



October 7, 2024

MS. GAYLEE ANNE BAL
74 MATAHIMIK ST. BRGY. DILIMAN, QUEZON CITY
TEL#: 0966-7014463
Email: marie.bautista@uniti.com.ph / gaylee@uniti.com.ph

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KLG-IF70-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 61,200 Kj/h (5.0TR) FULL DC INVERTER R-32 SINGLE PHASE	173,995.00	127,716.10	PHP	255,432.20
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
7	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	19,396.10	PHP	135,772.70
TOTAL UNIT COST					PHP	412,941.00
ESTIMATED COST OF INSTALLATION w/ dismantling of old unit (please see attached)					PHP	330,830.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	744,371.00

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.

** INSTALLATION C/O ASP (cost will be based on actual)

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-10-24-0854
REG-22%/8K/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



October 7, 2024
GAYLEE ANNE BAL
 74 Matahimik St. Brgy Diliman Quezon City
 0966-7014463
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KLG-IF70-5G1M32	2
KSG-IW15-WCT10M1M32	1
KSM-IW10-WCT10M1M32	7

OFFICE OPEN AREA	Area ≈ 140 sq.m
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ACU 1	7.0hp Floor mounted Inverter	KLG-IF70-5G1M32				
	Estimated Pipe Length :	46	ft			
	Estimated Royal Cord Length :	53	ft			
	Initial Charge					P 14,000.00
	Includes:					
	Labor					
	10ft Copper Tube					
	10ft Royal Cord					
	Indoor Bracket					
	Other Consumables					
	Additional Charges	Description	Unit	Price Per Unit	Subtotal	
	Copper Tube	3/8"x 5/8"	36 ft	P 400.00 / ft	P 14,400.00	
	Royal Cord	2.mm2 x 4C	43 ft	P 100.00 / ft	P 4,300.00	
	Royal Cord (ODU-Breaker)	5.5mm2 x 3C	14 ft	P 70.00 / ft	P 980.00	
	Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00	
	Outdoor Bracket(wall)	fabricated	1 pc(s)	P 5,000.00 / pc	P 5,000.00	25,680.00

Estimated Charges	P 39,680.00
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ACU 2	7.0hp Floor mounted Inverter	KLG-IF70-5G1M32				
	Estimated Pipe Length :	56	ft			
	Estimated Royal Cord Length :	63	ft			
	Initial Charge					P 14,000.00
	Includes:					
	Labor					
	10ft Copper Tube					
	10ft Royal Cord					
	Indoor Bracket					
	Other Consumables					
	Additional Charges	Description	Unit	Price Per Unit	Subtotal	
	Copper Tube	3/8"x 5/8"	46 ft	P 400.00 / ft	P 18,400.00	
	Royal Cord	2.mm2 x 4C	53 ft	P 100.00 / ft	P 5,300.00	
	Royal Cord (ODU-Breaker)	5.5mm2 x 3C	14 ft	P 70.00 / ft	P 980.00	
	Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00	
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00	
	Outdoor Bracket(wall)	fabricated	1 pc(s)	P 5,000.00 / pc	P 5,000.00	30,980.00

Estimated Charges	P 44,980.00
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OFFICE1	Area ≈ 7.5 sq.m
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ACU 3	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32				
	Estimated Pipe Length :	23	ft			
	Estimated Royal Cord Length :	28	ft			
	Initial Charge					P 7,500.00
	Includes:					
	Labor					
	10ft Copper Tube					
	10ft Royal Cord					
	Outdoor Bracket (wall)					
	Other Consumables					
	Additional Charges	Description	Unit	Price Per Unit	Subtotal	
	Copper Tube	1/4"x 3/8"	13 ft	P 350.00 / ft	P 4,550.00	
	Royal Cord	2.mm2 x 4C	18 ft	P 100.00 / ft	P 1,800.00	
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00	
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00	
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00	7,950.00

Estimated Charges	P 15,450.00
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OFFICE2				Area ≈ 7.5 sq.m	
ACU 4	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32			
	Estimated Pipe Length :	23	ft		
	Estimated Royal Cord Length :	28	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 3/8"	13 ft	P 350.00 / ft	P 4,550.00
	Royal Cord	2.mm2 x 4C	18 ft	P 100.00 / ft	P 1,800.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
					7,950.00
	Estimated Charges				P 15,450.00
OFFICE 3				Area ≈ 12 sq.m	
ACU 5	1.5hp Wallmounted Inverter	KSM-IW15-WCT10M1M32			
	Estimated Pipe Length :	50	ft		
	Estimated Royal Cord Length :	55	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 1/2"	40 ft	P 350.00 / ft	P 14,000.00
	Royal Cord	2.mm2 x 4C	45 ft	P 100.00 / ft	P 4,500.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	14 ft	P 60.00 / ft	P 840.00
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
	Rubber Insulation	2 1/8"x3/4" x 6'	2 pc(s)	P 350.00 / pc	P 700.00
	Full Thread	3 meters	1 pc(s)	P 150.00 / pc	P 150.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Pipe hanger	3 inches	4 pc(s)	P 120.00 / pc	P 480.00
					21,970.00
	Estimated Charges				P 29,470.00
OFFICE4				Area ≈ 7.5 sq.m	
ACU 6	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32			
	Estimated Pipe Length :	53	ft		
	Estimated Royal Cord Length :	58	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 3/8"	43 ft	P 350.00 / ft	P 15,050.00
	Royal Cord	2.mm2 x 4C	48 ft	P 100.00 / ft	P 4,800.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
	Rubber Insulation	2 1/8"x3/4" x 6'	7 pc(s)	P 350.00 / pc	P 2,450.00
	Full Thread	3 meters	2 pc(s)	P 150.00 / pc	P 300.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Pipe hanger	3 inches	8 pc(s)	P 120.00 / pc	P 960.00
					25,160.00
	Estimated Charges				P 32,660.00

