



April 25, 2025

MR. NIKKO DOBLON
TEJOHAL BLDG., 1205 BENAVIDEZ ST., TONDO MANILA
0920-2755708

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|------------------------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------------------|-----------|------------------|-----|---------------|
| 1 | UNIT/S | MODEL: KSG-IWF-30WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32 | 76,595.00 | 51,212.20 | PHP | 51,212.20 |
| TOTAL UNIT COST | | | | | | PHP 51,212.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | | PHP 25,795.00 |
| OTHERS: DELIVERY CHARGE | | | | | | PHP 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | | PHP 77,607.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-04-25-0306
REG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Customer Name: NIKKO DORBLON
Address: TEJEDIL BLOC, 1205 BENAVIDEZ ST. Tondo

Date: 4-24-25
SJR No.: 251735

Establishment Type: Residential
Commercial Area Surveyed: _____
Area Surveyed: STORY

Recommended Product Model: KSC-1VF-30WTF-8kW/h32

Cooling Capacity Computation

Floor Area: 29 sqm.
Ceiling Height: 2.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

| | | | | |
|-------------------------------------|-----------|---|-------------|---------------------|
| Floor Area: | <u>29</u> | x | 550 Btu/h | <u>15,950</u> Btu/h |
| Ceiling Height (excess of 3 mtrs.): | | x | 20% | |
| Window Direct Sunlight | | x | (20% - 50%) | <u>3,190</u> Btu/h |
| Total Cooling Capacity | | | | <u>19,140</u> Btu/h |

Add : Additional Heat Load

| | | | | |
|----------------------------------|----------|---|------------|--------------------|
| No. of Person | <u>5</u> | x | 300 Btu/h | <u>1500</u> Btu/h |
| No. of Ordinary Light (<40w) | <u>4</u> | x | 200 Btu/h | <u>800</u> Btu/h |
| No. of Special Light (>40w) | | x | 400 Btu/h | |
| No. of Refrigerator (< 6 cu.ft.) | | x | 400 Btu/h | |
| No. of Refrigerator (> 6 cu.ft.) | <u>3</u> | x | 800 Btu/h | <u>2400</u> Btu/h |
| No. of Cooking Range / STEAMER | <u>2</u> | x | 1500 Btu/h | <u>3000</u> Btu/h |
| No. of Laptop Computer | | x | 150 Btu/h | |
| No. of Desktop Computer | | x | 400 Btu/h | |
| No. of Printer / MICROWAVE | <u>1</u> | x | 500 Btu/h | <u>500</u> Btu/h |
| No. of Photocopier | <u>1</u> | x | 1000 Btu/h | <u>1000</u> Btu/h |
| Total Cooling Capacity | | | | <u>9,100</u> Btu/h |

| | | | | |
|------------------------------|--|--|--|---------------------|
| Total Cooling Capacity | | | | <u>3,1</u> |
| Recommended Cooling Capacity | | | | <u>28,340</u> Btu/h |

