



October 29, 2024

PIONEER FLOAT GLASS MANUFACTURING INC.  
ATTN: MR. RAFFY UMALI  
TEL#: 0917-6749533

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	ZERO RATED	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KAM-200DRC32 KOLIN WINDOW TYPE RGULAR COMPACT AIRCONDITIONER 19,518 Kj/h (2.0HP) NON-INVERTER WITH REMOTE R-32 (WxDxH) 26"x27"x17"	30,995.00	27,674.11	20,385.80 7	PHP	40,771.61 ✓
1	UNIT/S	MODEL: KLG-SF40-WBR6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 39,596 Kj/h (3.0TR) NON-INVERTER R-32 SINGLE PHASE	80,495.00	71,870.54	53,559.02 ,	PHP	53,559.02
OTHERS: DELIVERY CHARGE						PHP	600.00
TOTAL UNIT COST						PHP	94,930.63

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

- \* Installation Charge for Window Type AC: Php 1,200.00 per Unit.
- \* Initial Charge for 1 Floor Mounted AC: P11,000.00 (3tr.) / P14,000.00 (5tr.)including Labor;
- Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot);
- 1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot);labor.

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.  
FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, THREE (3) YEARS WARRANTY ON COMPRESSOR.

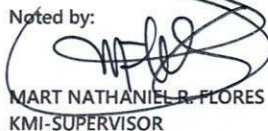
NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
  
MART NATHANIEL B. FLORES  
KMI-SUPERVISOR

Approved By:  
  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-10-24-0930  
REG-22%/1.2K/2.5K

Conforme: \_\_\_\_\_  
SIGNATURE OVER PRINTED NAME

