

September 16, 2024

NEXT INFO TECH SOLUTIONS INC.

2ND FLR., ERECHEM BLDG. SALCEDO COR. V.A RUFINO ST. LEGASPI VILLAGE, MAKATI CITY

TEL#: 0951-4380691

Email: afajardo@nextinfotech.com.ph

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
TOTAL UNIT COST						50,492.20
ESTIMATED COST OF INSTALLATION (please see attached)						127,900.00
OTHERS: DELIVERY CHARGE						600.00
TOTAL ESTIMATED COST OF THE PROJECT						178,992.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.

** INSTALLATION C/O ASP

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM

Noted by:

MART NATHANIEL P. FLORES

KMI-SUPERVISOR

KMI-QUOTE-09-24-0796

REG-22%/4K

MS. EDITHA M. FLORES

AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines





September 13, 2024

NEXT INFO TECH SOLUTIONS INC.

2nd floor ERECHEM BLDG. Salcedo , cor V.A.Rufino St. Legaspi village, Makati City 0951-4380691

afajardo@nextinfotech.com.ph

MODEL

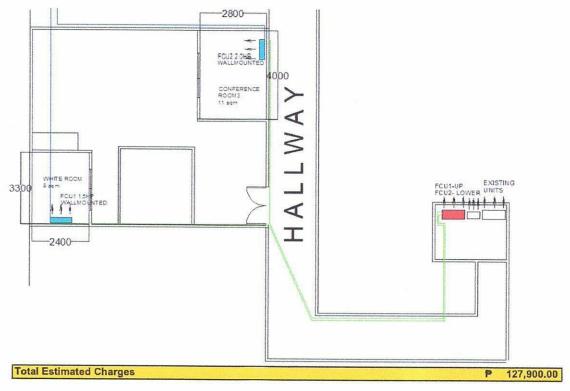
Night Duty Mobilization

Qty

KSM-IW20-WCT10M1M32 KSM-IW15-WCT10M1M32 1

HITE		Area			Area	8 sqm			
U 1	1.5HP Wall Mounted Inverter	KSM-IW1	KSM-IW15-WCT10M1M32						
	Estimated Pipe Length = 96 ft								
	Estimated Royal Cord Length =	101 ft							
	Initial Charge							P	6,700.00
	Includes:							L	ess Outdoo
	Labor							В	racket
	10ft Copper Tube								
	10ft Royal Cord								
	Consumables								
	Installation Materials	Description	Qty	Pri	ce per qty	Su	ıbtotal		
	Copper Tube	1/4" X 1/2"	86 ft		350.00/ft	P	30,100.00		
	Royal Cord (comm. wire)	2.mm2 x 4C	91 ft	P	100.00/ft	P	9,100.00		
	Royal Cord (ACCU-Breaker)	3.5mm x 3C	5 ft	P	60.00/ft	P	300.00		
	Circuit Breaker waterproof	20A/ 1Ph	1 pc/s		1,000.00/pc	P	1,000.00		
	Rubber Insulation	2 1/8" x 3/4" x 6'	200	P	350.00/pc	9	4,900.00		
	Rubber Insulation	1 1/8" x 3/8" x 6'		P	150.00/pc	P	750.00		
	Full thread	3/8" x 10'	2 pc/s		150.00/pc	•	300.00		
	Metal Clamp	3"	A STATE OF THE PARTY OF THE PAR	P	120.00/pc	P	2,400.00		
	Outdoor bracket	Fabricated floor	1 pc/s		2,500.00/pc				
	PVC blue	3/4" x 10'				P	2,500.00		
	Drain pump	3/4 X 10	2 pc/s		150.00/pc	P	300.00		
	Drain pump hose	ana an 4/40		P	2,900.00/pc	P	2,900.00		
	Drain Hose	green -1/4"	50 ft		10.00/ft	₽	500.00	-	
	Diaminose	White -1/2"	5 ft	P	25.00/ft	P	125.00	P	55,175.00
	Estimated Charges							P	61,875.0
ONFE	Estimated Charges RENCE ROOM3						Area		
ONFE			KSM-IW2	0-W	/CT10M1M32		Area		61,875.0
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter	96 ft	KSM-IW2	0-W	/CT10M1M32		Area		
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length =		KSM-IW2	0-W	/CT10M1M32		Area		
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length =		KSM-IW2	0-И	/CT10M1M32		Area	11	sqm
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge		KSM-IW2	0-W	/CT10M1M32		Area	11	7,700.00
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length =		KSM-IW2	0-W	/CT10M1M32		Area	11 P	7,700.00 ess Outdoo
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor		KSM-IW2	0-И	/CT10M1M32		Area	11 P	7,700.00
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube		KSM-IW2	о-и	/CT10M1M32		Area	11 P	7,700.00 ess Outdoo
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord		KSM-IW2	0-W	/CT10M1M32		Area	11 P	7,700.00 ess Outdoo
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables	101 ft				\$		11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials	101 ft Description	Qty	Prio	ce per qty		btotal	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube	Description 1/4" X 1/2"	Qty 86 ft	Price	ce per qty 350.00/ft	P	btotal 30,100.00	11 P	7,700.00 ess Outdoo
10000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire)	Description 1/4" X 1/2" 2.mm2 x 4C	Qty 86 ft 91 ft	Price	ce per qty 350.00/ft 100.00/ft	P	btotal 30,100.00 9,100.00	11 P	7,700.00 ess Outdoo
