



October 18, 2024

MR. JOSE VALDEZ
2 GONZALO PUYAT ST., LOYOLA SUBD. BRGY. BARANGKA MARIKINA CITY
TEL#: 0917-6289761

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* KOLIN RECOMMENDATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	81,292.10	PHP	81,292.10
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
TOTAL UNIT COST					PHP	110,048.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	43,790.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	154,438.20

* CUSTOMER'S CHOICE

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	55,744.10	PHP	55,744.10
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
TOTAL UNIT COST					PHP	84,500.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	27,750.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	112,850.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.

** INSTALLATION C/O ASP (cost will be based on actual)

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARY NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-24-0899
REG-22%/7K/4K

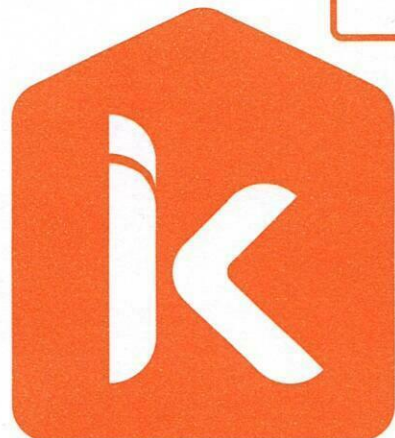
Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



OCTOBER 07, 2024

JOSE VALDEZ

2 Gonzalo Puyat. St. Loyola Subd. Brgy Barangka Marikina City

0917-6289761

Model	Qty
KLG-IF40-5G1M32	1
KSM-IW20-WCT10M1M32	1

RECOMMENDATION

LIVING	Area ≈ 21 sq.m
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ACU 1	2.0hp Wallmounted Inverter	KSM-IW20-WCT10M1M32
	Estimated Pipe Length : 17	ft
	Estimated Royal Cord Length : 22	ft
	Initial Charge	P 6,700.00
	Includes:	Less Outdoor
	Labor	Bracket
	10ft Copper Tube	inclusion
	10ft Royal Cord	
	Other Consumables	

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	7 ft	P 350.00 / ft	P 2,450.00
Royal Cord	2.mm2 x 4C	12 ft	P 100.00 / ft	P 1,200.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
Outdoor Bracket(wall)special	fabricated	1 pc(s)	P 5,000.00 / pc	P 5,000.00
PVC (Drainline)	blue-3/4"	2 pc(s)	P 150.00 / pc	P 300.00
				P 10,250.00

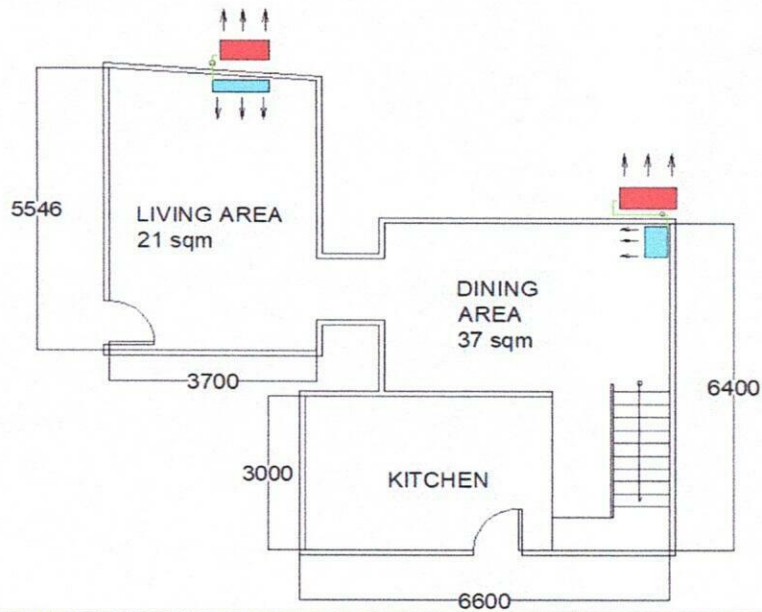
Estimated Charges	P 16,950.00
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DINING/KITCHEN	Area ≈ 40 sq.m
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ACU 2	4.0hp Wallmounted Inverter	KLG-IF40-5G1M32
	Estimated Pipe Length : 27	ft
	Estimated Royal Cord Length : 34	ft
	Initial Charge	P 11,000.00
	Includes:	
	Labor	
	10ft Copper Tube	
	10ft Royal Cord	
	Indoor Bracket	
	Other Consumables	

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	17 ft	P 400.00 / ft	P 6,800.00
Royal Cord	2.mm2 x 4C	24 ft	P 100.00 / ft	P 2,400.00
Royal Cord (ODU-Breaker)	5.0mm2 x 3C	7 ft	P 70.00 / ft	P 490.00
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
PVC (Drainline)	blue-3/4"	1 pc(s)	P 150.00 / pc	P 150.00
Outdoor Bracket(Wall)	fabricated	1 pc(s)	P 5,000.00 / pc	P 5,000.00
				P 15,840.00

Estimated Charges	P 26,840.00
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Total Estimated Charges

