



November 7, 2024

MR. MILO RAMIREZ
483 DEL MONTE AVE. BRGY. MANRESA, QUEZON CITY
TEL#: 0917-5221199

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** LIVING/DINING**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	81,292.10	PHP	81,292.10
TOTAL UNIT COST					PHP	81,292.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	24,675.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	106,567.10

**** KITCHEN**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	81,292.10	PHP	81,292.10
TOTAL UNIT COST					PHP	81,292.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,165.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	100,457.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.


PRICES IS VAT INCLUSIVE.

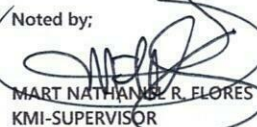
**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-11-24-0948
REG-22%/7K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme: _____
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines.com



KOLIN Philippines International Inc.
Survey Form

Nº 003554

Customer Name : MILK KX/MK2 Date : 11-6-24
 Address : 123 DEL MONTE AVE. BLOK MANILA Q.C. SJR No. : 119017

Establishment Type : Residential ☒ Area Surveyed : Living / Dining
 Commercial ☐ Area Surveyed : _____

Recommended Product Model : KJL 114-56/m31

Cooling Capacity Computation

Floor Area : 40 sqm.
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>40</u>	x	550 Btu/h	<u>22,000</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u>4,400</u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u>4,400</u> Btu/h
Total Cooling Capacity				<u>30,800</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>20</u>	x	300 Btu/h	<u>6,000</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3,000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u>0</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u>0</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u>0</u> Btu/h
No. of Desktop Computer		x	400 Btu/h	<u>0</u> Btu/h
No. of Printer		x	500 Btu/h	<u>0</u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u>0</u> Btu/h
Total Cooling Capacity				<u>39,800</u> Btu/h

Recommended Cooling Capacity

39,800 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

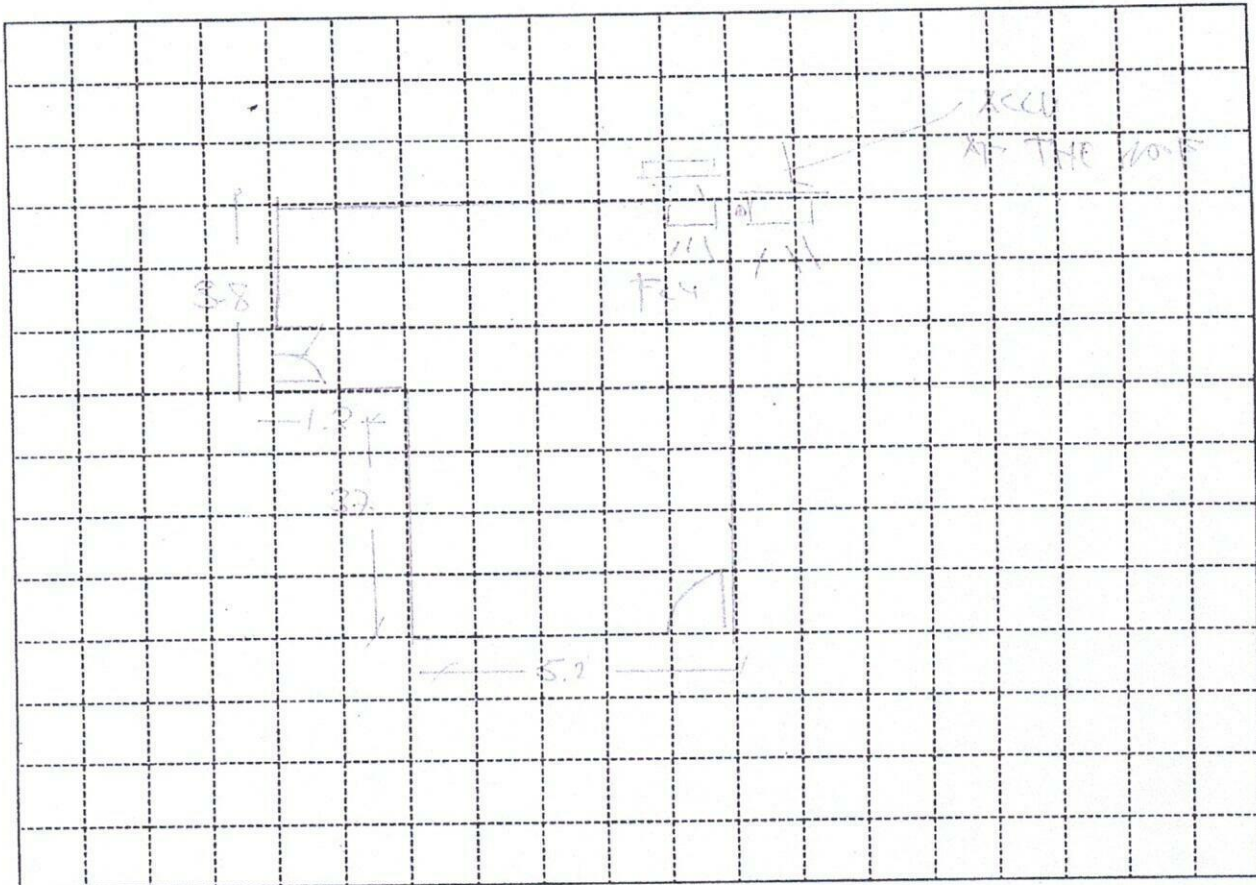
Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

1. Remove old aircon and replace new coil/condenser
2. Remove old bracket and install new bracket
3. Use existing outdoor electrical & bracket
4. Install outdoor bracket, or use coil brace



Indoor Unit Location :

RIGHT CORNER, SAME LOCATION

Outdoor Unit Location :

AT THE ROOF, SAME LOCATION

Pipe Length :

24 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	14 FT	400	5600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	21 FT	100	2100
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	1	20	20
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)	1	1650	1650
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"	1	150	150
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain Pump Hose WHITE 7/8"	2 FT	10	20
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 300			300
Initial Charge			1000
TOTAL ESTIMATE			P 24,675 -

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY 030105
Signature Over Printed Name.

