



September 16, 2024

NEXT INFO TECH SOLUTIONS INC.
2ND FLR., ERECHEM BLDG. SALCEDO COR. V.A RUFINO ST. LEGASPI VILLAGE, MAKATI CITY
TEL #: 0951-4380691
Email: afajardo@nextinfotech.com.ph

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
TOTAL UNIT COST					PHP	50,492.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	127,900.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	178,992.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

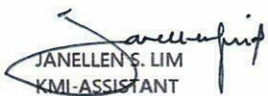
**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

**** INSTALLATION C/O ASP**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLE S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

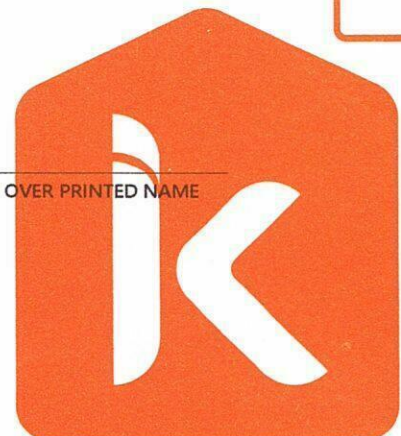
Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-24-0796
REG-22%/4K

Conforme:

SIGNATURE OVER PRINTED NAME



September 13, 2024

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MODEL	Qty
KSM-IW20-WCT10M1M32	1
KSM-IW15-WCT10M1M32	1

WHITE ROOM		Area	8 sqm
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ACU 1	1.5HP Wall Mounted Inverter	KSM-IW15-WCT10M1M32			
	Estimated Pipe Length = 96 ft				
	Estimated Royal Cord Length = 101 ft				
	Initial Charge				P 6,700.00
	Includes:				Less Outdoor Bracket
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Consumables				
Installation Materials	Description	Qty	Price per qty	Subtotal	
Copper Tube	1/4" X 1/2"	86 ft	P 350.00/ft	P 30,100.00	
Royal Cord (comm. wire)	2.mm2 x 4C	91 ft	P 100.00/ft	P 9,100.00	
Royal Cord (ACCU-Breaker)	3.5mm x 3C	5 ft	P 60.00/ft	P 300.00	
Circuit Breaker waterproof	20A/ 1Ph	1 pc/s	P 1,000.00/pc	P 1,000.00	
Rubber Insulation	2 1/8" x 3/4" x 6'	14 pc/s	P 350.00/pc	P 4,900.00	
Rubber Insulation	1 1/8" x 3/8" x 6'	5 pc/s	P 150.00/pc	P 750.00	
Full thread	3/8" x 10'	2 pc/s	P 150.00/pc	P 300.00	
Metal Clamp	3"	20 pc/s	P 120.00/pc	P 2,400.00	
Outdoor bracket	Fabricated floor	1 pc/s	P 2,500.00/pc	P 2,500.00	
PVC blue	3/4" x 10'	2 pc/s	P 150.00/pc	P 300.00	
Drain pump		1 pc/s	P 2,900.00/pc	P 2,900.00	
Drain pump hose	green -1/4"	50 ft	P 10.00/ft	P 500.00	
Drain Hose	White -1/2"	5 ft	P 25.00/ft	P 125.00	P 55,175.00

