



December 18, 2025

MR. RICHARD V. MANZANO
AVP - CHINA BANK SAVINGS (ASD Head)
ATTN: abfabro.cbs@chinabank.ph

Dear Ma'am/Sir,

Kolin Marketing Inc. is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* CEILING CASSETTE *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IS40-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32 SINGLE PHASE	119,995.00	91,196.20	PHP	91,196.20
1	UNIT/S	MODEL: KLM-IS60-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 55,503 Kj/h (5.0TR) DC INVERTER R-32 SINGLE PHASE	154,995.00	117,796.20	PHP	117,796.20
TOTAL UNIT COST				PHP		208,992.40

* FLOOR MOUNTED *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	112,156.20
TOTAL UNIT COST				PHP		191,184.40

* FLOOR/CEILING MOUNTED *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IC40-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32	117,995.00	89,676.20	PHP	89,676.20
1	UNIT/S	MODEL: KLM-IC60-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 55,503 Kj/h (5.0TR) INVERTER R-32 SINGLE PHASE	151,995.00	115,516.20	PHP	115,516.20
TOTAL UNIT COST				PHP		205,192.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

INSTALLATION:

* Initial Charge for 1 Ceiling Mounted AC: P12,000.00 (3tr.) / P14,000.00 (5tr.) including Labor;
Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot);
1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot);labor.
* Initial Charge for 1 Floor Mounted AC: P11,000.00 (3tr.) / P14,000.00 (5tr.) / 20,000.00 (7.5tr) including Labor;
Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot); 1st 10ft. (3.0TR) Copper tube (excess P400/foot);
1st 10ft. (5.0TR) Copper tube (excess P600/foot); 1st 10ft. (7.5TR) Copper tube (excess P850/foot); circuit breaker 3,000.00.
* Initial Charge for 1 Floor/Ceiling Mounted AC: P12,000.00 (3tr.) / P14,000.00 (5tr.) including Labor;
Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot);
1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot);labor.

WARRANTY:

FOR CEILING CASSETTE (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.
FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.
FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARTINA CHAMEL P. FLORES
KMI-SUPERVISOR

KMI-QUOTE-12-25-0841-4
REG-24%/7K/14K

Kolin Marketing, Inc.
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Conforme: _____
SIGNATURE OVER PRINTED NAME

Approved By:
MS. EDITHA M. FLORES
AVP / FINANCE
12/14/25