P 43,790.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Expose coptertube and drainline in the area.
- 4 **ACU1 Onsite fabricated Outdoor Bracket. Special design.**
- 5 Working days: Monday to Saturday, 8am- 5pm with parking.
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 8 Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, is not included in the scope of work of Kolin.
- 9 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios
Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:

Eng. Kenneth Zamora
Service Supervisor
Field and Shop Operation

OCTOBER 07, 2024

JOSE VALDEZ

2 Gonzalo Puyat. St. Loyola Subd. Brgy Barangka Marikina City

0917-6289761

Model	Qty
KSG-IWF-30Wfy-8K1M32	1
KSM-IW20-WCT10M1M32	1

CUSTOMER CHOICE

LIVING	Area = 21 sq.m
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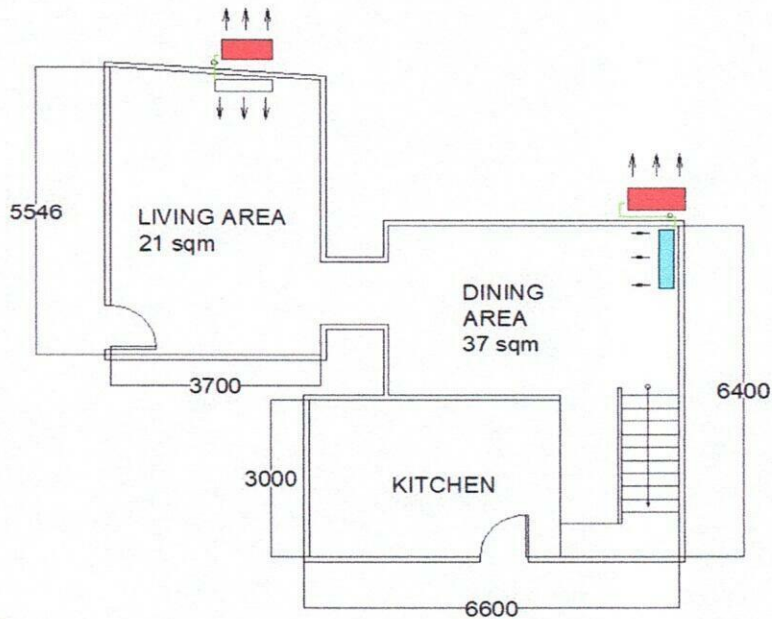
ACU 1	2.0hp Wallmounted Inverter	KSM-IW20-WCT10M1M32					
	Estimated Pipe Length :	17	ft				
	Estimated Royal Cord Length :	22	ft				
	Initial Charge					P	6,700.00
	Includes:						Less Outdoor
	Labor						Bracket
	10ft Copper Tube						inclusion
	10ft Royal Cord						
	Other Consumables						
	Additional Charges	Description	Unit	Price Per Unit	Subtotal		
	Copper Tube	1/4"x 1/2"	7 ft	P 350.00 / ft	P 2,450.00		
	Royal Cord	2.mm2 x 4C	12 ft	P 100.00 / ft	P 1,200.00		
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00		
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00		
	Outdoor Bracket(wall)special	fabricated	1 pc(s)	P 5,000.00 / pc	P 5,000.00		
	PVC (Drainline)	blue-3/4"	2 pc(s)	P 150.00 / pc	P 300.00	P	10,250.00

Estimated Charges	P 16,950.00
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DINING/KITCHEN	Area = 40 sq.m
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ACU 2	4.0hp Wallmounted Inverter	KSG-IWF-30Wfy-8K1M32					
	Estimated Pipe Length :	17	ft				
	Estimated Royal Cord Length :	22	ft				
	Initial Charge					P	5,500.00
	Includes:						
	Labor						
	10ft Copper Tube						
	10ft Royal Cord						
	Outdoor Bracket						
	Other Consumables						
	Additional Charges	Description	Unit	Price Per Unit	Subtotal		
	Copper Tube	3/8"x 5/8"	7 ft	P 400.00 / ft	P 2,800.00		
	Royal Cord	2.mm2 x 4C	12 ft	P 100.00 / ft	P 1,200.00		
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00		
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00	P	5,300.00

Estimated Charges	P 10,800.00
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Total Estimated Charges

P 27,750.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
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- 3 Expose coppertube and drainline in the area.
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- 9 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios
Field Surveyor

Customer Conformer:

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora
Service Supervisor
Field and Shop Operation

OCTOBER 07, 2024

JOSE VALDEZ

2 Gonzalo Puyat. St. Loyola Subd. Brgy Barangka Marikina City

0917-6289761

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
KITCHEN/DINING	40 sqm	KLG-IF40-5G1M32	KSG-IWF-30Wfy8K1M32	Calculated 3.2hp, Under by 0.2hp


Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-10year).**

For your guidance and information

Prepared by:



Jeffrey Dadios
Surveyor

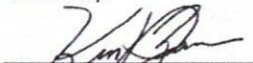
Approved by:



Mr. Alvin de Rivera
Service Manager

Oct 17, 2024

Noted by:



Engr. Kenneth Zamora
Service Supervisor
Field and Shop Operation

Customer Conforme:

Signature Over Printed Name