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker)	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C	Qty 86 ft 91 ft 5 ft	Price	ce per qty 350.00/ft 100.00/ft 60.00/ft	PP	btotal 30,100.00 9,100.00 300.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph	Qty 86 ft 91 ft 5 ft 1 pc/s	Prio	ce per qty 350.00/ft 100.00/ft 60.00/ft 1,000.00/pc	PPP	btotal 30,100.00 9,100.00 300.00 1,000.00	11 P	7,700.00 ess Outdoo
Mark Comment	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6'	Qty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s	Price P	350.00/ft 100.00/ft 60.00/ft 1,000.00/pc 350.00/pc	PPPP	btotal 30,100.00 9,100.00 300.00 1,000.00 4,900.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6'	Qty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s	Prio	ce per qty 350.00/ft 100.00/ft 60.00/ft 1,000.00/pc 350.00/pc 150.00/pc	PPPPP	btotal 30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6' 3/8" x 10'	Oty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s	Price	350.00/ft 100.00/ft 100.00/ft 60.00/ft 1,000.00/pc 350.00/pc 150.00/pc	P P P P P P	30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00	11 P	7,700.00 ess Outdoo
10000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread Metal Clamp	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6' 3/8" x 10' 3"	Oty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s 20 pc/s	Price	350.00/ft 100.00/ft 100.00/ft 60.00/ft 1,000.00/pc 350.00/pc 150.00/pc 120.00/pc	P P P P P P P	30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00 2,400.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread Metal Clamp Outdoor bracket	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6' 3/8" x 10' 3" Fabricated floor	Oty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s 20 pc/s 1 pc/s	Prid	350.00/ft 100.00/ft 100.00/pt 1,000.00/pc 350.00/pc 150.00/pc 150.00/pc 120.00/pc 2,500.00/pc	P P P P P P P	btotal 30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00 2,400.00 2,500.00	11 P	7,700.00 ess Outdoo
10000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread Metal Clamp Outdoor bracket PVC blue	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6' 3/8" x 10' 3"	Qty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s 20 pc/s 1 pc/s 3 pc/s	Price	350.00/ft 100.00/ft 100.00/pt 1,000.00/pc 350.00/pc 150.00/pc 150.00/pc 120.00/pc 2,500.00/pc	P P P P P P P P	btotal 30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00 2,400.00 2,500.00 450.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread Metal Clamp Outdoor bracket PVC blue Drain pump	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 11/8" x 3/8" x 6' 3/8" x 10' 3" Fabricated floor 3/4" x 10'	Qty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s 20 pc/s 1 pc/s 3 pc/s 1 pc/s	Price	350.00/ft 100.00/ft 100.00/ft 1,000.00/pc 350.00/pc 150.00/pc 150.00/pc 120.00/pc 2,500.00/pc 150.00/pc 2,900.00/pc		30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00 2,400.00 2,500.00 450.00 2,900.00	11 P	7,700.00 ess Outdoo
1000	RENCE ROOM3 2.0HP Wall Mounted Inverter Estimated Pipe Length = Estimated Royal Cord Length = Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Consumables Installation Materials Copper Tube Royal Cord (comm. wire) Royal Cord (ACCU-Breaker) Circuit Breaker waterproof Rubber Insulation Rubber Insulation Full thread Metal Clamp Outdoor bracket PVC blue	Description 1/4" X 1/2" 2.mm2 x 4C 3.5mm x 3C 30A/ 1Ph 2 1/8" x 3/4" x 6' 1 1/8" x 3/8" x 6' 3/8" x 10' 3" Fabricated floor	Qty 86 ft 91 ft 5 ft 1 pc/s 14 pc/s 5 pc/s 2 pc/s 20 pc/s 1 pc/s 3 pc/s	Price	350.00/ft 100.00/ft 100.00/pt 1,000.00/pc 350.00/pc 150.00/pc 150.00/pc 120.00/pc 2,500.00/pc		btotal 30,100.00 9,100.00 300.00 1,000.00 4,900.00 750.00 300.00 2,400.00 2,500.00 450.00	11 P	7,700.00 ess Outdoo

