

TO : ALL CONCERNED DEPARTMENT  
FROM : KOLIN MARKETING, INC.  
SUBJECT : REVISED DISCOUNTING SCHEME  
DATE : October 18, 2024  
REF : **KMI-000-24-10-072**  
CC : DCO/Sales/KMI CAVITE/SVC

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This is to formalize the discounting scheme of our Primus Gold Wall mounted Inverter Aircon for KMI customer.

MODEL	SRP	PREVIOUS DISCOUNT	NEW DISCOUNT	INITIAL INSTALLATION FEE
		Less 22% / Less 4k	Less 22% / Less 7k	
<b>KSG-IWF-10WFY8K1M32</b>	<b>42,595.00</b>	<b>29,224.10</b>	<b>26,224.10</b>	<b>7,500.00</b>
<b>KSG-IWF-15WFY8K1M32</b>	<b>46,595.00</b>	<b>32,344.10</b>	<b>29,344.10</b>	<b>7,500.00</b>
<b>KSG-IWF-20WFY8K1M32</b>	<b>59,595.00</b>	<b>42,484.10</b>	<b>39,484.10</b>	<b>7,500.00</b>
<b>KSG-IWF-25WFY8K1M32</b>	<b>68,995.00</b>	<b>49,816.10</b>	<b>46,816.10</b>	<b>8,500.00</b>
<b>KSG-IWF-30WFY8K1M32</b>	<b>76,595.00</b>	<b>55,744.10</b>	<b>52,744.10</b>	<b>8,500.00</b>

**Note:** Orders are subject to availability of stocks.

Warranty – 1 year Parts and Labor, 3 years PCB, 10 years compressor

This promo is valid until further notice and effective immediately.

Thank you very much.

Prepared by:

  
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Noted by:

  
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