



September 26, 2024

ATTN: MR. PRINCETON TAN
UNIT 11 ACROPOLIS TOWNHOUSE, ACROPOLIS SUBD, QC
TEL#: 0917-890-8875

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

**** OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	28,756.10
TOTAL UNIT COST					PHP	28,756.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	14,945.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	44,301.10

**** OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	42,484.10	PHP	42,484.10
TOTAL UNIT COST					PHP	42,484.10
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,945.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	55,029.10

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

MELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-09-24-0832
ECY-22%/4K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



Customer Name : TRINSEPTON TOWN Date : 9-25-20
 Address : UNIT 11 ACADOMUS TOWNHOUSE, ACADOMUS SUBD. SJR No. :
 Establishment Type : Residential ☒ Area Surveyed : 1x500' ACADOMUS
 Commercial ☐ Area Surveyed :

Recommended Product Model : KSM-1W20-WCT10M1M37 / KSC-1WF-20WTF-8K1M32
CERINA PRIMA

Cooling Capacity Computation

Floor Area : 16.7 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>16.7</u>	x	550 Btu/h	<u>9185</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>1832</u> Btu/h
Total Cooling Capacity				<u>11022</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>12</u>	x	200 Btu/h	<u>2400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>3400</u> Btu/h

Recommended Cooling Capacity

14422 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

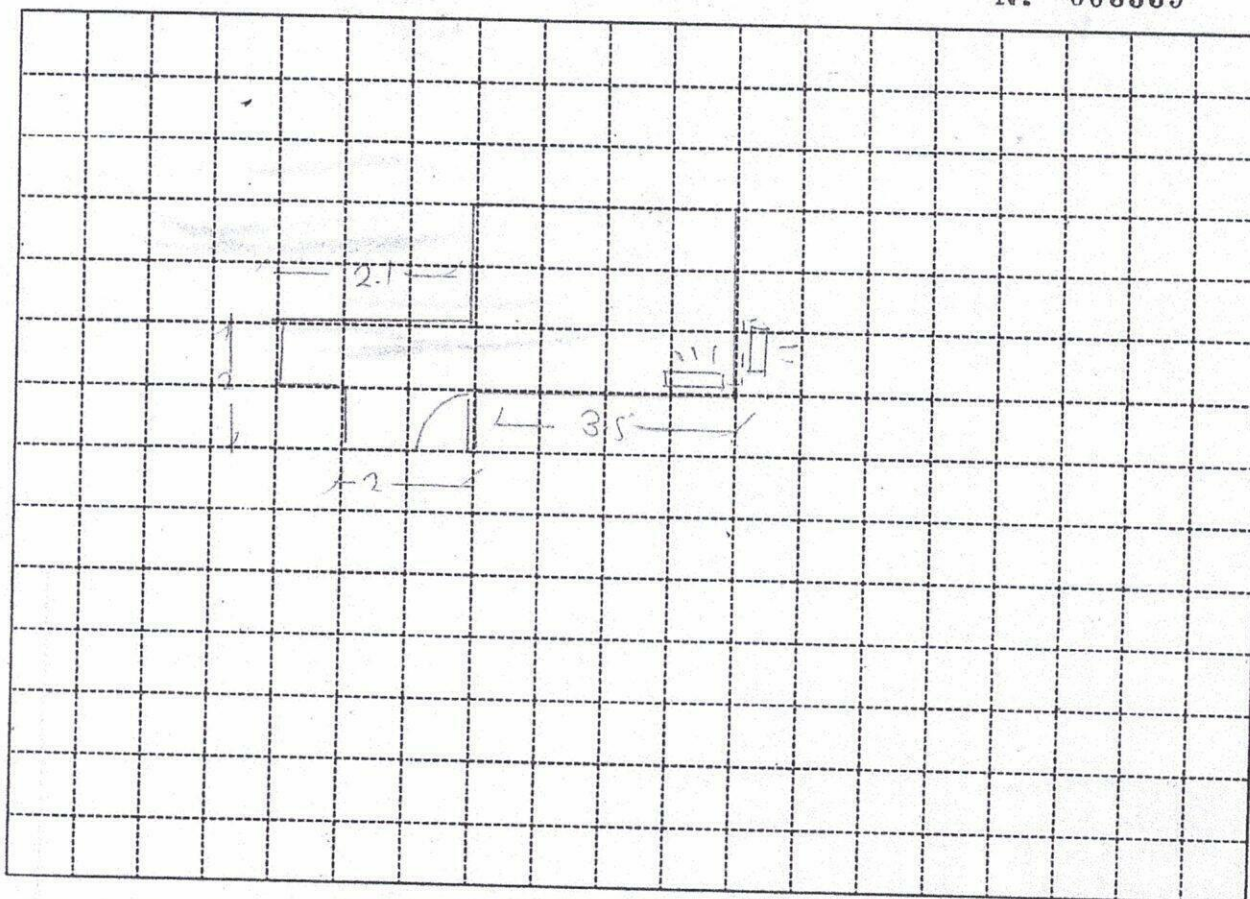
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☒ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE AND INSTALLATION OF NEW COPPER TUBE
AND WIRE, WITH DRAINPIPE. 4 PAX.
CUSTOMER PROVIDE X WOOD FOR THE SUPPORT
OF CEILING ROOF. NEED ROOF.
USE CRANKED OUTDOOR BRACKET. OUTDOOR
TRAVELER BASE ON X-WAY. IF SERVICE, SERVICE.



Indoor Unit Location : RIGHT CORNER, SAME LOCATION
 Outdoor Unit Location : UP OF CORNER ROOF, SAME LOCATION
 Pipe Length : 15 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	5 FT	350	1750
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	12 FT	100	1200
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) CUSTOMER REQUEST 1/2" 1/4"	2	200	400
PVC Pipe (electrical) 1/2", 3/4"			
Drain Pump 3/4", 1"			
Drain-Pump Hose WHITE 7/8"	7 FT	20	140
Chipping Works			
Dismantling Fee (existing air-conditioner) 2 HP mtr.	1	200	200
Initial Charge QUOTATION FOR CEMENT WORKS 3,000 FOR PUMPS			700
TOTAL ESTIMATE			P 14,945

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY DIXON
 Signature Over Printed Name

Customer Conforme:

SEND TO CMSD/MC/2 NX
 Signature Over Printed Name
 WIC DIX