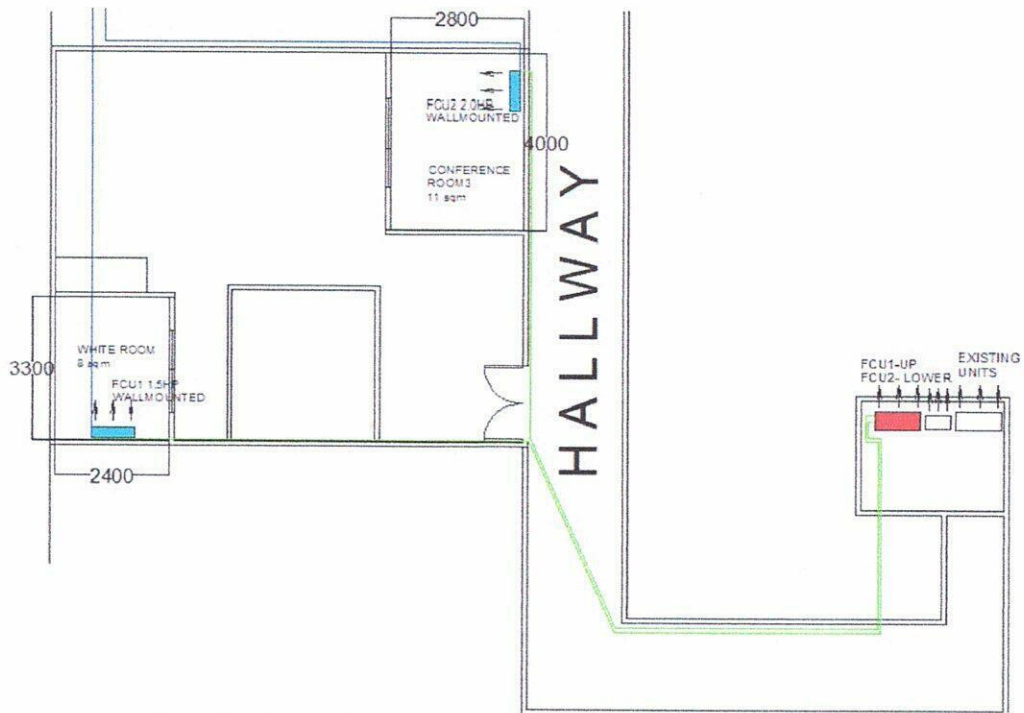
Estimated Charges	P 61,875.00
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CONFERENCE ROOM3		Area	11 sqm
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ACU 2	2.0HP Wall Mounted Inverter	KSM-IW20-WCT10M1M32			
	Estimated Pipe Length = 96 ft				
	Estimated Royal Cord Length = 101 ft				
	Initial Charge				P 7,700.00
	Includes:				Less Outdoor Bracket
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Consumables				
Installation Materials	Description	Qty	Price per qty	Subtotal	
Copper Tube	1/4" X 1/2"	86 ft	P 350.00/ft	P 30,100.00	
Royal Cord (comm. wire)	2.mm2 x 4C	91 ft	P 100.00/ft	P 9,100.00	
Royal Cord (ACCU-Breaker)	3.5mm x 3C	5 ft	P 60.00/ft	P 300.00	
Circuit Breaker waterproof	30A/ 1Ph	1 pc/s	P 1,000.00/pc	P 1,000.00	
Rubber Insulation	2 1/8" x 3/4" x 6'	14 pc/s	P 350.00/pc	P 4,900.00	
Rubber Insulation	1 1/8" x 3/8" x 6'	5 pc/s	P 150.00/pc	P 750.00	
Full thread	3/8" x 10'	2 pc/s	P 150.00/pc	P 300.00	
Metal Clamp	3"	20 pc/s	P 120.00/pc	P 2,400.00	
Outdoor bracket	Fabricated floor	1 pc/s	P 2,500.00/pc	P 2,500.00	
PVC blue	3/4" x 10'	3 pc/s	P 150.00/pc	P 450.00	
Drain pump		1 pc/s	P 2,900.00/pc	P 2,900.00	
Drain pump hose	green -1/4"	50 ft	P 10.00/ft	P 500.00	
Drain Hose	White -1/2"	5 ft	P 25.00/ft	P 125.00	P 55,325.00

Estimated Charges	P 63,025.00
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Night Duty Mobilization	P 3,000.00
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Total Estimated Charges **P 127,900.00**

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 **Lay out first of coppertube before the ceiling install.and open some of ceiling.need to site visit with installer. For final location.**
- 4 Working days: Monday to Saturday, 8am- 5pm. parking is for confirmation, need working permit.
nightshift Lay out of coppertube.
- 5 **Need waiver due to long pipelength. STANDARD PIPELENGTH - 25 METERS FOR 2.0HP. 20 METERS FOR 1.5HP**
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 8 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , should be provided by customer's contractor.
- 9 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios
Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora
Service Supervisor Shop and
Field Operation

September 12, 2024

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Please be informed that the air-conditioning unit you intend to purchase and to be installed on your conditioned space, exceeds the maximum pipe length, it is probable that you may experience the following;

Location	Area	Recommendation	Customer Choice	Remarks
WHITE ROOM	8 sqm	KLM-IC40-AA1M32	1.5 HP Wall mounted (KSM-IW15-WCT10M1M32)	Estimated Pipe Length -96ft (29 meters), Pipe exceeds 30 ft (9 meters)
CONFERENCE ROOM3	11 sqm	KLM-IC40-AA1M32	2.0 HP Wall mounted (KSM-IW20-WCT10M1M32)	Estimated Pipe Length -96ft (29 meters), Pipe exceeds 14 ft (4 meters)

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor wty - void).**

For your guidance and information

Prepared by:

Jeoffrey T. Dadios
Surveyor

Approved by:

Mr. Alvin de Rivera
Service Manager

Sept. 13, 2024

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field and
Shop Operation

Customer Conformer:

Signature Over Printed Name