



November 4, 2024

A TRUSTWORTHY DRUG CO.
533 HERBOSA ST. COR. TIOCO, BRGY. TONDO MANILA CITY
TEL#: 0917-8466668

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-SW10-6H1M32 KOLIN WALL MOUNTED AIRCONDITIONER 9,495 Kj/h (1.0HP) NON-INVERTER R-32	25,995.00	13,196.50	PHP	13,196.50
TOTAL UNIT COST					PHP	13,196.50
ESTIMATED COST OF INSTALLATION w/ dismantling of existing unit (please see attached)					PHP	22,795.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	36,591.50

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**** cost will be based on actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-11-24-0933
ECY-30%/5K

Conforme:

SIGNATURE OVER PRINTED NAME

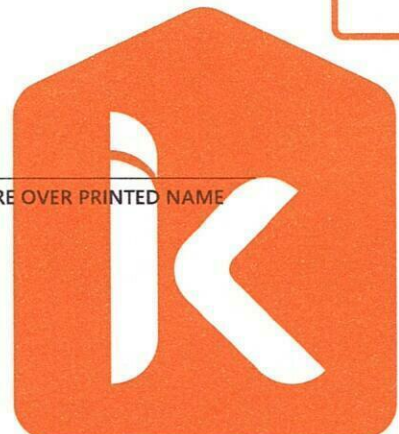
Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003548

Customer Name : ANG TRADING COMPANY Date : 10-21-21
 Address : 2nd Floor, 1st Cor. Tross, Alay Farm SJR No. : 122153

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☐ Area Surveyed : OFFICE

Recommended Product Model : KSM-1W10-1NCT10H1M32 - inverter
KSM-SW10-GHIM32 - non inverter

Cooling Capacity Computation

Floor Area : 9.4 sqm.
 Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>9.4</u>	x	550 Btu/h	<u>5170</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>5170</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>3</u>	x	200 Btu/h	<u>600</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>3</u>	x	400 Btu/h	<u>1200</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>7900</u> Btu/h

Recommended Cooling Capacity

8,070 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

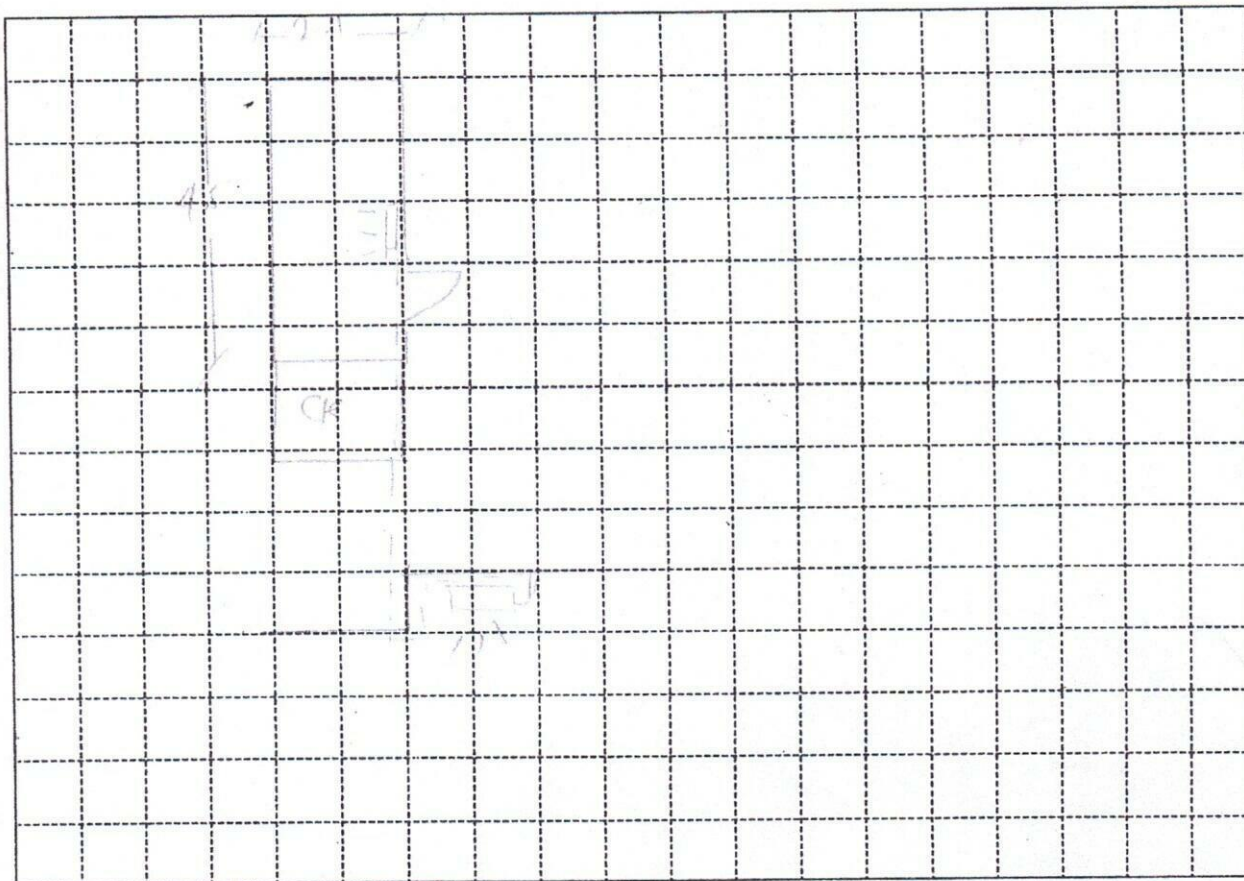
Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|-----------------------------------------------------------|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

WITH DIVULGE AND COMMUNICATION NIKO
WITH THE HOUSE - AGAINST THE HOUSE FOR
THE WORK NEW COPPER TUBE AND DUCTING



Indoor Unit Location : LEFT OF DOOR UP, SAME LOCATION
 Outdoor Unit Location : AT THE LARGE FINE EXIT SAME LOCATION
 Pipe Length : 30 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	20 FT	350	7000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20 FT	100	2000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	20 FT	60	1200
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	20 FT	100	2000
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2"	20 FT	75	1500
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			2500
Initial Charge			1500
TOTAL ESTIMATE		P	22,795

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name.

Customer Conforme:

Signature Over Printed Name