

STANDARD INSURANCE ATTN: MS. MARIFE PINEDA

Email: mpineda@standard-insurance.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	-	AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	РНР	28,756.10
2	UNIT/S	MODEL: KAG-145WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 13,210 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 22"x28"x15"	32,995.00	24,436.10	РНР	48,872.20
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	78,228.30

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP) Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes 3/4, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube. Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.hp), Circuit Breaker (Nema), Special Designe * Installation Charge for Window Type AC: Php 1,200.00 per Unit.

WARRANTY:

FOR SPLIT TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR. FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE. PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM KMI-ASSISTANT

Nøted by;

KMI-SUPERVISOR

KMI-QUOTE-11-24-0974 REG-22%/4K/1.3K

Approved By:

MS. EDITHA M. FLORES AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

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www.kolinphil.com.ph / kolinphilippines