



October 8, 2024

MR. STEVE ROMASATA
UNIT 3002 PARK TRIANGLE RES. 32nd ST. COR. 11th AVE. BRGY. FORT BONIFACIO, TAGUIG CITY
TEL#: 0917-5326738 / 0917-7001574
Email: ruliboro@gmail.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	34,996.10	PHP 34,996.10
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP 28,756.10
2	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	19,396.10	PHP 38,792.20
TOTAL UNIT COST				PHP	102,544.40
ESTIMATED COST OF INSTALLATION (please see attached)				PHP	45,200.00
OTHERS: DELIVERY CHARGE				PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT				PHP	148,344.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

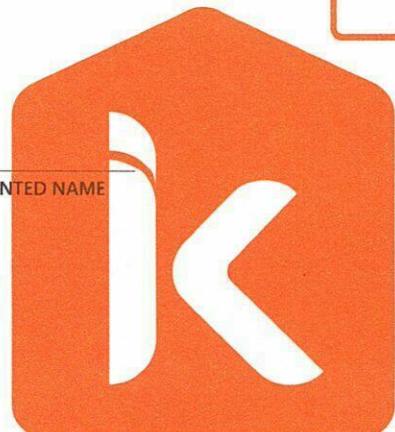
Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE
10/8/24

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-24-0862
REG-22%/4K



OCTOBER 07, 2024

STEVE ROMASANTA

Unit 3002 Park Triangle Res. 32nd St. Cor 11th Ave. Brgy Fort Bonifacio, Taguig City

0917 532 6738

ruliboro@gmail.com / viber 0917-7001574

MODEL	Qty
KSM-IW25-WCT10M1M32	1
KSM-IW20-WCT10M1M32	1
KSM-IW10-WCT10M1M32	2

REV1 -CERTUS

LIVING/DINING/KITCHEN

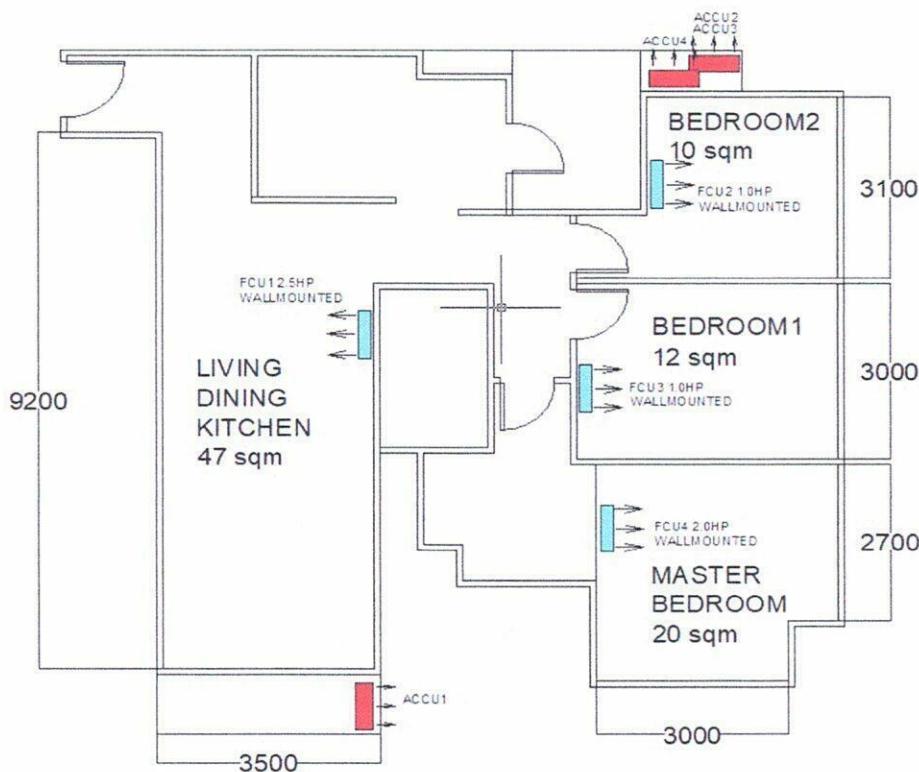
ACU 1	2.5HP Wall Mounted inverter	KSM-IW25-WCT0M1M32	Area	47 sqm
Estimated Pipe Length	= 10 ft			
Estimated Royal Cord Length	= 10 ft			
Initial Charge				₱ 7,500.00
Includes:				
Labor				
10ft Copper Tube				
10ft Royal Cord				
Outdoor Bracket (Floor)				
Consumables				
Installation Materials	Description	Qty	Price per qty	Subtotal
Royal Cord (ACCU-Breaker)	3.5mm x 3C	5 ft	₱ 60.00/ft	₱ 300.00
Leaktest	1/4" x 1/2"	1 set	₱ 1,800.00/set	₱ 1,800.00
Circuit Breaker waterproof	20hp /1ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
				<u>₱ 3,100.00</u>
Estimated Charges				₱ 10,600.00