Customer Conforme:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

No 003555

Customer Name : WILLIAM P. SYMONEZ Date : 11-6-74
 Address : 473 DEL MONTE AVE BAY VIEW, W.C. SJR No. : 22949

Establishment Type : Residential ☒ Area Surveyed : KITCHEN
 Commercial ☐ Area Surveyed : _____

Recommended Product Model : KLC 1540 - 56/m32

Cooling Capacity Computation

Floor Area : 30 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>30</u>	x	550 Btu/h	<u>16500</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u> </u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u> </u> Btu/h
Total Cooling Capacity				<u>16500</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>10</u>	x	300 Btu/h	<u>3000</u> Btu/h
No. of Ordinary Light (<40w)	<u>7</u>	x	200 Btu/h	<u>1400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u> </u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u> </u> Btu/h
No. of Desktop Computer <u>1</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u> </u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u> </u> Btu/h
Total Cooling Capacity				<u>6700</u> Btu/h

Recommended Cooling Capacity

2.6
23200 Btu/h

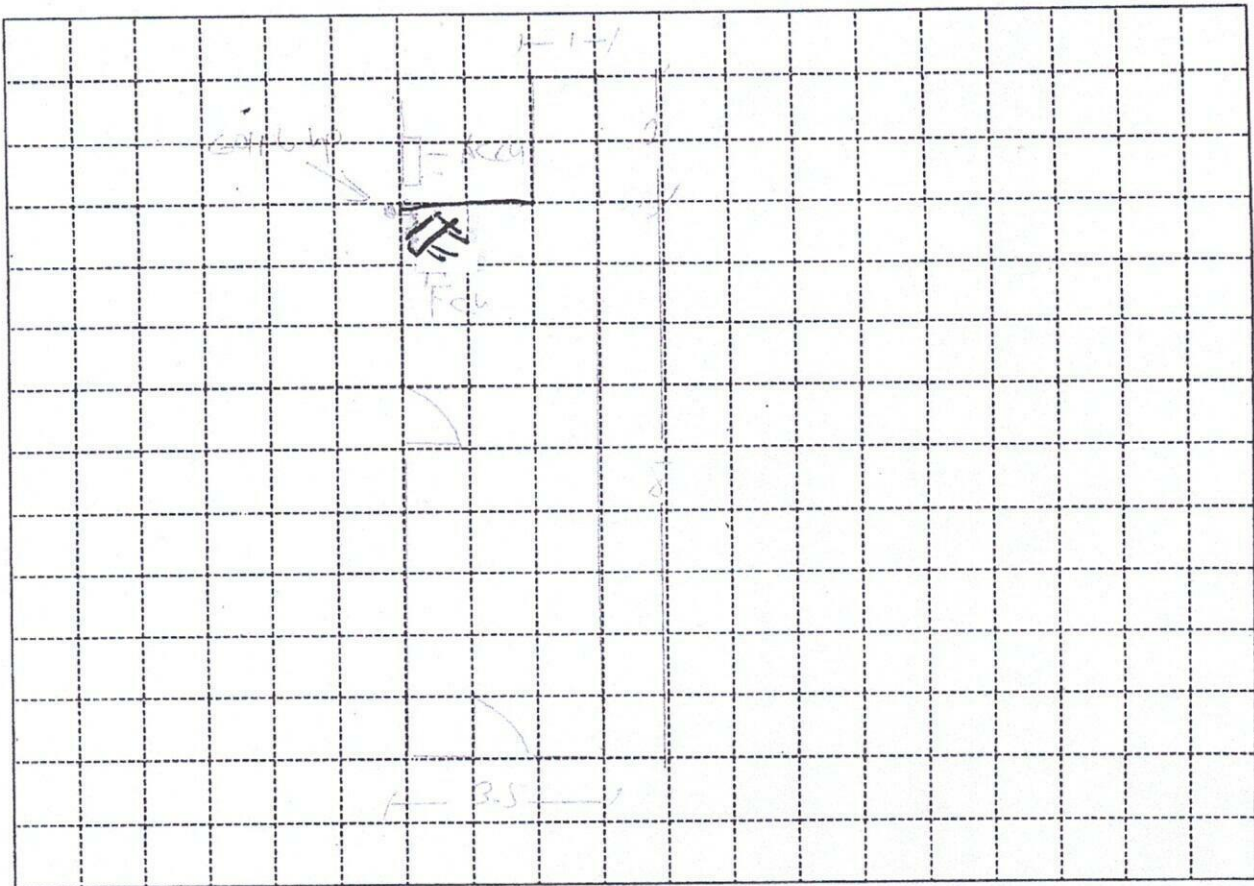
Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
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| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
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| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: CUSTOMER PROVIDE DOUGL SUPPLY XT THE
OUTER BRACKET, GUY & KIDG SHIPONK MUST
CUSTOMER WILL GET THE WORK & CALLED FOR
THE. Lay out of copper pipe & wire.



Indoor Unit Location : LEFT CORNER OF XBOX / 15 DEGREE
 Outdoor Unit Location : AT THE ROOF
 Pipe Length : 18 FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	2 FT	700	3200
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	1 FT	100	150
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	1 FT	20	490
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)	1	160	160
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"	1	100	100
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain Pump Hose 1/2" x 10'	1 FT	20	120
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			11000
TOTAL ESTIMATE			P 19,165

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name,

Customer Conforme:

Signature Over Printed Name