

June 14, 2024

MR./MS. GRACE & RICARDO CHUA
2176 DON CHINO ROCES AVE., BRGY. PIO DEL PILAR, PASONG TAMO, MAKATI CITY
TEL #: 0917-8100658

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IS60-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 55,503 Kj/h (5.0TR) INVERTER R-32	154,995.00	120,896.10	PHP	120,896.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	60,965.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	182,461.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, THREE (3) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

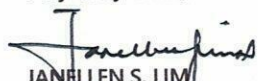
PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted By:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-06-24-0534
REG-22%

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

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Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

ANNIVERSARY
EST. 1996

Bringing comfort to your home.

Customer Name : UNICEF / MARIANO C. ALONSO
 Address : DAVAO CITY, P.O. BOX 10000, AVE. P. S. O. P. D. / NO. 10000

Date : 6-13-24
 SJR No. : 207680

Establishment Type : Residential ☐
 Commercial ☒

Area Surveyed : OFFICE X 100X

Recommended Product Model : KLM 1560 X X 1W 32

Cooling Capacity Computation

Floor Area : 164.4 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>164.4</u>	x	550 Btu/h	<u>90420</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>90420</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>32</u>	x	300 Btu/h	<u>9600</u> Btu/h
No. of Ordinary Light (<40w)	<u>20</u>	x	200 Btu/h	<u>4000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>32</u>	x	400 Btu/h	<u>12800</u> Btu/h
No. of Printer	<u>10</u>	x	500 Btu/h	<u>5000</u> Btu/h
No. of Photocopier	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>32400</u> Btu/h

Recommended Cooling Capacity

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
 10. Other concern;

DISMANTLE AND REPLACE UNIT ASIO COPY/MAKE
6. DASH RECOVER FROM THE LAY-OUT OF NEW
CONSTRUCTION ON SITE OUTDOOR BLINDING (WALLS)
PERIOD WORKING DUE TO UNDER CAPACITY
WITH EXISTING OF 3HP / 4HP

SEE SURVEY FORM # 3479
FOR REFERENCES

Indoor Unit Location : SAME LOCATION LEFT OF XMAS CENTER
Outdoor Unit Location : DESIGNATED OUTDOOR LOCATION EXISTING
Pipe Length : 24 METERS / 79 FT
Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	69 FT	400	27,600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	70 FT	1000	70,000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	70 FT	70	4,900
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1,000
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)	1	1500	1,500
Bracket (WAC) Angle Type	1	1500	1,500
PVC Pipe (drain) 2" / 1.6" x 3/4" x 6	10 PCS	350	3,500
PVC Pipe (electrical) 3/4", 1"	4 PCS	150	600
Drain Pump- FWH 1/2 HP	1	175	175
Drain Pump Hose	1	175	175
Chipping Works mtr.			3000
Dismantling Fee (existing air-conditioner) 4 HP			15000
Initial Charge			
TOTAL ESTIMATE			P 60,965

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name
JEDR-KA 1/20/01

Customer Conforme:

Signature Over Printed Name

June 14, 2024

CAVACON / Grace/ Ricardo Chua

2176 Don Chine Rocas Ave. Brgy Del Pilar Pasong Tamo Makati

9453405434

cavacon_corporation@yahoo.com

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
OFFICE AREA	164.4 sqm	KLM-IS60-AA1M32 2 UNITS	1 unit KLM-IS60-AA1M32 WITH EXISTING 3.0TR	CALCULATED 10.0TR UNDER BY 2.0TR

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-1year).**

For your guidance and information

Prepared by:

Jeoffrey Dadios
Surveyor

Approved by:

Mr. Alvin de Rivera
Service Manager

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Customer Conforme:

Signature Over Printed Name