BEDROOM1

ACU 2	1.0HP Wall Mounted inverter	KSM-IW10-WCT10M1M32	Area	10 sqm
Estimated Pipe Length	= 10 ft			
Estimated Royal Cord Length	= 10 ft			
Initial Charge				₱ 7,500.00
Includes:				
Labor				
10ft Copper Tube				
10ft Royal Cord				
Outdoor Bracket (Floor)				
Consumables				
Installation Materials	Description	Qty	Price per qty	Subtotal
Royal Cord (ACCU-Breaker)	3.5mm x 3C	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	20hp /1ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Leaktest	1/4" x 3/8"	1 set	₱ 1,800.00/set	₱ 1,800.00
				<u>₱ 3,100.00</u>
Estimated Charges				₱ 10,600.00

BEDROOM2		Area	12 sqm
ACU 3	1.0 HP Wall Mounted Inverter	KSG-IWF-10WFY8K1M32	
Estimated Pipe Length	= 10 ft		
Estimated Royal Cord Length	= 10 ft		
Initial Charge			₱ 7,500.00
Includes:			
Labor			
10ft Copper Tube			
10ft Royal Cord			
Outdoor Bracket (Floor)			
Consumables			
Installation Materials	Description	Qty	Price per qty
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft
Circuit Breaker waterproof	20hp /1ph	1 pc/s	₱ 1,000.00/pc
Leaktest	1/4" x 3/8"	1 set	₱ 1,800.00/set
Outdoor bracket	Fabricated floor	1 pc/s	₱ 2,500.00/pc
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc
			Subtotal
			₱ 300.00
			₱ 1,000.00
			₱ 1,800.00
			₱ 2,500.00
			₱ 300.00
			₱ 5,900.00
Estimated Charges			₱ 13,400.00

MASTER BEDROOM		Area	20 sqm
ACU 4	2.0 HP Wall Mounted Inverter	KSG-IWF-20WFY8K1M32	
Estimated Pipe Length	= 10 ft		
Estimated Royal Cord Length	= 10 ft		
Initial Charge			₱ 7,500.00
Includes:			
Labor			
10ft Copper Tube			
10ft Royal Cord			
Outdoor Bracket (Floor)			
Consumables			
Installation Materials	Description	Qty	Price per qty
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft
Circuit Breaker waterproof	30hp /1ph	1 pc/s	₱ 1,000.00/pc
Leaktest	1/4" x 1/2"	1 set	₱ 1,800.00/set
			Subtotal
			₱ 300.00
			₱ 1,000.00
			₱ 1,800.00
			₱ 3,100.00
Estimated Charges			₱ 10,600.00



Total Estimated Charges

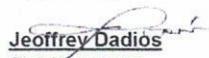
₱ 45,200.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

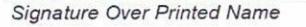
Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Upon approval schedule pressure leaktest of existing coppertube, if pressure drops, recommends to lay out new copper tube.
- 4 Bring the fabricated bracket for bedroom1. fabricated from shop.
- 5 BEDROOM 2 drainline need to adjust lower to 4 inches.
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

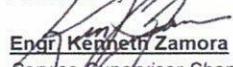
Prepared by:


Jeoffrey Dadios
Field Surveyor

Customer Conformee:


Signature Over Printed Name

Reviewed by:


Engg. Kenneth Zamora
Service Supervisor Shop and
Field Operation

October 7, 2024

STEVE ROMASANTA

Unit 3002 Park Triangle Res. 32nd St. Cor 11th Ave. Brgy Fort Bonifacio, Taguig City

0917 532 6738

ruliboro@gmail.com / viber 0917-7001574

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
LIVING/DINING	47 sqm	KSM-IW20-WCT10M1M32 2 UNITS	KSM-IW25-WCT10M1M32	Calculated 3.6hp under by 1.1hp

Since the unit of your choice is under capacity, it is probable that you may experience the following:

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

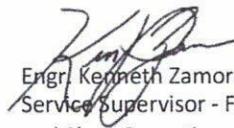
Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. Also, **One (1) year warranty for parts (compressor wty - VOID)**.

For your guidance and information

Prepared by:

Jeoffrey Dadios
Surveyor

Noted by:



Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Approved by:

Mr. Alvin de Rivera
Service Manager

Customer Conforme:

Signature Over Printed Name