



September 16, 2024

DUINUS SMART TECH, INC.
ZONE 6 BRGY. SANTOR, TANAUAN BATANGAS
TEL#: 0965-7248887

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
4	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	115,024.40
1	UNIT/S	MODEL: KLG-IF70-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 61,200 Kj/h (5.0TR) FULL DC INVERTER R-32 SINGLE PHASE	173,995.00	127,716.10	PHP	127,716.10
TOTAL UNIT COST					PHP	242,740.50
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	100,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	343,340.50

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.
FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.
PRICES IS VAT INCLUSIVE.

** (FOR LIVING AREA) WE ONLY HAVE 3.0TR & 5.0TR UNIT MODEL FOR FLOOR MOUNTED.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLE S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

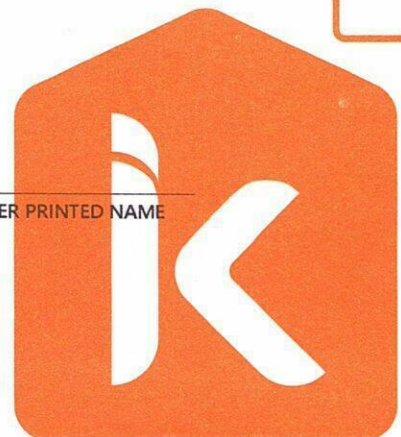

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-24-0801
REG-22%/4K/8K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
 www.kolinphil.com.ph / kolinphilippines





works
for
years

BY: AIR BREEZE AIRCONDITIONING AND REFRIGERATION SERVICES
VAT REG. TIN: 347-354-754-00000
NO.37 ULTAP SUBD BRGY SAMBAT TANAUAN BATANGAS
0926-7090-847

PROPOSAL

Work Order No:

Date: 11/9/2024

Attention: DUINUS SMART TECH INC.

Company: DUINUS SMART TECH INC.

Address: ZONE 6 BRGY. SANTOR TANAUAN BATANGAS

Project Title:

Location:

Dear Ma'am/Sir:

We are pleased to present you our best offer for your consideration and approval, subject to the terms and conditions contained herein:

No.	LOCATION	DESCRIPTION	QTY	UNIT	MATERIAL COST	LABOR COST	Cost	Total Cost
1	BEDROOM 1	INSTALLATION OF 2HP WALL MOUNTED	1	1	P7,500.00	P7,500.00	P7,500.00	P7,500.00
		EXCESS OF PIPING	25FT		350/FT	P8,750.00	P8,750.00	P8,750.00
		CIRCUIT BREAKER-1 PHASE	1	1	P1,000.00	P1,000.00	P1,000.00	P1,000.00
2	BEDROOM 2	INSTALLATION OF 2HP WALL MOUNTED	1	1	P7,500.00	P7,500.00	P7,500.00	P7,500.00
		EXCESS OF PIPING	15FT		350/FT	P5,250.00	P5,250.00	P5,250.00
		CIRCUIT BREAKER-1 PHASE	1	1	P1,000.00	P1,000.00	P1,000.00	P1,000.00
3	BEDROOM 3	INSTALLATION OF 2HP WALL MOUNTED	1	1	P7,500.00	P7,500.00	P7,500.00	P7,500.00
		EXCESS OF PIPING	25FT		350/FT	P8,750.00	P8,750.00	P8,750.00
		CIRCUIT BREAKER-1 PHASE	1	1	P1,000.00	P1,000.00	P1,000.00	P1,000.00
4	BEDROOM 4	INSTALLATION OF 2HP WALL MOUNTED	1	1	P7,500.00	P7,500.00	P7,500.00	P7,500.00
		EXCESS OF PIPING	15FT		350/FT	P5,250.00	P5,250.00	P5,250.00
		CIRCUIT BREAKER-1 PHASE	1	1	P1,000.00	P1,000.00	P1,000.00	P1,000.00
5	LIVING AREA	INSTALLATION OF 4TR FLOOR MOUNTED	1	1	P14,000.00	P14,000.00	P14,000.00	P14,000.00
		EXCESS OF PIPING	40FT		600/FT	P24,000.00	P24,000.00	P24,000.00

NOTE: THIS QUOTATION MAY CHANGED IF THE CUSTOMER CHANGE HIS UNIT LOCATION UPON THE SURVEY

TOTAL : P100,000.00

Grand Total for Installation Services:

END OF QUOTATION

Terms and Conditions:

Remarks:

Items on order basis are not cancellable.
Admin cost shall apply for the cancelled P.O.
Please confirm to us your purchase by signing the conforme portion below for our stocks ordering.

Payment:

70% down payment prior on the 1st day of installation and 30% upon completion.
Cash / Check payment payable to AIR BREEZE AIRCONDITIONING AND REFRIGERATION SERVICES

Price Validity:

Pricing/Costing is VAT inclusive and valid for 60 days upon receipt of signed quotation.
Lapse quotation will be subject for re-survey/new quotation.

Warranty:

One (1) year from the date of unit start-up.

Note:

Installation inclusion and scope of works:

Mounting/Installation of FCU and ACCU to designated and approved location.
Supply and lay-out of new refrigerant copper piping with rubber insulation.
Supply and lay-out of communication control wire with electrical pipe conduit.
Supply and installation of consumable materials such as nuts, clamps, bolts, tapes, drain pipes to complete installation works.
Flushing and Leak testing of entire unit using nitrogen gas.
Vacuuming of entire system using vacuum pump to free the system from moisture and air.
Charging of freon if needed, test run, observation and commissioning of unit.
Mobilization and demobilization.
Start-up checklist documentation of unit to be submitted to supplier for warranty purposes.

Installation exclusion:

Restoration of civil works and painting of walls, carpentry and masonry works not included.
Glass cutting are not included.
Provision of tapping point of drain.
Architectural, civil works, necessary government permits and licenses
Electrical works (power supply)

Should you have any questions, please contact the undersigned at 09267090847 / 09276815024

or email us at airbreezeairconditioningbicol@gmail.com

Thank you and we hope to receive your valued order soon.

Prepared by:

Noted by:

MARK ADON FLORENDO
Admin Staff

MICHELLE C. GORDRAC
Head

Client/Company Name

DATE: