

TO : SALES DEPARTMENT
FROM : KOLIN MARKETING, INC.
SUBJECT : REVISED DISCOUNTING SCHEME
DATE : November 27, 2024
REF : **KMI-000-24-11-081**
CC : DCO/Sales/KMI CAVITE

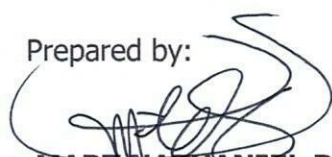
This is to formalize the discounting scheme of KMI to the following customers.

CUSTOMER	PRODUCT				
	Air Circulator New Model	Industrial/ Wall Fan DC	Showcase Chiller	Personal Ref	Portable Aircon
BOARD OF DIRECTOR'S	Less 22% / Less 150.00	Less 22% / Less 150.00	Less 25% Less 300.00	Less 25%	Less 25%
VIP/REFER RALS	Less 22% / Less 150.00	Less 22% / Less 150.00	Less 25% Less 300.00	Less 25%	Less 25%
EMPLOYEE'S	Less 22% / Less 150.00	Less 22% / Less 150.00	Less 25% Less 300.00	Less 25%	Less 25%
INQUIRY	Less 20%	Less 20%	Less 20%	Less 20%	Less 20%

Note: Additional Discount is subject for approval.
Bulk orders minimum of 10 units.

Thank you very much.

Prepared by:



MART NATHANIEL R. FLORES

KMI Supervisor

Noted by:



EDITH M. FLORES

Assistant Vice-President

Approved by:



OLIVER M. FILOTEO

Chief Executive Officer - CEO