



December 12, 2025

MS. TIFFANY CHUA SIY
83 VERBANA CIRCLE, THE HILLSIDE, TAGAYTAY HIGHLANDS, TAGAYTAY CITY
TEL#: 0917-8932070

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 19,000 KJ/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	25,316.30	PHP	25,316.30
TOTAL UNIT COST					PHP	25,316.30
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of old unit					PHP	15,325.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	40,641.30

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 KJ/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	37,100.30	PHP	37,100.30
TOTAL UNIT COST					PHP	37,100.30
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of old unit					PHP	15,325.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	52,425.30

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MARINAH DANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-12-25-0836
BOD-26%/6.5K/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

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Customer Name : TIFFANY CHAN SIN Date : 12-12-25
Address : 83 VELUX CIRCLE, THE HILLSIDE, TSGA/01 SJR No. : 282/26
HIGHLANDS, TSGA/01 CITY
Establishment Type : Residential ☒ Area Surveyed : KITCHEN
Commercial ☐ Area Surveyed : _____
Recommended Product Model : KSM-1W20-MCX11201M32

Cooling Capacity Computation

Floor Area : 22 sqm.
Ceiling Height : _____ mtr.
note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>22</u>	x	550 Btu/h	<u>12100</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	<u>20%</u> - 50%	<u>2120</u> Btu/h
Total Cooling Capacity				<u>14320</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	_____	x	400 Btu/h	_____ Btu/h
No. of Printer / <u>WATER DESP/ASS</u>	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>4200</u> Btu/h
				<u>2.28</u>
Recommended Cooling Capacity				<u>18,720</u> Btu/h

Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	☒ Expose	☐ Embedded
2. Chipping	☐ Included	☒ Not Included
3. Fabricated Bracket	☐ Yes ☐ Shop	☐ Site ☒ No
4. Service Ledge	☐ Yes	☒ No
5. Dismantling of existing Aircon	☒ Included	☐ Not Included
6. Ducting	☐ Yes	☒ No

Dimension : _____

7. Plastering, carpentry and restoration works are to be done by the customer.

8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.

9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: DISMANTLE AND LAY-OUT NEW CONDENSER AND
WIRING. NEED WORKING PERMIT, EXPOSE CONDENSER
IN THE AREA.
UNIT RECOMMENDATION BASE IN PREVIOUS UNIT.
(KSM-15UB/1AV) PERFORM DISMANTLE OR LAY-OUT
NEW DRAINAGE LINE.

[illegible]

Indoor Unit Location : SAME LOCATION

Outdoor Unit Location : SAME LOCATION

Pipe Length : 15 FT,

Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	5 FT	350	1750
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) B14P6 2 B32 90FT (Impto / Fabricated) (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" 3/4"	2 Pcs	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose 1/2" 100' 1/2" 100'	7 FT	25	175
MOBILE EXTRON mtr.			800
Dismantling Fee (existing air-conditioner) 15 HR			1500
Initial Charge			7500
TOTAL ESTIMATE			P 15,325

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Customer Conforme:

Signature Over Printed Name

Signature Over Printed Name