



November 20, 2024

STANDARD INSURANCE  
BUILDING C HALLWAY  
ATTN: MR. BENJIE STO. TOMAS  
Email: bstotomas@standard-insurance.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KLM-IC40-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32	117,995.00	92,036.10	PHP	184,072.20
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	184,672.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

\* Initial Charge for 1 Floor/Ceiling Mounted AC: P12,000.00 (3tr.) / P14,000.00 (5tr.)including Labor;  
Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot);  
1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot);labor.

WARRANTY:

FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by;

MARTINATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

11/20/24

KMI-QUOTE-11-24-0972  
REG-22%

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
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Fax: (632) 8852-2170 / (632) 8852-4792  
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