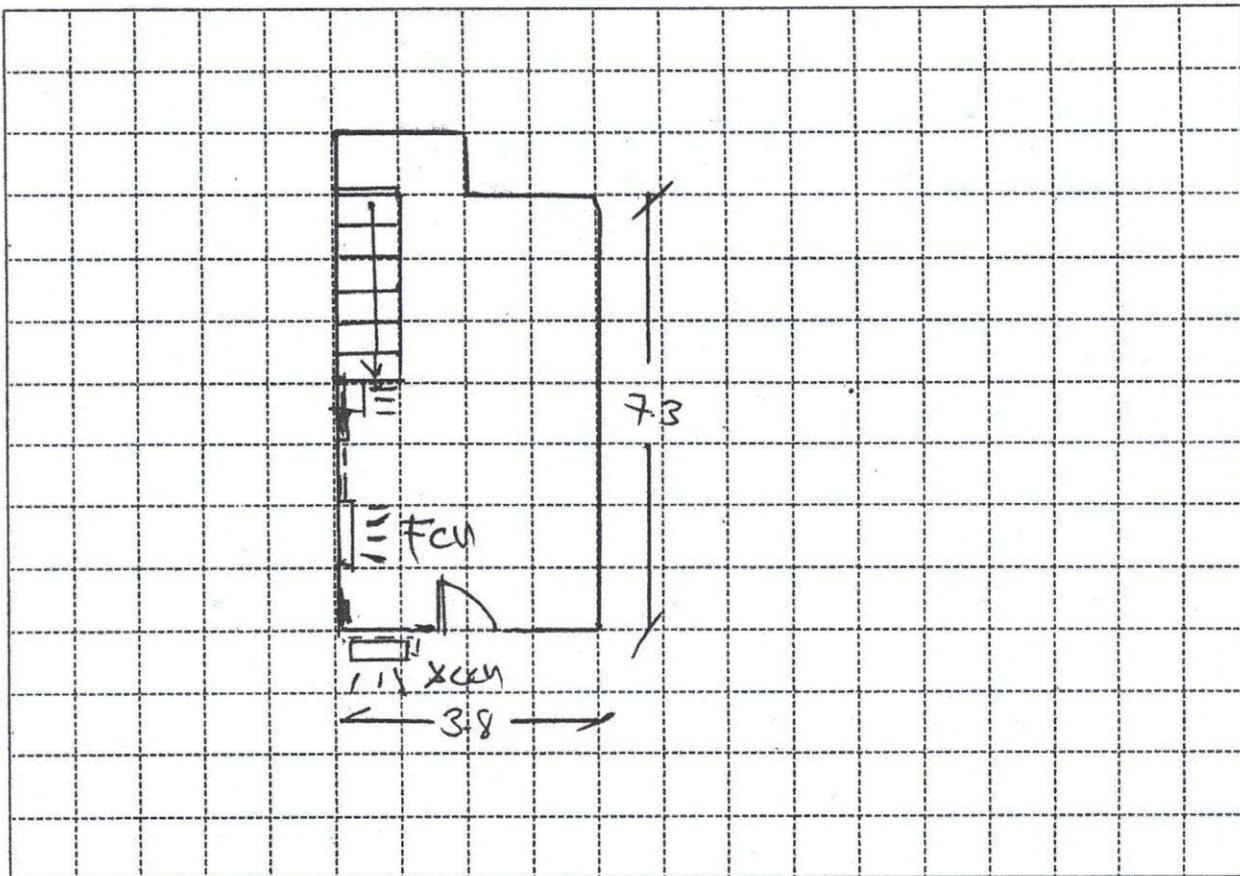
Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

| | | |
|-----------------------------------|--------------------------------------------|--------------------------------------------------|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes | <input type="checkbox"/> Shop |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> Site |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> No |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> Not Included |
| | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: CUSTOMER NEED TO PROVIDE POWER SUPPLY TO OUTDOOR BREEZER/ LOCATION.
CUSTOMER USE PVC/TIMBER FOR DRAIN LINE.
EXPOSED CONDUITUBE IN THE AREA.
NEED WRITER & GLOVE GLOVE.



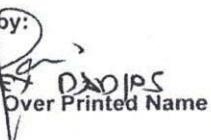
Indoor Unit Location : 1/4 BETWEEN COLUMN, NEAR MAIN DOOR
 Outdoor Unit Location : UP OF ROLL-UP, BELOW WINDOW TYPE.
 Pipe Length : 12 METER / 40 FT
 Special Note : _____

| Installation Cost Estimate | | | | | |
|-------------------------------------------------------------|------|-----------|-----------------------|--|-------------------|
| Material Description | Qty. | Unit Cost | Total Cost | | |
| Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620 | 30FT | 400 | 12000 | | |
| Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C | 37FT | 100 | 3700 | | |
| Wire (Royal Cord - Breaker to ODU) 5.5mm / 5.5mm x 3C | 7FT | 60 | 420 | | |
| Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph | 1 | 1000 | 1000 | | |
| Bracket (ODU) (Imply Fabricated) (Floor / Wall) | | | | | |
| Bracket (WAC) | | | | | |
| PVC Pipe (drain) | | | | | |
| PVC Pipe (electrical) | | | | | |
| Drain Pump | | | | | |
| Drain Pump Hose WHITE | 7FT | 25 | 175 | | |
| Chipping Works | mtr. | | | | |
| Dismantling Fee (existing air-conditioner) | | | | | |
| Initial Charge | | | 8,500 | | |
| TOTAL FOR 3HP | | | TOTAL ESTIMATE | | P 25,795 - |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:


 JEOFFREY D. DAPRIS
 Signature Over Printed Name

Customer Conform:

SEND TO CUSTOMER
 Signature Over Printed Name
 VIBER #. 0910-2755708