₱ 3,000.00



Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Lay out first of coppertube before the ceiling install and open some of ceiling need to site visit with installer. For final location.
- 4 Working days: Monday to Saturday, 8am-5pm. parking is for confirmation, need working permit. <u>nightshift Lay out of coppertube.</u>
- 5 Need waiver due to long pipelength. STANDARD PIPELENGTH 25 METERS FOR 2.0HP. 20 METERS FOR 1.5HP
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 8 Air conditioning drain line and Electrical power supply (feeder line) 220v/60hz/1ph, should be provided by customer's contractor.
- 9 Final charges will be based on actual installation.

Prepared by:	Customer Conformee:
Jeoffrey Dadios	
Field Surveyor	Signature Over Printed Name
Reviewed by:	

Engr. Kenneth Zamora Service Supervisor Shop and Field Operation September 12, 2024
NEXT INFO TECH SOLUTIONS INC.
2nd floor ERECHEM BLDG. Salcedo , cor V.A.Rufino St. Legaspi village, Makati City 0951-4380691
afajardo@nextinfotech,com,ph

Please be informed that the air-conditioning unit you intend to purchase and to be installed on your conditioned space, exceeds the maximum pipe length, it is probable that you may experience the following;

Location	Area	Recommedation	Customer Choice	Remarks
WHITE ROOM	8 sqm	KLM-IC40-AA1M32	1.5 HP Wall mounted (KSM-IW15-WCT10M1M32)	Estimated Pipe Length -96ft (29 meters), Pipe exceeds 30 ft (9 meters)
CONFERENCE ROOM3	11 sqm	KLM-IC40-AA1M32	2.0 HP Wall mounted (KSM-IW20-WCT10M1M32)	Estimated Pipe Length -96ft (29 meters), Pipe exceeds 14 ft (4 meters)

- 1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
- 2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
- 3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. Also, One (1) year warranty for parts (compressor wty - void).

For your guidance and information

Prepared by:

Jeoffrey T. Dadios

Surveyor

Approved by:

Sept. 13, 2024

Mr. Alvin de Rivera Service Manager Noted by:

Engr. Kembeth Zamora

Service/Supervisor - Field and

Shop Operation

Customer Conforme:

Signature Over Printed Name