OFFICE5				Area = 7.5 sq.m	
ACU 7	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32			
	Estimated Pipe Length :	53	ft		
	Estimated Royal Cord Length :	58	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 3/8"	43 ft	P 350.00 / ft	P 15,050.00
	Royal Cord	2.mm2 x 4C	48 ft	P 100.00 / ft	P 4,800.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
	Rubber Insulation	2 1/8"x3/4" x 6'	7 pc(s)	P 350.00 / pc	P 2,450.00
	Full Thread	3 meters	2 pc(s)	P 150.00 / pc	P 300.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Pipe hanger	3 inches	8 pc(s)	P 120.00 / pc	P 960.00
					25,160.00
	Estimated Charges			P	32,660.00
OFFICE6				Area = 7.5 sq.m	
ACU 8	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32			
	Estimated Pipe Length :	60	ft		
	Estimated Royal Cord Length :	65	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 3/8"	50 ft	P 350.00 / ft	P 17,500.00
	Royal Cord	2.mm2 x 4C	55 ft	P 100.00 / ft	P 5,500.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
	Rubber Insulation	2 1/8"x3/4" x 6'	7 pc(s)	P 350.00 / pc	P 2,450.00
	Full Thread	3 meters	2 pc(s)	P 150.00 / pc	P 300.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Pipe hanger	3 inches	8 pc(s)	P 120.00 / pc	P 960.00
					28,310.00
	Estimated Charges			P	35,810.00
OFFICE7				Area = 7.5 sq.m	
ACU 9	1.0hp Wallmounted Inverter	KSM-IW10-WCT10M1M32			
	Estimated Pipe Length :	66	ft		
	Estimated Royal Cord Length :	71	ft		
	Initial Charge			P	7,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (wall)				
	Other Consumables				
	Additional Charges	Description	Unit	Price Per Unit	Subtotal
	Copper Tube	1/4"x 3/8"	56 ft	P 350.00 / ft	P 19,600.00
	Royal Cord	2.mm2 x 4C	61 ft	P 100.00 / ft	P 6,100.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
	Rubber Insulation	2 1/8"x3/4" x 6'	7 pc(s)	P 350.00 / pc	P 2,450.00
	Full Thread	3 meters	2 pc(s)	P 150.00 / pc	P 300.00
	PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
	Pipe hanger	3 inches	8 pc(s)	P 120.00 / pc	P 960.00
					31,010.00
	Estimated Charges			P	38,510.00

OFFICES	Area ≈ 7.5 sq.m
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ACU 10 1.0hp Wallmounted Inverter *KSM-IW10-WCT10M1M32*
 Estimated Pipe Length : 73 ft
 Estimated Royal Cord Length : 78 ft
 Initial Charge P 7,500.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Outdoor Bracket (wall)
 Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 3/8"	63 ft	P 350.00 / ft	P 22,050.00
Royal Cord	2.mm2 x 4C	68 ft	P 100.00 / ft	P 6,800.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
Rubber Insulation	2 1/8"x3/4" x 6'	7 pc(s)	P 350.00 / pc	P 2,450.00
Full Thread	3 meters	2 pc(s)	P 150.00 / pc	P 300.00
Pipe hanger	3 inches	8 pc(s)	P 120.00 / pc	P 960.00
PVC Pipe Blue	3/4" x 10'	2 pc(s)	P 150.00 / pc	P 300.00
Scaffoldings	3sets	3 pc(s)	P 1,500.00 / pc	P 4,500.00
				P 38,660.00

Estimated Charges P 46,160.00

Total Estimated Charges P 330,830.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units are not yet final for confirmation of customer.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.need also to discuss for drainline.
- 4 Working days: Monday to Saturday, 8am- 5pm with parking.
- 5 Mechanical Plans, Permits, Electrical permits not included.
- 6 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 7 Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , is not included in the scope of work of Kolin.
- 8 Final charges will be based on actual installation.

Prepared by:

Customer Conformer:

Jeffrey Dadios

Field Surveyor

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora

Service Supervisor

Field and Shop Operation

