



September 16, 2024

DUINUS SMART TECH, INC.  
ZONE 6 BRGY. SANTOR, TANAUAN BATANGAS  
TEL#: 0965-7248887

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

| QTY  | U/M    | MODEL / DESCRIPTION  | SRP       | DISCOUNTED PRICE |     | AMOUNT     |
|--|--------|--|-----------|------------------|-----|------------|
| 4  | UNIT/S | MODEL: KSM-IW20-WCT10M1M32<br>KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER<br>18,990 Kj/h (2.0HP) REGULAR INVERTER R-32 | 41,995.00 | 28,756.10        | PHP | 115,024.40 |
| TOTAL UNIT COST                                      |        |  |           |                  | PHP | 115,024.40 |
| ESTIMATED COST OF INSTALLATION (please see attached) |        |  |           |                  | PHP | 62,000.00  |
| OTHERS: DELIVERY CHARGE                              |        |  |           |                  | PHP | 600.00     |
| TOTAL ESTIMATED COST OF THE PROJECT                  |        |  |           |                  | PHP | 177,624.40 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

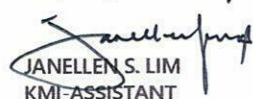
NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

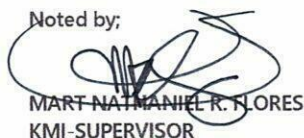
We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

  
MART NATANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

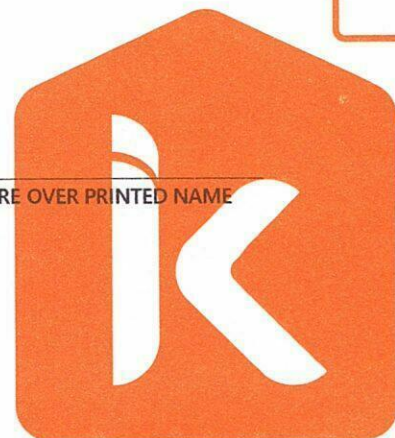
  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-09-24-0801  
REG-22%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
 www.kolinphil.com.ph / kolinphilippines





Work Order No:

Date: 09/11/2024

Attention: DUINUS SMART TECH INC.

Company: DUINUS SMART TECH INC.

Address: ZONE 6 BRGY. SANTOR TANAUAN BATANGAS

Project Title:

Location:

Dear Ma'am/Sir:

We are pleased to present you our best offer for your consideration and approval, subject to the terms and conditions contained herein:

| No. | LOCATION  | DESCRIPTION                      | QTY  | UNIT | MATERIAL COST | LABOR COST | Cost      | Total Cost |
|-----|-----------|----------------------------------|------|------|---------------|------------|-----------|------------|
| 1   | BEDROOM 1 | INSTALLATION OF 2HP WALL MOUNTED | 1    | 1    | ₱7,500.00     | ₱7,500.00  | ₱7,500.00 | ₱7,500.00  |
|     |           | EXCESS OF PIPING                 | 25FT |      | 350/FT        | ₱8,750.00  | ₱8,750.00 | ₱8,750.00  |
|     |           | CIRCUIT BREAKER-I PHASE          | 1    | 1    | ₱1,000.00     | ₱1,000.00  | ₱1,000.00 | ₱1,000.00  |
| 2   | BEDROOM 2 | INSTALLATION OF 2HP WALL MOUNTED | 1    | 1    | ₱7,500.00     | ₱7,500.00  | ₱7,500.00 | ₱7,500.00  |
|     |           | EXCESS OF PIPING                 | 15FT |      | 350/FT        | ₱5,250.00  | ₱5,250.00 | ₱5,250.00  |
|     |           | CIRCUIT BREAKER-I PHASE          | 1    | 1    | ₱1,000.00     | ₱1,000.00  | ₱1,000.00 | ₱1,000.00  |
| 3   | BEDROOM 3 | INSTALLATION OF 2HP WALL MOUNTED | 1    | 1    | ₱7,500.00     | ₱7,500.00  | ₱7,500.00 | ₱7,500.00  |
|     |           | EXCESS OF PIPING                 | 25FT |      | 350/FT        | ₱8,750.00  | ₱8,750.00 | ₱8,750.00  |
|     |           | CIRCUIT BREAKER-I PHASE          | 1    | 1    | ₱1,000.00     | ₱1,000.00  | ₱1,000.00 | ₱1,000.00  |
| 4   | BEDROOM 4 | INSTALLATION OF 2HP WALL MOUNTED | 1    | 1    | ₱7,500.00     | ₱7,500.00  | ₱7,500.00 | ₱7,500.00  |
|     |           | EXCESS OF PIPING                 | 15FT |      | 350/FT        | ₱5,250.00  | ₱5,250.00 | ₱5,250.00  |
|     |           | CIRCUIT BREAKER-I PHASE          | 1    | 1    | ₱1,000.00     | ₱1,000.00  | ₱1,000.00 | ₱1,000.00  |

NOTE: THIS QUOTATION MAY CHANGED IF THE CUSTOMER CHANGE HIS UNIT LOCATION UPON THE SURVEY

TOTAL : ₱62,000.00

Grand Total for Installation Services:

END OF QUOTATION

Terms and Conditions:

Remarks:

Items on order basis are not cancellable.

Admin cost shall apply for the cancelled P.O

Please confirm to us your purchase by signing the conforme portion below for our stocks ordering.

Payment:

70% down payment prior on the 1st day of installation and 30% upon completion.

Cash / Check payment payable to AIR BREEZE AIRCONDITIONING AND REFRIGERATION SERVICES

Price Validity:

Pricing/Costing is VAT inclusive and valid for 60 days upon receipt of signed quotation.

Lapse quotation will be subject for re-survey/new quotation.

Warranty:

One (1) year from the date of unit start-up.

Note:

Installation inclusion and scope of works:

Mounting/Installation of FCU and ACCU to designated and approved location.

Supply and lay-out of new refrigerant copper piping with rubber insulation.

Supply and lay-out of communication control wire with electrical pipe conduit.

Supply and installation of consumable materials such as nuts, clamps, bolts, tapes, drain pipes to complete installation works.

Flushing and Leak testing of entire unit using nitrogen gas.