TOTAL UNIT COST                                      |        |  |           |                  | PHP | 114,682.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**\*\* INSTALLATION C/O ASP (cost will be based on actual)**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-12-24-0993  
REG-22%/4K

Conforme:

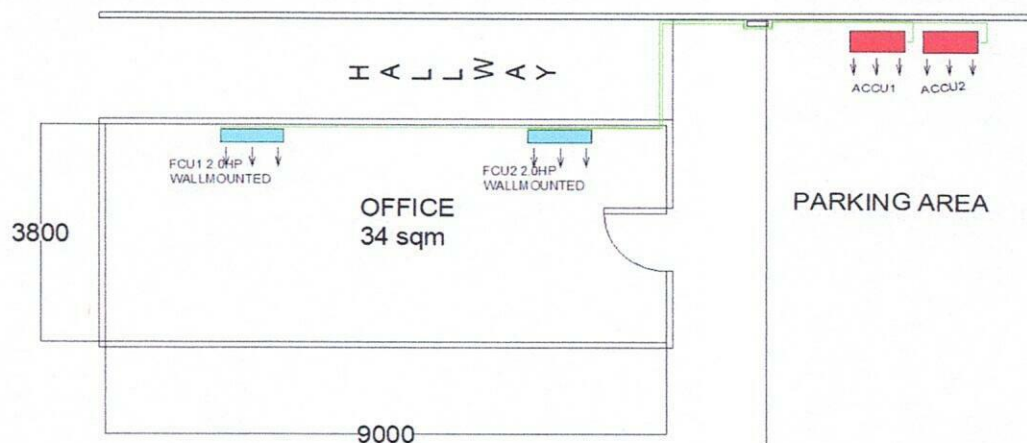
SIGNATURE OVER PRINTED NAME



December 2, 2024  
 ROMMEL CHUA  
 166 P. Zamora St. Brgy. Additional Hills, San Juan City  
[0917-8766635](tel:0917-8766635)

| MODEL               |                             | QTY         |                  |
|---------------------|-----------------------------|-------------|------------------|
| KSM-IW20-WCT10M1M32 |                             | 2           |                  |
| OFFICE              |                             |             |                  |
| Area ≈ 34 sq.m      |                             |             |                  |
| ACU 1               | 2.0hp Wallmounted Inverter  |             |                  |
|                     | KSM-IW20-WCT10M1M32         |             |                  |
|                     | Estimated Pipe Length       | : 56        | ft               |
|                     | Estimated Royal Cord Length | : 61        | ft               |
|                     | Initial Charge              |             | P 7,500.00       |
|                     | Includes:                   |             |                  |
|                     | Labor                       |             |                  |
|                     | 10ft Copper Tube            |             |                  |
|                     | 10ft Royal Cord             |             |                  |
|                     | Outdoor Bracket (wall)      |             |                  |
|                     | Other Consumables           |             |                  |
| Additional Charges  |                             | Description | Unit             |
|                     | Copper Tube                 | 1/4"x 1/2"  | 46 ft            |
|                     | Royal Cord                  | 2.mm2 x 4C  | 51 ft            |
|                     | Royal Cord (ODU-Breaker)    | 3.5mm2 x 3C | 5 ft             |
|                     | Circuit Breaker(NEMA)       | 30A/ 1Ph    | 1 pc(s)          |
|                     | Dismantle                   | 2.0hp       | 1 set(s)         |
|                     |                             |             | P 350.00 / ft    |
|                     |                             |             | P 100.00 / ft    |
|                     |                             |             | P 60.00 / ft     |
|                     |                             |             | P 1,000.00 / pc  |
|                     |                             |             | P 2,500.00 / set |
|                     |                             |             | P 16,100.00      |
|                     |                             |             | P 5,100.00       |
|                     |                             |             | P 300.00         |
|                     |                             |             | P 1,000.00       |
|                     |                             |             | P 2,500.00       |
|                     |                             |             | P 25,000.00      |
| Estimated Charges   |                             |             | P 32,500.00      |

|                    |                             |             |                     |                |                |             |
|--------------------|-----------------------------|-------------|---------------------|----------------|----------------|-------------|
| ACU 2              | 2.0hp Wallmounted Inverter  |             | KSM-IW20-WCT10M1M32 |                |                |             |
|                    | Estimated Pipe Length       | :           | 37                  | ft             |                |             |
|                    | Estimated Royal Cord Length | :           | 42                  | ft             |                |             |
|                    | Initial Charge              |             |                     |                |                | P 7,500.00  |
|                    | Includes:                   |             |                     |                |                |             |
|                    | Labor                       |             |                     |                |                |             |
|                    | 10ft Copper Tube            |             |                     |                |                |             |
|                    | 10ft Royal Cord             |             |                     |                |                |             |
|                    | Outdoor Bracket (wall)      |             |                     |                |                |             |
|                    | Other Consumables           |             |                     |                |                |             |
| Additional Charges |                             | Description | Unit                | Price Per Unit |                | Subtotal    |
|                    | Copper Tube                 | 1/4"x 1/2"  | 27 ft               | P              | 350.00 / ft    | P 9,450.00  |
|                    | Royal Cord                  | 2.mm2 x 4C  | 32 ft               | P              | 100.00 / ft    | P 3,200.00  |
|                    | Royal Cord (ODU-Breaker)    | 3.5mm2 x 3C | 7 ft                | P              | 60.00 / ft     | P 420.00    |
|                    | Circuit Breaker(NEMA)       | 30A/ 1Ph    | 1 pc(s)             | P              | 1,000.00 / pc  | P 1,000.00  |
|                    | Dismantle                   | 2.0hp       | 1 set(s)            | P              | 2,500.00 / set | P 2,500.00  |
|                    |                             |             |                     |                |                | P 16,570.00 |
| Estimated Charges  |                             |             |                     |                |                | P 24,070.00 |

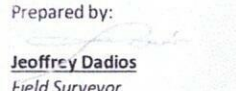


Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

**Note:**

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Expose coppertube in the area, perform draintest for the old drainline.
- 4 Customer will cut the cabinet for indoor unit.
- 5 Working days: Monday to Saturday, 8am- 5pm with parking. 4 pax
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 8 Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , is not included in the scope of work of Kolin. Transfer to new location.
- 9 Final charges will be based on actual installation.

Prepared by:

  
Jeffrey Dadios  
Field Surveyor

Customer Conformer:

\_\_\_\_\_  
Signature Over Printed Name

Reviewed by:

  
Engr. Kenneth Zamora  
Service Supervisor  
Field and Shop Operation